

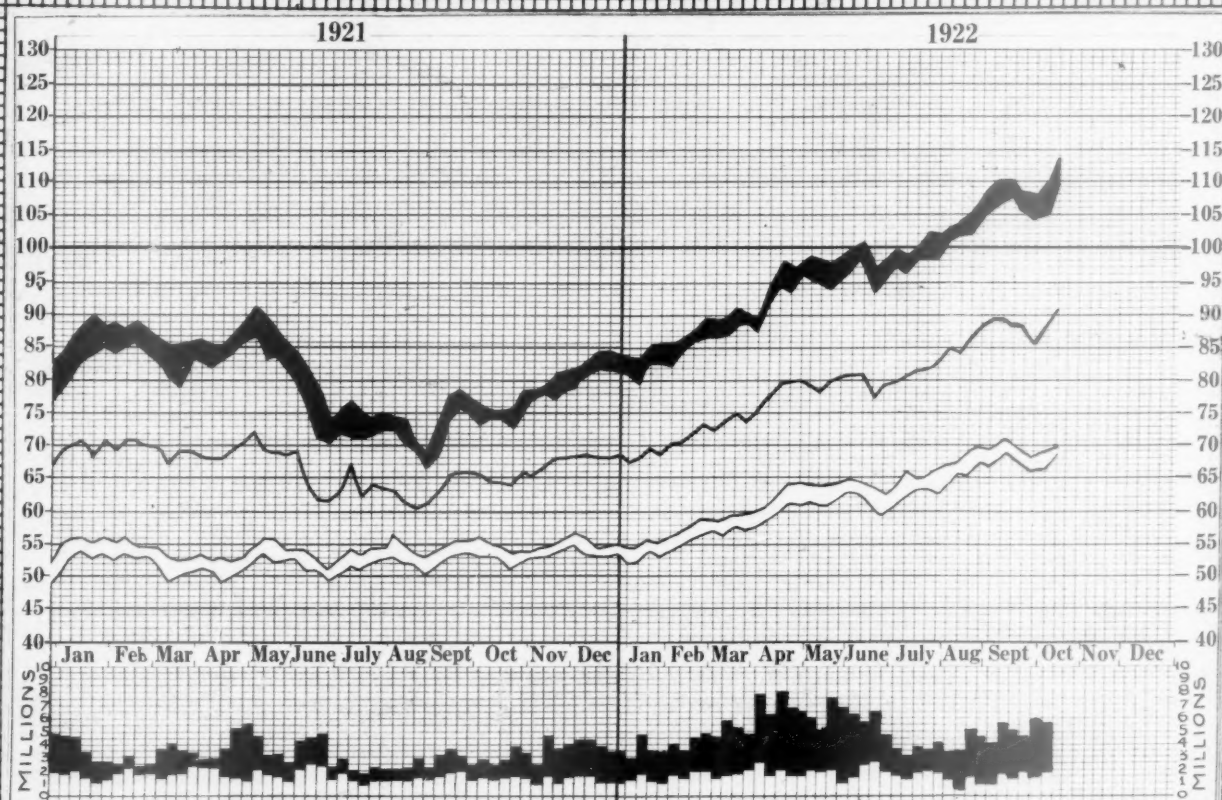
The ANNALIST

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OCT 16 1922

A Magazine of Finance, Commerce and Economics

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Canadian Provinces Face a Critical Year

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New York, Monday, October 16, 1922

Vol. 20, No. 509

Ten Cents

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"Assets of the Province, including cash, sinking funds, government buildings, crown lands, water power, etc....."	719,284,879
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"Expenditure for last fiscal year, ended Oct. 31, 1921....."	25,579,687"

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THE ANNALIST

Published weekly at New York, N. Y., for October 1, 1922.

State of New York, County of New York, ss.: Before me, a Notary Public in and for the State and County aforesaid, personally appeared Adolph S. Ochs, who, having been duly sworn according to law, deposes and says that he is the publisher of THE ANNALIST, and that the following is, to the best of his knowledge and belief, a true statement of the ownership, management, etc., of the aforesaid publication for the date shown in the above caption, required by the Act of Aug. 24, 1912, embodied in Section 443, Postal Laws and Regulations, to wit:

1. That the names and addresses of the publisher, editor, managing editor and business manager are:

Publisher—Adolph S. Ochs,
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Editor—Endicott G. Rich,
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Managing Editor—None.
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ADOLPH S. OCHS, Publisher.

Sworn to and subscribed before me this second day of October, 1922.

[Seal] Arnold Sanchez,
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NEW YORK, MONDAY, OCTOBER 16, 1922

Ten Cents

Canadian Provinces Face a Critical Year

Special Correspondence of The Annalist.
OTTAWA, Oct. 14, 1922.

By William Lewis Edmonds

THAT the present year is the most critical in the history of the provinces of the Canadian West is a firm conviction after a seven-thousand-mile journey through that part of the Dominion for the

purpose of making a special study of its financial and economic condition. When one considers that the land area comprised within the four provinces denominated the Canadian West embraces a total of 1,062,075 square miles, a journey of 7,000 miles comprehends but a relatively small part of the whole territory. But the itinerary embraced practically all the strategic points, while no opportunity for gathering authoritative information from bankers, business men and farmers was neglected.

The vastness, richness and variety of the natural resources of the four western provinces—Manitoba, Saskatchewan, Alberta and British Columbia—no one can doubt. Even a relatively-limited journey of 7,000 miles, without taking into account the wealth of information to be gathered from official documents, is sufficient to satisfy one upon this point.

Taking the four provinces as a whole, their products, based on the latest available statistics, have an annual value of approximately \$1,217,000,000, distributed as follows: Agriculture, \$515,401,000; manufactures, \$550,000,000; minerals, \$66,867,000; lumber, \$60,400,000; fisheries, \$24,404,000. Of the products of the farm, \$478,250,000 came from the prairie provinces. In practically every branch of industry outside agriculture, British Columbia easily predominates. Its lumber products, valued at more than \$54,000,000 annually, are about 90 per cent. of the total for the four provinces. Its position in respect to the fisheries is equally outstanding. The value in 1920 exceeding \$22,000,000, while its mineral output last year had a value of \$34,776,894, Alberta ranking second with \$28,927,000 worth. In manufactured products, valued at \$243,000,000, British Columbia ranks only below the provinces of Ontario and Quebec.

But, after the manner usual with new and ambitious countries, each of the four western provinces has been rather reckless in mortgaging its future. Provincial governments, municipal councils, business houses and farmers are all in the same boat in this respect. As more than one authority representing these various interests tersely expressed it: "The curse of this western country is that we persist in the anticipation of making a big strike next year. In other words, our optimism has been so pronounced that, like unwise business men, we have, in anticipation that next year was going to bring bumper crops and big business, embarked upon public and

private ventures far beyond what was warranted by the capital commanded."

As a result of this unsound policy, together with the series of bad crops experienced, each of the four provincial Governments, a great many of the municipalities, a large number of the business firms, and the farming community almost without exception are burdened

which credits have been cut to the bone, yet the banking institutions of the Dominion are on such a firm and healthy basis that one hears not the faintest rumor questioning the soundness of one of them.

All the banks throughout the Canadian West with two exceptions—and one of these is a small local concern—are

The vastness, richness and variety of the natural resources of the four western provinces—Manitoba, Saskatchewan, Alberta and British Columbia—no one can doubt.

The outstanding feature of the three prairie provinces is, of course their agricultural lands, the area available for cultivation being estimated at more than 270,000,000 acres, while the area under field crops is slightly less than 40,000,000 acres. But the natural resources of the prairie provinces are by no means confined to agriculture. Each has, to a more or less extent, substantial resources in the form of forest, mineral and fishery products. Alberta has coal reserves estimated by geologists at 1,072,627,400,000 metric tons, or more than 80 per cent. of the Dominion's total, while its petroleum resources promise to be the most important in the country. Saskatchewan has extensive coal areas, and, in its northern part, considerable pulp-wood and water powers capable of developing substantial quantities of hydro-electric energy. Manitoba has enormous proved but undeveloped copper deposits and extensive gold-bearing areas. British Columbia has limited areas suitable for agriculture, but its possibilities for the production of fruit of various kinds are enormous. Its most important natural resources, however, relate to the forests, the mines and the fisheries.

with liabilities heavier than they can comfortably carry. I was informed that one wholesale house in Winnipeg had overdue accounts on its books to the amount of about \$8,000,000, and another in the same city of \$3,000,000. A certain large lumber company is said to be carrying accounts amounting in the aggregate to several millions. The indebtedness of the farmers to the retail trade is very heavy, which accounts for the heavy liabilities of the latter to the wholesale trade. The farmers also owe enormous sums to the manufacturers of agricultural machinery. One authority estimates the latter indebtedness at \$40,000,000, but the largest manufacturer in Eastern Canada whom I consulted on this point considers this sum an exaggeration. The total indebtedness of the farmers of the prairie provinces is estimated by one western authority to average about \$1,000 per capita.

While the liabilities of the farmers and the business men in the Western Provinces are undoubtedly excessively heavy, as is evident from the extent to

branches of institutions whose head offices are in either Montreal or Toronto. As a result of the concentration of the head offices in these two cities, the opinion generally obtains throughout the West—and more particularly among the farmers—that the banks are more disposed to furnish business and agricultural interests in the East with financial accommodation than they are the same classes in the Western Provinces. This alleged discrimination is asserted to be in the main due to a lack of knowledge on the part of the bank authorities in the East of the financial necessities of the West.

"What we need in this Western country," remarked a Saskatchewan man who is actively interested in both farming and business ventures, "is banks operating under provincial charter. I am quite aware that, until the Federal Constitution is amended, there is no possibility of our getting these provincial banks. But, nevertheless, that is what we need."

But the charge that the officials at the head offices of the banks are either

out of touch or out of sympathy with the financial needs of the Western Provinces is scarcely based upon fact. Not only have all the Eastern banks what may be termed sub-head offices in Winnipeg and other large Western cities, but—and in number astonishing to travelers—there is scarcely a hamlet throughout the four Provinces that does not possess one or more branch banks.

True, the banks have for some months been holding the purse strings exceptionally tight, but, in view of the succession of poor crops in the last six years, together with the heavy public and private liabilities obtaining, it must appear to the unprejudiced observer that the banks had no other alternative, if serious disaster was to be avoided.

"The situation is this," remarked a prominent banker in Winnipeg with whom I discussed the matter: "Following the bumper crop of 1915, the West has had a series of lean harvests. In 1916, owing to the failure of that year's crop, the farmers were compelled to come to the banks for relatively larger sums of money than usual. Believing, with them, that the next year's crop would probably be all right, we were liberal in our advances, being disposed as a rule to rely on the farmer's estimate as to his requirements rather than on the opinion of our own expert advisers. Unfortunately, however, 1917 saw another poor crop and, to add to the difficulty, so was that of the four following years. But, in spite of this succession of poor crops, the banks continued until 1921 to assist Western farmers with funds liberally. In that year, however, the banks came to the conclusion that, both in the interest of the farmers as well as that of the banks, a time had arrived when a closer scrutiny of credits must be inaugurated. We accordingly requested the farmers, when seeking loans, to be as conservative as possible. As you are aware, the crop of 1921, while early in the season of a most promising character, turned out to be, owing to the exceptionally adverse climatic conditions experienced during harvest, the most disastrous in the history of the West. Consequently, we decided at the beginning of the present year that a still further, and more rigid, curtailment of credit was absolutely necessary. As a result of this policy, money advanced this year has been in the main only for such essentials as seed and feed for live stock. We further insisted that the borrowing farmer should cut down his expenditure by living, if possible, more economically, refraining from purchasing machinery he could possibly do without and reducing as far as absolute necessity permitted the labor employed. True, our policy was drastic, but in view of the fact that the indebtedness of the farmers to the banks had been persistently pyramiding upward for the previous half dozen years, what other alternative had we? The 'staking' process could not go on forever. I am quite aware that the farmer feels sore toward us. But I am positive it has

been beneficial to him as well as a safeguard to the banks.

"Do bankers share the opinion obtaining in certain quarters that the farmer's position, in view of the high prices ruling for his products during the war period and a couple of years following, would have been better had he conserved his revenue, lived more moderately, bought fewer motor cars and not acquired land that was beyond his capacity to carry?"

"They do to some extent. But the farmer has been no more extravagant than the rest of us. We in the West are all optimists of the most pronounced type. I suppose it is the contemplation of the great potential possibilities of this Western country that makes us so. A good many Western farmers have undoubtedly gone to extremes in the purchase of automobiles; but, again, so have the rest of us. At any rate, it is not for us city folks to begrudge the prairie farmer his automobile, particularly if he does not go beyond his means. The automobile has modified his isolation and enabled him to enjoy some of the amenities of social life that would otherwise have been denied him."

The series of lean crop years have by no means been the only adverse influence affecting the financial welfare of the prairie farmer. Another and an important one is the effect of the Fordney Emergency Tariff upon his export trade with the United States, and particularly in stockers or feeders. With the removal of the embargo on Canadian cattle entering the British market, which now appears to be assured, a measure of compensation may be obtained for the loss of the American market.

"We are so far from the seaboard," explained a prominent Saskatchewan breeder, "that by the time our cattle were placed on shipboard they would have depreciated during the long rail haul something like 25 per cent. In my opinion, in view of the loss of the American market, we Western breeders should concentrate our efforts in seeking the assistance of the Federal and the provincial Governments in establishing abattoirs and chilling plants at strategic points in Eastern Canada, where animals could be slaughtered and their carcasses shipped overseas in steamers equipped with cold storage compartments. That would not only provide us an outlet for our cattle, but would retain the by-products for further commercial uses." I was given to understand that preliminary steps were already being taken for bringing about the consummation of this idea.

That the present year is a critical one for the Canadian West, and particularly that part of it designated the Prairie provinces, there can be no doubt. Pending the outcome of the current harvest, money has for some months been becoming, as is its habit in periods of depression, a suspended purchasing power and capital indisposed to embark upon new ventures. "Creditors cannot collect and debtors cannot pay," was in substance the cry I heard on every hand.

That the apex of this intolerable state of affairs has been reached there is every reason to believe. Among the three prairie provinces, Manitoba is undoubtedly in the most favorable position, its crops being almost uniformly good. While the net result in Alberta and Saskatchewan is more satisfactory than a year ago, there are extensive areas in which, owing to the unusual drought of July, very lean crops have been harvested. This latter condition is particularly true in respect to the central part of both these provinces. On the other hand, the southern portions of both have experienced a good harvest. The most outstanding feature in this respect is the dry belt of Southern Alberta. Having experienced half a dozen successive crop failures, the Provincial Government last year offered to remove the farmers located therein to lands more consistently productive. They preferred, however, to make another year's venture, knowing that when they do get a crop it is as a rule a bountiful one. And this season nature has liberally rewarded their per-

sistence. The dry belt has yielded about the best crops of the West. On the other hand, the Edmonton district, hitherto noted for the regularity of its crops and its mixed farming activities, has about the poorest crops in its history and will be compelled to depend upon outside sources for a great deal of feed for live stock. In the vicinity of Regina, the capital of Saskatchewan, a good harvest has been garnered, while in the neighborhood of Saskatoon, about 250 miles further north, where no rain was experienced for about six weeks, the yield is poor. The Battleford district, lying still further to the north, has been well favored.

IN spite of the "spotty" crops in Saskatchewan and Alberta, the three prairie provinces, according to the latest estimate of the Dominion Bureau of Statistics have an aggregate wheat yield of 365,045,000 bushels, an increase over the previous year of 84,947,000 bushels, or 30.32 per cent. Compared with 1915 it is a gain of about five millions, but seven years ago the average yield per acre was 27.06 bushels, while that for the current harvest is only 17 bushels. Oats are estimated at 338,898,000 bushels, an increase over the previous year of 54,751,000 bushels. Including the five principal grains, the total yield of the three provinces is placed at 811,957,000 bushels, an increase for the year of 179,977,000 bushels, or 28.47 per cent.; compared with 1915 a gain of 129,245,000 bushels, or a little more than 16 per cent.

In addition to the benefit that will naturally accrue to the prairie farmer from the larger yield of the current harvest, there are at least two other factors which should tend to strengthen his financial position. The one is the lower labor and threshing costs as compared with a year ago. The other is the lower labor and thrashing costs as compared with the head of the Great Lakes inaugurated three or four months ago. These, I was informed by authorities in Winnipeg, mean a reduction of from 30 to 50 cents per hundred weight, compared with those previously obtaining.

British Columbia has experienced a particularly dry season, with the result that its grain and feed crops generally are as a rule poor, and already application is being made to the Federal Gov-

ernment for tariff modification on imports of feed from the United States. But British Columbia, owing to the greater diversity of its industrial activities, is dependent to a limited extent only upon agriculture for its prosperity. Lumbering, its principal industry, has for some time been fairly active as far as the export trade is concerned and, while there is a lull at the moment in the demand from Japan, the large mills on the coast are still running close to capacity. The fisheries, which, in order of importance, rank second to the lumber industry, are in a better position than they were a year ago. The salmon canneries, by finding a market in Europe, have cleaned out surplus stocks carried over from the previous season and have substantial orders on their books for the pack now being put up. The halibut catch in Northern Pacific waters is much heavier than a year ago. So are the shipments, most of which are brought into Prince Rupert and consigned in express cars to Boston, New York and points in Eastern Canada. About half a dozen express carloads are being shipped daily from Prince Rupert, approximately 75 per cent. of which is consigned to United States markets. Last year shipments were only made every other day.

BRITISH Columbia possesses a larger area of potential mineral lands than any province in the Dominion. This year, and largely as a result of American enterprise, increased activity is being manifested, both in respect to production and development work. That which British Columbia at the moment needs more than anything else, in order that its natural resources may be brought under more active development, is more capital. For the bulk of this new capital all eyes are turned toward the United States. And there is a particular reason for the preference in this direction. In the first place much of the development which has taken place in the lumber, pulp and paper and mining industries of the province is directly due to American enterprise. In the second place, as a rule, greater success has marked the efforts of United States capitalists as compared with British.

"But why should American ventures prove relatively more successful than British?" I asked while discussing the

subject with one authority. "Is not capital capital the world over?"

"True, capital is capital the world over," he replied. "But here is the essential point: The American capitalist, when he makes a venture in British Columbia, sends along with his capital experienced men to manage his undertaking. The Britisher, on the other hand, too often fails to supplement his capital investments here with the necessary experienced management." In substance the same opinion was expressed by other authorities consulted.

While the position of the Canadian West has undoubtedly been materially strengthened financially as a result of the current year's harvest, it by no means follows that it is yet "on easy street." Debts which have been pyramiding for half a dozen years can not be wiped out with the proceeds of one season's crop. And then it must be taken into account, owing to the low market prices ruling, that the purchasing power of nearly everything the farmer produces is relatively lower than it was in pre-war days, while the outlook for the import markets of Europe, owing to the uncertainty as to their purchasing power, is by no means of the brightest. And the American market, in view of the new tariff enactment, is certainly not encouraging.

That the West is not viewing the financial situation with equanimity is evident from the fact that Premier Dunning of Saskatchewan has issued a statement that if business and financial creditors become aggressive in demanding settlement of past-due accounts the provincial Legislature will pass a bill creating a moratorium, while the Premier of Alberta announces his province already has the machinery for providing a similar condition by merely passing an order-in-council.

It was generally conceded by authorities consulted—bankers, business men and farmers—that, until there is further development along certain defined lines, the economic solidarity of the western provinces must remain to some extent in suspense. 1. There must be a general adoption of more modern methods of farming and less "mining" of the soil. By "mining" is of course meant getting as much as possible from the soil without employing methods that ensure its permanence as a crop producer. 2. A great many thousands of new settlers are needed by the prairie provinces. At present, according to the census of 1921, their aggregate population is but 1,956,082, being made up as follows: Manitoba, 640,118; Saskatchewan, 757,510; Alberta, 558,454. As the total land area of the three provinces is 726,220 square miles, it will be seen that the population is 2.70 per square mile—a particularly low average when the fact is taken into consideration that it includes the populous cities and towns. 3. New settlers should be able more readily to get moderate-priced land, something they are handicapped in doing in many parts of the West on account of the large vacant areas held by speculators.

The Legislative Week

Special Correspondence of The Annalist.
WASHINGTON, Oct. 14, 1922.

WHITE HOUSE and Treasury Department indicate that there will be no new taxes asked for to meet a deficit which was estimated at \$650,000,000 for the fiscal year 1923. Modifications of the tax laws will probably be recommended by Secretary Mellon at the next session of Congress, but these will be changed, intended largely to simplify the law.

Federal Fuel Distributor begins campaign to prevent skyrocketing of prices of anthracite coal by some of the so-called independent operators. Agreement reached with majority of these operators not to charge in excess of \$9.25 a ton at the mines.

The Chilean Embassy advised that its Government has extended until Oct. 30 the date for submitting bids on the proposed new loan.

President Harding appointed the fact-finding coal commission which will make a thorough investigation of the industry in the hope of bringing about a reorganization.

The State Department was officially advised of the adoption by the Cuban Congress of the bill providing for an external loan of \$50,000,000 with which to carry out plans for economic and financial rehabilitation of the country.

The German-American Mixed Claims Commission had its first meeting and adjourned until Nov. 1 as German Commissioner had not arrived.

The Treasury reported heavy over-

subscriptions to its offer of \$500,000,000 worth of 4½ per cent. long term refunding bonds. All Federal Reserve Districts oversubscribed their quotas.

Report of the United States Employment Service of the Department of Labor indicated steady increase in employment and generally favorable outlook.

Attorney General Daugherty rendered an opinion that liquors could not be sold or carried on private or public American owned vessels even on the high seas and

Continued on Page 385.



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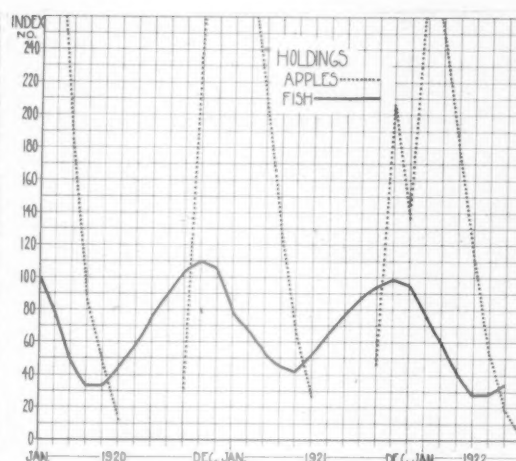
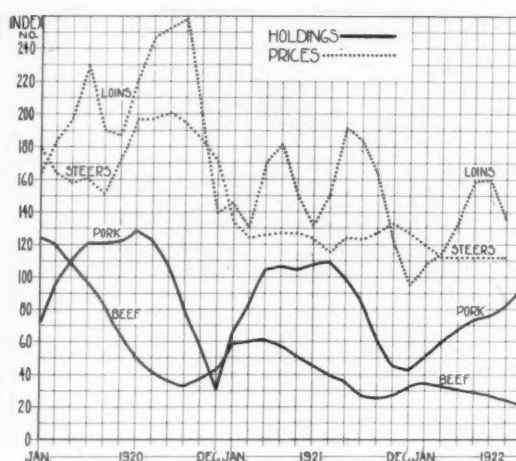
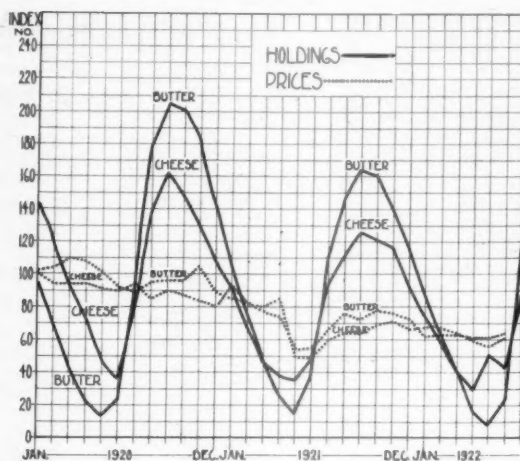
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The Seasonal Trend of Cold-Storage Holdings



IN view of the increasing tendency to regard the cold-storage industry in the nature of a public utility, and of pending Federal regulatory legislation, the accompanying diagrams, showing the seasonal trend of certain holdings, and the following general statement should be of interest.

According to Federal Census records, the urban percentage of the total population has increased from 28.6 in 1880 to 61.4 in 1920. Therefore, due to the centralization of our population in cities, it has become necessary to store food-stuffs for the use of such accumulations of inhabitants. Grain elevators, packing houses, mills, warehouses, &c., are part of such storage equipment, and the cold-storage house is an important element in the conservation of perishable food-stuffs.

Storage of this kind preserves and spreads the distribution of certain perishable foodstuffs over the entire year, making them available for consumers at a time when they would not be if it were not for such storage. In other words, instead of having seasons of plenty and scarcity for certain items, there is a more or less uniform supply at all times, due to the absorption of the surplus of the peak-producing periods for later release. Such an absorption also tends to stabilize prices to the producer, as it affords a market in addition to the public, which cannot consume the entire production of certain seasonal crops in a short period of time. Large metropolitan centres would have difficulty in existing without cold-storage supplies of food stocks. With cold-storage and refrigerator cars, the city can draw its food supplies from all parts of the country.

Prior to 1911 investigations of cold storage were usually made with the pure-food viewpoint uppermost. In 1911, however, the United States Department of Agriculture investigated the industry with respect to management, and much interesting and valuable information was obtained. Among other things, it was found that the average storage period for important items was as follows: Beef, 2.3 months; mutton, 4.4 months; pork, about 1 month; butter, 4.4 months; poultry, 2.4 months; eggs, 5.9 months; fish, 6.7 months. Excessively long storage periods were sometimes caused by lawsuits or happenings of an uncommercial nature. Long storage periods are not profitable as a rule on account of monthly storage charges, insurance, interest, if the owners of stocks borrow money on the security of their warehouse receipts, and shrinkage, which are added to the original cost of the products in storage. There is also the fact that old stocks may come into competition

By Harry B. Weiss
Chief, Bureau Statistics and Inspection, New Jersey Department of Agriculture

Cold-Storage Holdings

(000 omitted)
(on first of month)

	Butter lbs.	Cheese lbs.	Eggs cases	Beef Products lbs.	Pork Products lbs.
1921					
January	58,682	34,115	408	142,813	593,299
February	41,486	25,000	43	142,891	734,659
March	27,103	17,477	43	146,409	957,230
April	14,732	14,294	1,926	138,345	971,520
May	7,712	13,466	4,909	122,188	954,618
June	21,682	17,814	6,844	109,553	983,380
July	61,991	34,948	7,534	96,220	1,003,562
August	82,838	41,284	7,605	85,638	915,691
September	92,396	46,706	7,207	65,943	777,335
October	90,123	44,842	6,275	59,611	552,504
November	78,014	43,015	4,387	64,156	408,312
December	65,138	34,062	2,402	80,007	396,397
1922					
January	48,411	27,691	889	84,808	462,637
February	35,042	21,430	179	78,295	546,100
March	22,557	14,953	13	73,782	608,747
April	9,113	10,745	950	69,516	677,254
May	3,830	18,980	4,648	64,507	690,296
June	13,202	15,481	8,056	56,852	759,453
July	67,733	32,813	9,812	50,777	862,472

with new ones, with the resulting possibility of financial loss, and this operates against long holdings. Costs are lengthened the longer the items are held in storage, and this means that goods must be moved before such costs, plus a profit, run above the market prices.

IN the investigation it was also brought out that cold storage resulted in a leveling effect, or tendency toward uniformity of prices, in so far as butter, eggs and poultry were concerned, and a tendency away from uniformity with respect to fresh beef and pork. The chart showing price trends of butter and cheese shows that, in so far as these items are concerned, the above statement appears to hold.

I. C. Franklin, writing in the United States Department of Agriculture Year Book for 1917, estimated that, at that time, the amount of storage space in the country was approximately 474,534,000 cubic feet, New York and Chicago being leading cities in this industry. Since 1917 there have undoubtedly been additions to this figure. The Joint Agricultural Commission, in its report on marketing and distribution, states that "the abnormal conditions of the post-war years have tended to increase cold-storage facilities rapidly, and it now seems that the existing facilities are adequate in capacity and in general well located with reference to distribution. In fact, during the depression there has been a surplus of possibly 50 per cent. of total available cold-storage space."

Popular opposition concerning cold storage seems to be concerned mainly

with the quality of foods coming out of storage and with prices, which are supposed to be manipulated. Concerning the first objection, while there may have been some grounds for this in years back, it was demonstrated several years ago by the Food Research Laboratory of the United States Bureau of Chemistry that poultry, fish, meats, eggs and butter, if they are received in good condition and stored properly, can be kept a year without appreciable loss of flavor, and for longer periods without a loss of food value. Without going deeply into this subject it appears that the condition of the goods when they are received for storage is an important factor. Concerning the second criticism, while there is evidence that speculation sometimes takes place, the holding over of foodstuffs is an uncertain undertaking for many, in view of the reasons given above concerning the usual unprofitableness of long holdings.

The accompanying diagrams are based on Survey of Current Business index numbers of storage holdings on the first day of each month, and, in addition to showing the seasonal trend of such holdings, they also indicate relative holdings. The curves for butter (creamery) and cheese (American) are relative to 1916-20, while those for fish, apples, beef and pork are relative to 1919 holdings. The price curve for butter is based on the average of weekly prices of creamery butter (92 score) at Boston, New York, Chicago and San Francisco, and that for cheese on the average of weekly prices of American cheese (No. 1, fresh twins) at Boston, New York, Wisconsin, Chicago and San Francisco. The beef curve

includes beef frozen, cured, and in the process of cure, and the pork curve includes frozen pork, dry salt and pickled, both cured and in process of cure, also lard. The price curves of both beef and pork are relative to 1913 Chicago prices and represent good native steers and fresh loins.

ABOUT one-half of the cheese is made in May, June, July and August, but it is consumed more or less over the entire year. Storage begins about the first of May and continues for six months. While butter is made throughout the year, more than one-third is made in May, June and July. The curves for butter and cheese show graphically how the holdings decrease as the season advances, until May, when the lowest point is reached. The movement of poultry and eggs, if charted, would show a similar trend. Due to the fact that meat animals are not marketed with reference to the time they are consumed as food, cold storage is necessary to adjust the supply to the demand. In so far as butter and cheese prices are concerned, there is a uniformity which exists whether holdings are large or small. This is shown by the diagram. This is probably not true for all articles, and may not be true in certain years. There are many factors entering into price, and cold storage is only one of them. The prices of steers and loins, at least for the eighteen months shown on the diagram, do not appear to be uniform nor definitely connected with the trend of holdings, and the changes in loin prices, which are the most marked, can be attributed to such factors as liberal receipts, heavy carryovers, dull seasons, light demands, &c. The drop in butter and cheese prices in May, 1921,

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is attributed to the season of flush production and the usual Spring slump.

The percentage of the year's production which goes into storage is comparatively small, and some investigators consider our present storage facilities wholly inadequate. According to estimates made some years ago by G. K. Holmes of the United States Department of Agriculture, about 3.1 per cent. of a year's production of commercial fresh beef goes into cold storage, 4.1 per cent. of the mutton, 11.5 per cent. of the pork, 9.6 per cent. of the butter and 15 per cent. of the eggs. Due to increases in storage facilities in recent years, these figures may be a little low for the present time.

There are three general kinds of cold-storage warehouses—public, private and a combination of public and private. The greatest percentage of space is in the

public kinds. The private cold storage is conducted by owners for commodities dealt in or produced by them, and the combined public and private ones are those which rent surplus space not required by private owners.

Due to popular demand, various States have undertaken to regulate certain phases of the cold-storage industry, and most State legislation along this line deals with the licensing, the marking of cold-storage goods, condition of commodities, the making of monthly reports, &c. The main consideration in such laws is that of protecting public health. For many months a cold-storage act has been before Congress, and at one time H. R. Bill 9521, Sixty-sixth Congress, introduced by E. C. Hutchinson, seemed destined to pass. After being amended in the Senate and being made the subject of several conference reports, the House

failed to dispose of it before adjournment. This act provided for the marking of cold-storage goods, limited the period of storage to twelve months except for cheese held for ripening purposes, required reports to be made to the Secretary of Agriculture concerning holdings, &c., and gave the Secretary authority to conduct investigations of any kind with respect to food in commerce. In Mr. Hutchinson's H. R. Report 337 it is stated that about 90 per cent. of all food placed in cold storage travels in interstate commerce.

On April 11, 1921, Mr. Hutchinson introduced in the House of the Sixty-seventh Congress, H. R. Bill 282, the title of which was "A bill to prevent hoarding and deterioration of and deception with respect to cold-storage foods, to regulate shipments of cold-storage foods in interstate commerce, and for other purposes."

The provisions of this bill are generally similar to those of H. R. 9521, as agreed to in conference. Several other cold-storage bills (H. R. 2297, H. R. 4786, H. R. 7112) were introduced in the Sixty-seventh Congress, and in the main these appear to be similar to the Hutchinson bill, H. R. 282. No action was taken, probably because the attention of Congress was taken up with the tariff and bonds to the exclusion of other matters. That the cold-storage interests are not averse to regulatory Federal legislation of the right kind is indicated by resolutions of certain cold-storage organizations calling attention to the desirability of a certain degree of Federal regulation in order to promote conservation, facilitate distribution, eliminate waste, &c., and also in order to relieve the industry from annoyance incidental to divergent State laws.

Financial Economies of Simplified Industrial Practice

By Walter J. Matherly

THE movement for simplified industrial practice is a product of the World War. When the United States entered the European conflict, the policy among American manufacturers was to produce

a multiplicity of styles, sizes, shapes and finishes. In most circles, it was the commonly accepted belief that competition compelled every producer to turn out commodities different from every other producer. Standardization existed scarcely anywhere. But the nation had not gone very far in its preparations for war before it began to appear that excessive variety in manufactured products was extremely wasteful, and that, if the country as a whole was to mobilize completely its productive power, steps must be taken to simplify the output of manufacturing plants and standardize manufacturing methods and practices. Consequently, under the direction of the War Industries Board, such steps were taken, the multitude of brands, styles and varieties was greatly reduced, and methods were adopted for the standardization of industrial operations in general. With the close of the war, interest in this movement continued to grow, and, in spite of a slight slump during the height of postwar depression, it has gained such headway that at the present time it occupies the center of the stage among a large number of far-sighted American producers.

Since such in brief is the origin and nature of simplified industrial practice, what is its significance from the standpoint of industrial finance? What are the financial economies to be gained from its adoption as a definite manufacturing policy? They are of three general types: first, economies which affect manufacturers; second, economies which affect distributors; and third, economies which affect consumers. Chief among these are the economies which affect manufacturers and which may be classified under two heads: first, those which involve working capital, and second, those which involve fixed capital.

From the very beginning, the economies which involve working capital are very noticeable in the adoption of simplified manufacturing. To begin with, less working capital is needed for finished stock. As illustrative of this point, suppose a manufacturer produces thirty types or variations of a single commodity and finds that he must keep on hand 2,000 of each variety in order to supply his trade promptly. This would require him to carry 60,000 pieces of finished goods at all times in his warehouse and would represent his normal inventory of finished products. Suppose again that he decides to simplify his output and reduces the number of his styles to fifteen. In doing this, he dis-

covers that he does not have to carry such a large line of each variety as formerly, perhaps not more than 1,000 of each item, since he can concentrate on the production of fewer types and more evenly balance his supply with the demand. Thus, he is able to reduce his inventory of finished goods from 60,000 pieces to 15,000. Assuming that, on an average, each piece is worth \$10 both before and after simplification, he has decreased his investment of working capital in finished stock from \$600,000 to \$150,000, effecting, at the rate of 6 per cent., an annual interest saving of \$27,000.

While this is a hypothetical case, it is not foreign to actual manufacturing experience. According to an article in *SYSTEM*, written by Ed. E. Parsonage, General Manager of John Deere Wagon Works of Deere and Company, three implement manufacturers, as shown by their 1919-1920 records, effected, through the adoption of simplification programs, the following savings: "Plant Number 1 was operating with a reduction of approximately 30 per cent. in inventories as compared with the two preceding years. Based on a \$5,000,000 inventory, there was a saving of \$90,000 in interest. Plant Number 2 has saved in inventory about 10 per cent. Based on an inventory of \$1,000,000, this means an interest saving of \$5,000 a year. The inventory reduction at Plant Number 3 has been about 20 per cent. as compared with 1918-19, and about 30 per cent. as compared with 1917-18. Based on an inventory of \$1,500,000, this amounts to an interest saving of \$27,000 a year."

In addition to operating with less capital tied up in finished goods, simplified industrial practice enables manufacturers to operate with less capital tied up in semi-finished goods. The flow of goods in the process of production depends upon the flow of finished products. When the volume of finished varieties is decreased by the manufacture of a few fast-moving types, there is automatically a decrease in the volume of goods in process. In paper manufacturing, for instance, after materials have passed through certain preparatory processes, they must lie in draining vats from seven to ten days. This drainer inventory corresponds more or less to the semi-finished goods in other industries. By simplifying his varieties to the extent of cutting out more than nine-tenths of the 2,000 grades originally turned out, a paper manufacturer found that he could "get along nicely with from 20 to 35 per cent. less inventory in the drainers and still have an extremely ample reservoir to balance production." Other industrial plants applying simplification have procured similar economies in their inventories of goods in process.

Tracing the process further back, there are corresponding economies in the inventory of raw materials. Just as a reduction in the quantity of finished types decreases the quantity in the process of manufacture, so also it decreases the quantity needed for input. There is a saving of working capital all along the line. There is little necessity for large stocks of raw materials, except under unusual circumstances. The simplified more easily than the unsimplified mill or factory is in a position to strike an equilibrium between purchase and sales. Under such conditions, a producer of piano stools and benches was able, by the simplification of parts, to reduce his stock sizes from 110 dimensions to 30, and, instead of cutting his lumber in his own factory by wasteful methods, was able to get it already cut by more efficient methods from lumber manufacturers, and, as a result, brought about a saving of 50 per cent. in his investment in raw lumber supplies.

There is a further saving of working capital with reference to the manufacture of repair parts. Where the product is simplified into a few styles, few repair articles are required. Instead of fabricating and keeping in stock a large supply of interchangeable parts for a variety of machines, wagons or turret lathes, only a small quantity is necessary. This enables the company to provide more adequate service to the customer and at the same time decrease its investment in service departments more or less to a minimum.

CLOSELY related to the economies of working capital invested in parts, raw materials, goods in process and finished stock is the economy in turnover. The inauguration of a simplification policy facilitates the quicker movement of goods from the factory to the customer. Since the items for which there is slight demand are eliminated, the small number of remaining items are manufactured and converted into cash with the greatest degree of rapidity. There is little opportunity for the development of frozen inventories. Slow-moving varieties are outlawed. Everything that is turned out finds a ready market. Every dc ar put into the manufacturing process circulates with a maximum of efficiency. That is why a manufacturer of bed springs was able to say that "simplification has made our turnover twice as rapid." In other words, simplified industrial practice makes possible a more effective utilization of current manufacturing assets.

There is one other economy with regard to working capital. Where simplification is put into effect, less cash is needed for the payment of wages. In specializing on one model, or at most four or five models, workmen are kept

on the same job and, by repetition of movements, increase their skill and labor efficiency. In a furniture factory, for example, two cabinet makers did three times more work after simplification than four cabinet makers did before simplification. This, of course, greatly reduces labor costs per unit of goods. In support of this point, a manufacturing plant specializing in the production of one single type of automobile tire and one single type of inner tube increased the individual productivity of its laborers, and as a consequence effected a "saving in labor cost" estimated at 20 per cent. Consequently, less current funds are required in simplified than unsimplified industrial plants to take care of wage payments, and the result is an economy in the sum total of working capital.

IN addition to the economies in working capital which are of interest to manufacturers, there are also economies in fixed capital. In decreasing the number of types or designs special machinery can be eliminated. Instead of producing goods which are made to order, involving many variations from standard and entailing the purchase of new machines which are used only occasionally, only those goods for which there is a constant demand are produced. There is no place in the production schedule for a surplus of special jigs, dies and accessories for turning out odd sizes, shapes and finishes. Idle equipment becomes almost an unknown quantity. Every machine is continuously usable. Investment in machinery account is reduced to the lowest possible amount.

Furthermore, there is a saving in fixed capital because of the more efficient use of machinery. Where simplification is introduced, it makes it possible to attain quantity production. In avoiding frequent set-ups and delays due to the superabundance of styles, the equipment can be operated constantly at its fullest capacity, bringing forth a larger volume of output per machine and a lower cost per unit of product. As proof of this principle, a manufacturer of radiator hose has said: "Before the adoption of our simplification policy we had to have a lot of machinery to do a little business. We now make three times as much radiator hose as formerly with the same equipment, because of less frequent changing about from one special size to another."

Moreover, there is an economy in the outlay of fixed capital with respect to storage space. Where goods are standardized into a few sizes or varieties, they can be stacked in great piles with fewer interstices, since every piece in each pile is like every other piece and there is no need for such a large number of passageways to get from one type to another. If the articles simplified are reduced to the form of interchangeable parts, there is still less

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OCT

Ship Subsidy Policies of Foreign Governments

II. FRANCE

By S. G. Riggs

This is the second of several articles by Roy S. G. Riggs on Government aid to shipping in foreign countries.

THE subsidy policy of the French Government is a puzzle for the unprejudiced student and a snare for the superficial partisan. At best it has been a forlorn attempt to develop shipping where shipping would not have developed of its own accord. At the other extreme, it is a ghastly picture of the graft that interested politicians and groups can obtain from the people under the guise of high-sounding phrases. The effort to aid the French steel industry, after the loss of Alsace-Lorraine, by construction bounties given to shipowners ordering tonnage from French yards may have helped the steel and shipbuilding industries, but French shipping came to depend in an increasing degree on the national Treasury for support. It is true that services to distant colonies were established where the demands of trade would scarcely have caused lines to grow, but, aside from this accomplishment, which was deemed necessary for imperialistic purposes, the French subsidy policy seems to have developed inefficiency and corruption rather than the French merchant marine. As Meeker has well summed up the situation: "The evidence goes to show that they (the subsidies) have sapped the vitality and soul from French maritime enterprise and left it a giant 'infant industry' whose weakness increases with its strength."

It is difficult to discuss the complicated system of construction and navigation bounties and mail contracts which grew up in France without becoming exceedingly tedious. The modern system of State aid did not begin until 1881. The law of Jan. 29 of that year provided for bounties ranging from 10 francs (\$1.93) per gross ton on wooden ships of less than 200 tons to 60 francs (\$11.58) on iron and steel ships. In addition, 12 francs (\$2.32) per kilogram were allowed on engines and boilers. Further bounties for the navigation of vessels were granted: 1.5 francs (29 cents) per net ton for every 1,000 sea miles sailed for the first year of a vessel's life, to decrease by 7.5 centimes (1.4 cents) for wooden vessels and 5 centimes (1 cent) for iron and steel vessels each year until the entire bounty was suppressed. Foreign-built vessels, owned by Frenchmen and admitted to French registry, were entitled to one-half the navigation bounty, while French-built steamers constructed on plans approved by the Navy Department were entitled to 15 per cent. premium above the ordinary rates.

The construction bounties granted by this law were for the ostensible reason of a "compensation for the increased cost which the customs tariff imposes on shipbuilders." The navigation bounties were granted "by way of compensation for the obligation imposed on the merchant marine for recruiting and assisting the navy." These alleged reasons for the bounties were mere word formulas intended to give them the appearance of payments for services or drawbacks on duties. In fact, they were gifts from the Public Treasury to private individuals, for which the Government received no direct return. The basic and somewhat specious reason for these measures was the imperialistic loss of the mines and mills of Alsace-Lorraine.

Although the law of 1881 undoubtedly did increase construction in French yards and navigation under the French flag, "it so pauperized the shipping industry that it became the more helpless and needy the more it was helped and

The greatest lesson to be learned from an analysis of the French subsidy policy is that economic and geographic factors are more powerful than natural treasures. A policy similar to that of France has produced marked results in Japan. In the case of the latter country, basic factors favored the growth of shipping, and a remarkable growth took place within a short period of time. After all, the question is not, Do subsidies succeed? but, What conditions have caused them to succeed in some cases and to fail in other cases. The major problem of this country is not, Should Congress pass the Subsidy bill, but would the Subsidy bill, if passed, help our shipping? If this country needs shipping, and if economic factors favor its development, we will have shipping eventually without a subsidy, or more quickly with one. If, on the other hand, economic considerations are against us, as in the case of France, all the power of our national Treasury will scarcely deflect one economic factor.

the larger it grew." As Giddings has said: "All modern experience of poor relief is an overwhelming demonstration that any community can have all the pauperism it cares to pay for."

IN 1893 another subsidy act was passed; the aid provided in the earlier act now seemed insufficient. The new law cut off the premiums to foreign-built ships and increased those for French ships. The navigation bounties were also increased. The heavy bounties to wooden ships—insisted upon by the sailing vessel owners of Brittany, if they were to support any subsidy scheme—were entirely unjustified. The effect of these bounties was to neutralize the tendency for sailing tonnage to decline in the face of competition from the steamship, a reprehensible attempt to thwart economic development by taxing a burdened people for the profit of a few.

Dissatisfaction with this law caused its revision in 1902. It is not necessary to go into the complicated details of changes. The principle was the same and the results were easily predictable. This act was modified in 1906 and expired in 1918. In fact, the construction bounties ended early in the war, as French shipyards stopped building merchant ships to devote all their energies to the repair of damaged French and allied ships, merchant and naval aid to the manufacture of munitions of war. The tonnage drawing navigation and equipment bounties were being rapidly reduced by submarine warfare and by the requisition of merchant ships for Government purposes. The law of 1906, and laws to which it was supplementary, provided for bounties on a contractual basis and a gradually diminishing scale. A few of these contracts are still in force. The budget for 1922 contains an appropriation of 4,000,000 francs for the current year, and the budget estimates for 1923 provide 3,000,000 francs for this purpose. These sums compare with nearly 30,000,000 francs expended in a similar manner in 1913.

It is urged in defense of this subsidy policy that, up to 1870, France "as a maritime commercial power ranked next to Great Britain and the United States, and her fleet of merchant steamers exceeded that of the German States, the Scandinavian countries, Holland and Bel-

gium combined. France was building iron steamers for the Messageries Maritimes equal to the British-built Peninsular and Oriental steamers." Even up to 1880 the French ocean steam fleet exceeded the German. But, deprived by the war of 1870 of her natural resources for steel shipbuilding and constrained to turn to colonial development, France had no recourse but to adopt a complicated system of shipbuilding and navigation bounties to make the most of her remaining iron industries and to promote steel manufacture as contributory to a peaceful policy of colonial growth and trade." While the steel industry remaining to France after 1870 may have been helped by these drafts on the Treasury, it is certain that private initiative in French shipyards and in French maritime enterprises was absolutely vitiated. Few instances of pauperization by State aid are more graphic than that presented by French shipping. It is extremely difficult for even a Francophile to justify the construction and navigation bounties paid to French shipping interests for nearly forty years.

THE subventions paid by France for the establishment of communications with colonial possessions and for the carriage of mails have been larger in amount than the construction and navigation bounties (which were quite large), and perhaps more influential upon the growth of French shipping. The history of these payments is too long and complicated for the limits of a short article, and the details of their beginnings throw no particular light on an adequate understanding of them.

To dispose of the least significant and at the same time the best known to Americans, the Compagnie Generale Transatlantique (French Line) receives 2,500,000 francs (\$200,000 at 8 cents) for the carriage of mails on the New York-Havre run. This sum received from the French Government is only slightly larger than that paid to the line by our Government for the transportation of our mails, and can scarcely be considered a subsidy. The company gets 4,438,000 (\$355,040 at 8 cents) francs for a mail service to the French West Indies, French Guiana, Havana, Vera Cruz and Colon, a total of 6,938,000 francs (\$555,040) for its transatlantic services, as compared with 11,000,000 (approximately \$2,000,000 at par) in 1913.

The most important and complicated French mail contract is that with the Messageries Maritimes. This contract is not only for the carriage of mails, but also for the purpose of insuring frequent and efficient communication with France's colonies in Asia and Africa. It is designed to maintain regular mail connections between France and its colonies on the Pacific and Indian Oceans, including Indo-China, Madagascar, and smaller territories and islands, with a total population of 22,000,000.

The scope of the contract is shown by the numerous routes to be maintained, some of them 22,000 miles for the round trip: (1) Line to the Far East, (2) line to Australia and New Caledonia, (3) line to the east coast of Africa, and (4) line to the Eastern Mediterranean. In nearly every instance a detailed and exacting itinerary is required by law.

The performance of the contract was begun with sixteen steamers, aggregating 118,000 gross tons and of speeds ranging from thirteen to fourteen and one-half knots; but the contract recognizes that it cannot be fully performed until new ships are built, which the company agrees to do as soon as conditions permit. It is also planned to replace older ships with new ones, according to terms agreed upon with the French Government.

New ships to be employed under the contract must be built in France, except that in the first five years of the contract such ships may be built abroad. After five years such ships may be built abroad if, under equal conditions as to type, construction and time of delivery, the bid of French shipyards should be at least 10 per cent. higher than the bids of foreign yards. If the French price is more than 5 per cent. higher but less than 10 per cent., ships can be built abroad only with the consent of the Minister in charge of the merchant marine on the recommendation of the Minister of Finance. Ships must be built according to the rules of a French classification society recognized by the Minister of the Navy, with the highest class and with subdivision certificate showing that the ship is so subdivided by bulkheads that it can float with any one of its compartments submerged. New ships must be provided with platforms for guns suitable to their type, and with two ammunition chutes which can be flooded from the bridge.

SHIPS hereafter put into the contract service must, on a trial of four hours under navy rules, develop a speed one and a half knots above that regularly required to maintain their contract schedules. Such trial trips are dispensed with in the case of ships previously accepted by the Government, and may be omitted in other cases when the Government is satisfied that a ship obviously meets requirements.

According to a statement which recently appeared in Commerce Reports: "The financial terms of the contract of 1921 were affected by complications arising from the effects of the war on France's system of communication with her colonies. In 1911 the Government had contracted with the Messageries Maritimes for the maintenance of a system of communication similar to but not so complete as that set forth above. The contract fixed various rates of pay, according to the route, but provided that the total subvention should not exceed the sum resulting from a rate of 27¼ francs per marine league for all the contract voyages performed. (That rate equals 90 cents per nautical mile at present rate of exchange.) Any excess was to be held by the Government until the routes could be reduced, if possible, or other arrangements substituted. Beginning with about 13,000,000 francs the first year, this tract at the outbreak of the war was calling for an annual mail subsidy of something more than

16,000,000 francs, and also a refund to the company of the Suez Canal tolls, amounting to about 3,600,000 francs a year—in all, nearly 20,000,000 francs annually. During the war the mail routes were steadily reduced or abandoned and, early in 1918, the Government requisitioned all the merchant ships of France. Nearly half the passenger fleet of the Messageries Maritimes, the largest in France, was lost during the war. In August, 1919, a temporary arrangement was made to carry on the contract of 1911 until April, 1921, as far as possible, in order to gain time to adjust conflicting claims amounting to large sums, and to consider a new contract under post-war conditions. As the contract of 1911 was for twenty-five years, the Government in framing new arrangements had to consider not only obligations incurred up to 1936 by that contract, but also the necessity of maintaining at any cost communications across the Indian and Pacific Oceans with French colonies.

"As a result of all these complications, the contract of 1921 has many unusual features. The Messageries Maritimes agreed to waive its claims under the contract of 1911 and its war claims. To simplify the situation it formed a new corporation within itself (Société des Services Contractuels des Messageries Maritimes), with 60,000,000 francs capital, to complete the old contract under the revised terms provided by the new contract. The new contract is to be carried out by the sixteen remaining contract ships of the Messageries Maritimes and by the company's plant and personnel heretofore employed to carry out the old contract. As these ships are insufficient, the new company may charter other ships, pending the time when new steamers can be built. In return, up to December, 1936, the new company is to pay annually to the Messageries Maritimes 20,400,000 francs—approximately the sum called for by the original contract expiring on that date. This large item is offset in part by the abandonment of claims, in the joint account of the new company and the Government, which is to determine the new subsidy.

THE subsidy depends on the balance short each year. Against receipts of all kinds are to be set off all ordinary expenses of operation, including insurance on all the fleet. Other liability items include: First, the sum required for annual amortization at amounts fixed for the sixteen ships of the Messageries Maritimes, and at 5 per cent. for new ships; second, annual interest charges and repayment of loans; third, the sum needed to pay 6 per cent. on paid-up stock; fourth, repairs and renewals at the rate of 2 per cent. of the book value of the existing ships and 1 per cent. for new ships, subject to modification if necessary; fifth, the sum already mentioned—20,400,000 francs annually to the Messageries Maritimes—up to 1936, and thereafter annually up to 1946 the sum of 16,337,000, and in 1947 (when the contract expires), 13,910,000 francs; sixth, an operator's commission of 10 per cent. of the excess of receipts over ordinary expenses of operation, including insurance.

"If the balance sheet should show a profit, 80 per cent. of these profits go to the French Government and 20 per cent. to the company. The company's share, however, cannot exceed a 4 per cent. dividend on its stock; and this, with the 6 per cent. guaranteed, permits a maximum 10 per cent. dividend. Any excess over that rate is to go half to the Government and half to the establishment of a reserve fund.

"A profit is not anticipated on mail routes of this nature and under the limitations called for by this contract. Experience before the war showed that the enterprise was not commercially practicable; and if it were not conceivably so, the Government would not be required to pay a subsidy. The arrangement to meet losses, therefore, is the practical subject to be considered. These, again, are apportioned 80 per cent. to the Government and 20 per cent. to the

company. The company's liability for 20 per cent. of the losses is to insure its active interest in the economical administration of the prescribed services; the liability may extend to the amount of its omission for operation (10 per cent. of operating profits), but not beyond that.

"The committee of Cabinet Ministers, upon whose report the law of 1921 was passed, stated on the subject of annual expenditures:

Under the contract of 1911 the maximum subvention to the Messageries Maritimes Company, including refund of the Suez Canal tolls, was 19,600,000 francs. The performance of the contract has shown that this subvention was insufficient, and that it should be increased to 25,000,000 or 30,000,000 francs to permit the normal execution of the contract. In view of the present value of money and the enormous increase in the costs of operation, it need cause no surprise if the expense to be borne by the Government should greatly exceed this figure. It is not extravagant to foresee,

at least at the beginning, that the sacrifice of the State, in so far as one is warranted to make any conjecture on that matter, may reach double those figures, although under present conditions it is impossible to name any figure with any assurance of exactitude. We are obliged only to make the statement that the services to be performed under the new contract are service of national importance which must be assured at any cost.

The attitude of the French Government is contained in the last sentence. This statement effectively removes the problem from the realm of economics and places it in that indefinite political field where almost any expenditure can be justified. The cost of the services is great, and it seems scarcely probable that any other country has or shall develop the peculiar situation and psychology necessary to duplicate the venture.

The French mails for Brazil, Argentina, Uruguay and the west coast of South America are carried under a ten-year contract with the Compagnie de

Navigation Sub-Amérique, which was approved by the National Assembly Aug. 13, 1920. The contract provides for a voyage every fortnight from Bordeaux to Vigo, Lisbon, Rio de Janeiro, Montevideo and Buenos Aires and return, the ships touching when necessary for supplies at Teneriffe, Las Palmas, St. Vincent or Dakar. The minimum speed from Bordeaux to Buenos Aires between Aug. 1 and Jan. 31, and from Buenos Aires to Bordeaux between Feb. 1 and July 15, is eighteen days; for the rest of the year it is twenty-one days.

The mail service is performed monthly at present by the new steamers *Luetia* and *Massilia*, each of about 15,000 gross tons and twenty knots speed—the fastest in the trade between Europe and South America—with the *Alesia*, of sixteen knots and 6,755 gross tons, as a third steamer, until the full contract can be performed. Alternating with this service the contract calls for a monthly service by intermediate cargo and passenger steamers of eleven knots from Bordeaux to Corunna or Vigo, Leixoes, Oporto, Lisbon, Dakar, Pernambuco or Bahia, Rio de Janeiro, Santos, Montevideo and Buenos Aires and return.

The contract is different from any previous important ocean-mail contract of any nation in that it does not provide either a fixed annual subvention or a fixed rate of subvention per mile or per ton. It is, in effect, a partnership between the French Government and the steamship company, by which the losses or profits of maintaining the service are shared by each in view of the importance which France attaches to the maintenance of close relations with the countries of Latin America.

As it would have been unwise and contrary to the purpose of the entire contract to allow the company in especially good years to pay large dividends, instead of setting apart some of the profits of such years as a reserve to meet less favorable years, the contract contains a further provision based on the financial results of the entire year's operations. If these show in any one year a profit for the company of more than 10 per cent. on its capital stock, the excess over 10 per cent. shall be distributed as follows: One-fourth shall be set apart as a reserve fund; another fourth shall go to the Government; the remainder may be applied to the year's dividends. This rule for the distribution of profits above 10 per cent. applies to profits up to 20 per cent. If they exceed 20 per cent., all above 10 per cent. shall be distributed as follows: 37½ per cent. to the reserve fund, 37½ per cent. to the Government, and the remaining 25 per cent. to current dividends or reserves.

The contract went into effect late in 1920, and the subvention voted for the first year was 11,500,000 francs—mainly to meet the very high price of coal in France and South America. The receipts enabled the company to declare a dividend of 7 per cent. on its capital of 10,000,000 francs. During the second year the company completed more steamers and increased its capital stock to 20,000,000 francs; the Government's subvention was 22,000,000 francs. The company's receipts were 75,000,000 francs, and its operating expenses 68,000,000 francs, plus 4,500,000 francs for depreciation of ships and other sums for financial charges imposed by the contract; so that the net profit available in June, 1922, was only 114,339 francs, and was carried forward and no dividend paid for the year. The budget estimates for 1923 provide a subvention of 16,000,000 francs (at current exchange \$1,345,000).

The justification of this subsidy from the French point of view is contained in reports made in 1920 by Alexandre Millerand, now President of the republic; Yves de Troquer, Albert Sarraut, members of the Cabinet, and by the committees of the Chamber of Deputies. They recite that the mail and passenger steamers will serve a population of nearly 45,000,000, not only on the Atlantic Coast of South America, but on the Pacific Coast

Financial Economies of Simplified Industrial Practice

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necessity for waste in storage space, since the articles can be piled compactly in the warehouse, and then assembled as orders are received for the finished product. As illustrative of such advantages in the utilization of warehousing capacity, one manufacturer says that he has saved 35 per cent.; another that he has saved 30 per cent.; and still another asserts that his "stock space is much smaller, more neatly arranged, and much more easily managed." Thus, in the introduction of simplified industrial practice, there are economies in fixed capital which affect manufacturers as well as economies in working capital.

In the adoption of simplified industrial practice, there are financial economies which not only affect manufacturers, but which also affect distributors, including wholesalers, jobbers and retailers. Here, as in manufacturing, there are economies in working capital as well as economies in fixed capital. The economies in working capital, like the economies in fixed capital, are more or less parallel to those in the factory. At the very outset, there is less working capital tied up in stock on hand, since the goods handled are live, standard items rather than dead, non-standard items and, as a result, move into the market more rapidly. Likewise, there is less capital invested in repair parts, since the products sold are standard sizes, shapes and designs, and repair parts can be obtained more readily from the manufacturers. Also, there is an increased rate of turnover, since slow-moving varieties are eliminated and only those commodities are dealt in which are money makers and for which there is a constant demand.

Similar to the economies in working capital made by distributors are the economies in fixed capital. Here the argument for saving in storage space is just as pertinent as in case of manufacturers, since the carrying of simplified products enables wholesalers, jobbers and retailers to eradicate warehousing wastes and reduce their warehousing needs to the lowest possible terms. In addition to this, there is better use made of fixed capital invested in office and office fixtures, display rooms and display accessories, delivery trucks and so on, since a larger volume of business can be done with the same equipment and since standard lines are capable of easier display and handling.

Just as there are financial economies in the application of simplified industrial practice which affect manufacturers and distributors, so also there are financial economies which affect consumers. While these economies are not of direct interest in industrial finance, in that they do not immediately involve a saving in working or fixed capital, they are nevertheless of indirect interest and involve a great saving in price. When

manufacturers concentrate on a small number of items, they are able to decrease their cost per unit of product by increasing their volume of output, since they are in a position to use their machinery and buildings continuously and distribute their overhead expense over a greater quantity of goods. With this principle in operation, they are able to lower prices, to make a small profit on a large output rather than a large profit on a small output, and to provide consumers with commodities at the least cost consistent with efficient production.

MOREOVER, there are economies with regard to quality, which involve the consumer. When simplification is the established rule, manufacturing costs are decreased and more can be put into the texture of the product. Instead of scattering over a wide field, everything can go into two or three varieties. Instead of a slight difference in finish, size or style, attention can be centered on improvements in intrinsic value. Instead of individuality based on variations in model or design, interest can be concentrated on individuality based on quality. In case of manufacturing pianos, for instance, instead of distinctiveness in type or shape, emphasis can be placed on distinctiveness in tone. "The single product," says Harvey S. Firestone, "makes possible the most minute consideration of every detail of design and process, and the resulting product is likely to be ten times nearer perfection than when the same organization is occupied in manufacturing ten variations of the product. It is not difficult to comprehend that, with the same materials, the same processes, the same operations repeated identically, day after day, the likelihood of variation in quality of workmanship or material is much less than when the changes resulting from making several products in the same organization are frequent."

The financial economies of simplified industrial practice, then, are: first, those which affect manufacturers by bringing about savings both in fixed and working capital; second, those which affect wholesalers, jobbers and retailers by producing similar economies in fixed and working capital; and third, those which affect consumers by reducing the price which they must pay for goods and at the same time making possible many improvements in quality. If simplified manufacturing were adopted as a general industrial policy in the United States, it "would perhaps annually release as much capital for employment in other fields as goes into the savings banks," would increase the efficiency of the American industrial machine and would help to stabilize the foundations of the whole American industrial system.

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International Shipping Position

Special Correspondence of The Analyst.
LONDON, Oct. 5.

By F. C. Chappell

BYOND doubt one of the results of the great war was to profoundly alter the international shipping situation. Germany was then our great bugbear, but just at present—and only for the present—she is out of the running. The United States has taken her place and may possibly become a more formidable competitor than Germany. The British people cannot afford to be indifferent to any changes which have taken place in the world shipping position. It is of vital importance to the United Kingdom to retain its predominant place as a sea power. The existence of England depends upon the maintenance of its shipping industry, and anything that strikes at that supremacy imperils not only the safety of Britain but also that of the empire. What, then, is the position today? It is revealed to some extent by the statistics just issued by Lloyd's. They show that the British mercantile marine is now 19,053,000 gross tons, or 176,000 tons larger than in 1914, whereas American ocean-going shipping has increased from under two million tons in prewar days from 12,500,000 tons today. This means that America's proportion of the world's sea-going tonnage has increased from 4.3 per cent. in 1914 to 22 per cent. in 1922, while the British proportion has declined from nearly 44½ per cent. to a little over 33½ per cent. Just at the present time and under existing conditions it is possible that this large quantity of tonnage may be rather more of an undesirable liability to the United States than an asset, because although we have 2,500,000 tons of British shipping laid up idle, yet the American Shipping Board alone has over 5,000,000 tons for which it cannot find employment. Should any English shipowner find himself in the very unlikely position of being short of tonnage, he can have the pick of excellent second-hand vessels at a much lower price than he can build, at prices ranging from £8 to £9 per ton, or one-fifth of war prices.

The shipping trade today in England is much the same as it was a year ago, with the exception that a good deal of progress has been made in reducing expenses. Freights average about one-fifth of 1920 rates, the result being 10 per cent. of British shipping lying idle. Nor is there any immediate prospect of the cloud lifting. Shipowners and builders both on this side of the Atlantic and on your side must wait for the general restoration of the trade of the world.

OTHER countries are in a similar plight, Japan, the Scandinavian nations, France and Italy are having a large tonnage idle—roughly about a million tons between them. As regards Japan, it is probable that the course of events since the war has seriously affected her ability to compete with Britain. Her shipowners were not prepared for the sudden termination of the war. New vessels were being ordered, quite regardless of the enormous cost of production and operating expenses. Her merchant marine, which in 1914 amounted to two million tons, increased by 65 per cent. at the time of the armistice. The Japanese shipowners find themselves now with very expensive white elephants on their hands and their only concern is how to minimize their loss. The Japanese Government has subsidized the national merchant service, and still does so, but the conditions under which the subsidies are granted are very severe and there is a decided feeling in Japan against the system. As an alternative it was suggested some time ago that all the principal lines should be amalgamated, but this suggestion has probably fallen

through. It has, however, been adopted in Holland, where all the leading lines have been united in one combination. One of the first actions of the combine was to cut rates against the British companies, but without any satisfactory results to them.

Britain has now one serious competitor to face and that is the United States; and very probably before many years have passed she will find Germany of equal importance in that respect. Indeed, it is thought by far-sighted people that she will prove the more formidable opponent of the two. To take the case of America first, the outlook is by no means clear. It may be at once acknowledged that while potential competing power is fully appreciated there is no fear among British shipowners that they cannot meet all fair competition. They put it in this way: fleet for fleet our vessels are equal and perhaps superior in size, speed and carrying capacity. We have a considerable number of large and small vessels and also of such special types as tankers, meat-carriers and motor ships. Also it should be remembered that while the American mercantile marine consists largely of recently built ships, a proportion of them are inferior in design and construction. The United States shipowner is also handicapped by legislation, the effect being to make working expenses very heavy; while in spite of the fact that attempts have been made to place a compensatory burden upon foreign shipping, the difficulty appears to remain. The American shipowner needs more practical shipping knowledge and less bureaucratic control.

IT need hardly be said that British shipowners bitterly resent the shipping legislation under consideration at Washington. The objection is, of course, not to any system of subsidizing the United States merchant service, which is regarded in England quite as a matter of domestic concern for America alone. What they object to, in the words of the President of the British Chamber of Shipping, is America "seeking to control and direct international commerce in favor of the vessels of the United States at the expense of all others. The proposals contain many discriminatory clauses which will be inimical to British shipping interests, such as the preferential rail rates for cargoes carried in national ships; the rebate of income tax to shippers who send freight by American vessels, also the proposal that a fixed percentage of emigrants sent to the

United States of America shall only be admitted if shipped in American vessels; and so on." The President of the British Chamber of Shipping contends that such legislation would "entirely destroy the principle upon which the present relationships between the mercantile marine of the British Empire and the United States is founded, and it certainly appears to be inconsistent with the spirit of the recent Washington Conference." This is the British view of the position as stated by the leading authority on the subject in the United Kingdom. The Chairman of one of the most important steamship lines in Britain went a step further in his recent address to his stockholders. He used these words: "If foreign nations impose penalties against British shipping, it may be necessary for Great Britain, in self-defense, to reconsider her position. An act of Parliament of 1853 gives the Government at any moment power to take immediate measures to protect the British merchant marine against unfair discrimination." Perhaps one need not take this sort of talk too seriously, as it was probably meant for the stockholders' consumption only. However, the President of the Board of Trade, speaking in the House of Commons lately, said that this legislation was viewed with grave anxiety by the British Government.

BUT the question of supremacy will in the last resort be decided on economic and not political grounds. The cost of building ships and afterward the cost of running them is going to be the deciding factor. An authority on the subject writing in The Times lately said that costs in America, despite all the advantages possessed by machine tools, modern plant, and so forth, remain higher than in Europe. If American builders with all these mechanical advantages cannot cut their costs to the European level, they will be still less capable of doing so if and when British employers and men arrange to avoid strikes, stop all interference with progress in the yards and shops, and have mechanical appliances utilized to their full value.

It is thought, also, that the enthusiasm in America for wooden ships, "new ideas," and freak vessels of all kinds will steadily die away before the stern realities of acquired experience. It was just this anxiety to develop such ideas that constituted the great weakness of the American shipbuilding program.

Much more satisfactory results would have been achieved had American builders stuck to recognized models and methods. The lesson having been learned, the fabrication and assembling of steel ships will take its proper place as a minor phase of the great shipbuilding industry, and will probably become insignificant as time passes. When the various mushroom establishments have been eliminated, American shipbuilding, it is thought, will be stronger than it was before the war; it will have gained valuable, if costly, experience, and will be operated by men of enterprising character and great ability. It is recognized by British experts that while there is bound to be considerable progress toward greater efficiency and economy in shipyard work and in ship designs in all foreign countries, the keenest competition will probably come from the United States.

THE most interesting factor in the future of the shipping industry is undoubtedly Germany. The outstanding feature of the shipping year ended June last is the enormous growth of her merchant service. It was more than doubled, rising from 652,000 tons to 1,783,000 tons, largely due to new vessels built in 1920-22 and now registered as German, and partly to the transfer to the German flag of ex-German vessels which had been allocated or sold to other countries. It is significant that this large increase has come at a time when world shipping has been in the trough of the deepest depression ever known. It has special importance for England because of the lower cost at which German shipping can be managed and because of the advantages which the fall of the mark gives German shipping in the world's freight markets. Three of her leading companies' ships are to call at English ports for freight, beginning this month. Although, relatively speaking, the German mercantile marine is at present very small, yet these advantages will make it a thorn in the side of British shipowners. For some months past Germany has been a large buyer of second-hand merchant tonnage; and even in spite of the enormous depreciation in the value of the mark her agents have continued to make offers higher than those which buyers of any other country would care to make. The offers have been far above breaking-up values, proving that the ships were wanted for trading purposes. No difficulty whatever has been found in making satisfactory payment. Germany is buying these ships because her own yards cannot produce them fast enough to keep pace with her trading demands; while at the same time hundreds and hundreds of good vessels are lying idle in British and American ports because neither of these countries has any orders to execute from abroad. At a meeting of workmen employed in the Hamburg shipbuilding yard, held last July, it was stated that the companies had so many orders on hand that many of the workmen were voluntarily working fourteen hours a day. If German shipping progresses at this rate she will soon recover her pre-war figure of five million tons.

A fair amount of the shipping laid up today represents obsolete vessels, which under normal building conditions would be broken up and replaced with new tonnage. The total world shipping represents some sixty-one million tons gross, of which thirteen million tons, or 21 per cent., represents obsolete or "elderly" vessels. That these ships have been kept afloat so long has been due to the exceptional demand for tonnage during and directly after the war, and then, when the slump came; to the fact that the cost of breaking up would have exceeded the return from scrap material. Before there can be any real revival we must have still cheaper production and more goods to carry and better freights.

The Legislative Week

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that foreign vessels carrying liquor within the three-mile limit violate the Eighteenth Amendment and the Volstead act.

The Department of Agriculture announced a decline in the estimate of the world's wheat production for the year, excluding that of Russia and Mexico. The department estimated the output at 3,012,293,000 bushels, compared with the previous estimate this year of 3,093,870,000 bushels and the revised estimate for the same countries last year of 3,049,074,000 bushels.

The Secretary of the Interior invited sealed bids to be submitted to his office prior to noon of Nov. 15 for royalty oil accruing to the United States from leases on Government land within the Salt Creek oil field in Wyoming and the Cat Creek oil field in Montana for a period of either five or ten years, beginning Jan. 1.

The Department of Commerce reports showed that America's export trade with Europe declined in August, dropping to

\$155,000,000 as compared with \$206,000,000 in August, 1921.

The value of imports from Europe, however, increased heavily as the result of shipments made by importers in a race against the enactment of the new tariff legislation. The import total was \$85,000,000 as compared with \$59,000,000 in August last year.

Figures for the eight months ending with August showed gradual progress toward a balance of trade with Europe and South America. Exports to Europe for the past eight months were \$1,310,000,000 as compared with \$1,682,000,000 for the first eight months of 1921. Imports from each for the eight months' period were \$601,000,000 in 1922 and \$492,000,000 in 1921.

For South America the exports for the first eight months of 1922 were \$141,000,000 as against \$215,000,000 in 1921. Imports from South America totaled \$214,000,000 for the eight months of 1922 and \$207,000,000 for the same period last year.

From Coal and Steam Power to Water and Electricity

By George L. Walker



ACTIVITIES now getting under way in the various countries of the world promise to make copper mining, one of America's important industries, highly prosperous. This refers to the world-wide tendency to turn, as rapidly and as far as possible, from coal and steam to waterfalls and electricity as sources of mechanical power.

Copper is the metal of electricity. Substitutes have been tried in the field of overhead transmission, but even here with no pronounced success. In the fine wires which must be insulated for dynamo, motor and all armature making, and in underground and submarine cables, copper never has had, and never is at all likely to have, a worth-while competitor. Now the world is to be electrified, and copper is as essential to electrification as iron and steel were to railroad building.

Nature in some respects failed to make proper and adequate plans for the accommodation and convenience of modern man in carrying out his scheme of production and distribution by the use of mechanical power. She didn't distribute the deposits of coal as she seemingly would had she appreciated at the time just what was going to happen. As it is, we see a great continent like South America with very little coal, and that of poor grade, and such countries as Norway, Sweden, Switzerland, Italy, the Balkans, Spain, Holland, Denmark and vast portions of the rest of the world with insufficient coal or none at all.

At its inception, modern industry utilized falling water as a source of mechanical power, and thus we see many of the world's great cities built around water power sites. Then came steel and next steam, the former made by using charcoal for fuel and the latter generated by burning wood. With the later discovery of the value of coal as a fuel—if its value ever has been fully discovered—the development of water power began to be neglected and wood gradually was put to better uses. Now coal has become excessively costly, due to deeper mining, the necessity of working thinner seams and the incomparably high wages that unionized miners demand and appear able to exact. And the higher cost of coal adds so greatly to the expense of its transportation and distribution that the price which must be paid by the consumer has become almost prohibitive.

Cheap power is essential, of course, to the low cost production and distribution of all the necessities and luxuries of life. Costly power, in a world that has been built up with cheap power and which has adjusted all its activities to cheap power, necessarily must increase the expense of conducting industrial operations generally and lead to a big and permanent advance in the cost of living.

If such a condition is to be relieved, relief must come through the substitution for that which is excessively dear of something that is cheaper. Oil, because of its scanty supply, inconvenient distribution and the great demand for it for other purposes, never can become a highly important competitor of coal; but the possibilities of generating electric power from waterfalls are almost unlimited. Although electrical science is perhaps still in its swaddling clothes, it is such a sturdy youngster that it already has demonstrated its ability to take a most important place, if not first place, in the field of industrial power.

Men who are not yet old can remember when the telephone was invented and when electricity was first used for lighting and as a source of mechanical power. These new agencies came into

existence at a time when man had ceased to distrust things simply because they were new, hence their rapid adoption. In the brief span of thirty-five years the world has accepted electricity to such an extent that all of its important cities now depend upon it almost exclusively for lights, communication and local travel. Nothing else, not even a change in the style of women's dresses, ever was accepted so widely in so brief a time.

As remotely—in this rapid age—as twenty-five years ago the leading men of the copper producing industry were wont to lull themselves into complacency by assuming that electrical progress would continue to absorb a moderate portion of the product of their mines, and by confident assurance that all of the worth-while copper ore deposits of the world already had been discovered. How far from right they were in their assumptions is shown by the now available statistics: the world was then producing less than 900,000,000 pounds of copper annually and twenty years later it was producing more than 3,000,000,000 pounds! Yet the belief had been held in copper mining circles that the future prosperity of the industry was dependent upon a relatively small increase in the volume of production, that maintenance of the average price of twenty-five to thirty-five years ago, 12 to 13 cents a pound, was contingent upon no new copper fields being discovered.

THEN, as now, men generally were unable to realize that an increase in production profits always can be depended upon to bring more goods to market. Also, as ever is the case, the future growth of consumptive demand was greatly underestimated. But the work of supplying the cities of the world with electric lights and trolley cars had started. It continued. The output of copper soon became insufficient, the price of the metal advanced, exploitation of mining prospects followed and many mines of prodigious productive capacity were developed and equipped.

Again contrary to expectations, the increase of copper production did not put the price down, for the reason that the consumptive demand constantly grew faster than the volume of output. For instance, during the five years from 1889 to 1893, inclusive, the price of copper averaged only 12.9 cents a pound and the world's production in 1893 was only 683,072,320 pounds. From 1909 to 1913, inclusive, the like period twenty years later, the price averaged 14.3 cents a pound, though the world's production in 1913 was 2,195,000,000 pounds! Thus in twenty years production had increased nearly three and a half times, and yet the price of copper had advanced. For the ten years preceding 1893 the average selling price was 13.36 cents, and for the ten years preceding 1913 it averaged 15.35 cents.

During this period of great increase in volume of output the cost of producing copper did not advance materially, if at all. The Lake Superior mines had been treating ore that yielded an average of 20 to 25 pounds of copper per ton, and Butte mines had been recovering 70 to 80 pounds. Arizona's first important mines, United Verde, Copper Queen and Old Dominion, began by mining ores that yielded considerably more than 100 pounds per ton, while the Arizona Copper Company got around 40 pounds from cheaply mined and treated milling ores. Though the cost per ton of beneficiating these high-grade ores was much greater, the cost per pound of copper sent to market was as low and often materially lower than of that coming from the Lake Superior district.

Later on, improvements in operating practice and the genius of half a dozen engineers made available the copper in

several immense deposits of low grade ore located in Utah, Nevada, Arizona, New Mexico and in Chile. These have come to be known as the porphyry mines. Their development and equipment began only twelve to eighteen years ago, yet they already are capable of producing almost 30% of the world's copper output. Some of these mines have made notably low cost production records. Several more high-grade ore mines have been developed during the past twenty years also, and in 1916, prior to the advances in coal and steel prices and freight rates, the world's copper still was being produced at an average cost of less than 10 cents a pound.

AMERICA was found to have the greatest deposits of copper ore. The venturesome spirit of her capitalists caused them to turn quickly to the exploitation of these natural resources, taking the chances of winning or losing. Many losses were sustained, but these have been tremendously overbalanced by the successes. Scores of the country's big fortunes had their origin in favorable copper mining developments.

A copper mining success invariably is a tremendous success. For example, about a dozen years ago a gentleman known to the writer put \$200,000 of his own money into the development of a copper mining prospect. There wasn't a ton of ore in sight when he started. He still holds the shares he bought with that money. They are worth now about \$12,000,000 and so far he has received almost \$6,000,000 in dividends. Another man put in \$5,000 to placate a misunderstanding with a friend, which he feared might grow into an enmity. His stock is now worth about \$300,000 and he has received almost \$150,000 in dividends.

Between 55% and 60% of the world's copper is produced from mines located within the domains of the United States. North and South America together produce almost 75% of the world's output. Refining of copper by electrolysis has been brought to its highest state of perfection and efficiency in the United States, and practically all of the Canadian, Mexican, South American, Cuban and some other foreign copper is shipped here to be refined and sold. While this doesn't give America a monopoly of the copper producing industry, it does give her the predominant position in the world's copper trade.

All of the copper mines of importance in North and South America, except that of the Arizona Copper Company in Arizona and the Boleo mine in Lower California, were developed with American capital, and they are owned today, Boleo excepted, by approximately 150,000 citizens of the United States. Large individual holdings of shares are comparatively rare, due to it always having been popular belief that mining at best was a hazardous business gamble and in no sense an enterprise into which one should put investment funds. However, if the world is on the threshold of an era of greatly increased copper consumption, as clearly seems to be the case, the American owners of copper mining shares naturally will reap substantial benefits.

Compared with the products of agriculture, with the annual corn, cotton, wheat and hay crops, with the output of coal or iron and steel, copper production perhaps should not be spoken of as a great industry. The world's largest production for any one year, that of 1917, was sold at the highest prices of modern times and it brought less than \$1,000,000,000. When the mines of the United States are producing at full capacity and selling their copper for 15 cents a pound their gross income per year is less than \$300,000,000. By comparison, the products of agriculture

bring from \$10,000,000,000 to \$15,000,000,000 annually.

But copper production is more profitable than almost any other important industry, the average net return to the producers during the past twenty-five years having been at least one-third of their gross income. This is not in any respect the result of monopoly or trust agreements, there being no other productive industry in which competition is more free. It is due to there always having been a relative shortage of copper, except for a few widely separated and relatively brief periods, and to the fact that the metal is so much more valuable than anything else for a great variety of uses that consumers well could afford to pay considerably higher prices for it than they have paid.

Consumption of copper always exceeds production, as it necessarily absorbs the very large amount of old metal that constantly is coming back to market. The depression in the industry during the past two years has been due to this, substantially all of the copper that was used for war purposes having returned to market already. What has been witnessed was merely a rather severe restriction of production while the returning war copper was being absorbed by the world's industries.

Now the whole world is turning from black coal to "white coal." Industrial leaders again are giving their attention to the first source of mechanical power. The cheapness and high efficiency of electricity and the readiness with which it can be generated by utilizing the weight of falling water are causing plans to be matured for the harnessing of the rivers and streams of the whole world in order that their energy may be employed to turn the wheels of production and distribution.

Hydro-electric power has come to be called "white coal." While the expense of building and equipping a hydro-electric plant is many times greater than the cost of installing a coal-burning, steam-generating electric plant of equal power capacity, the principal items of expense thereafter, in the case of the former, are upkeep and taxes. After we add to these the interest on the immense capital investment and the relatively small outlays for labor and supplies, the cost per horsepower hour or year of the current delivered to consumers still is materially lower than that of steam power generated in local plants.

IT is claimed by A. H. Armstrong, chairman of the electrification committee of the General Electric Company, that electric locomotives could haul this country's railroad traffic at a saving of two-thirds of the coal now consumed by the railroads, even though all of the current used were generated by the burning of coal in central stations. It also has been demonstrated that electrification will increase the carrying capacity of a railroad nearly 50%. The electric locomotive loses in the repair shop less than half the time on the average than does a steam locomotive. On the electrified Chicago, Milwaukee & St. Paul road, 61 electric locomotives displaced 162 steam locomotives and did the work far more expeditiously.

Before the outbreak of the World War, hydro-electric power was making rapid strides as a competitor of steam. The war awoke the world to a realization that every country was practically defenceless that was obliged to depend upon imports of coal as a source of power for manufacturing and transportation. This realization has exerted a tremendous influence to stimulate interest in hydro-electric power development. A partial summarization of the plans for such power development which are under consideration, have been perfected or are in process of being carried

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Economic Conditions of America's Disentanglement

By Dr. R. Estcourt



PEAKING of the modification, or perhaps failure, of some of Russia's recent experiments, one of her enlightened statesmen recently remarked that such attempts can be successful only in self-

contained areas, those wherein the people can be made self-supporting independently of foreign trade. At present Russia is not such an area. She may have the potentiality of becoming so.

This view has been confirmed in a remarkable degree by the members of the Congressional delegation just returned from the interparliamentary union meeting in Vienna. They found our greatest source of satisfaction in having kept out of the League of Nations. There is no hope for Austria except in annexation to some other country and this the Supreme Council frustrates at every turn. "The Versailles peacemakers took away Austria's coal and mineral lands and gave them to Czechoslovakia. Her natural resources of the South went to Yugoslavia. With the small territory left Austria can produce only enough to sustain herself two months out of the year." Political independence under such conditions is an absurdity. The Versailles Treaty will have to be revised if Europe is to survive or if this country is to be expected to take any practical part in international affairs.

At the present moment there is easily observable in the United States an increasing body of thought regarding the position we should adopt under the circumstances recited. The trend is toward the adoption of a position of isolation, of disentanglement. For a relatively small area France is recognized as alone having a position approaching that of ability for self-support independently of foreign trade. Among the larger areas the United States stands pre-eminent in that capacity. It is able completely to isolate itself without, in any way, suffering its standard of living to deteriorate.

Now, any departure from the conditions of the moment constitutes an experiment and this country is on the threshold of making such a departure. It must keep moving. The fatal mistake is to imagine that conditions can be changed or steered only by political men. The error persists that business men, especially what are known as "big business" men are averse to change. As a matter of fact these are the men who are always on the lookout for change and constantly adapt the course of the ship to take greatest advantage of the currents. It is the political men who are averse to change, who perpetually endeavor to put a straight jacket on enterprise. An unprejudiced review of the last three decades will reveal the fact that business men have repeatedly altered conditions, not backward and forward but progressively from stage to stage. They do not try changes amounting to experiments, although all changes must necessarily be in the nature of experiments. Rather they proceed like a discreet person on the seashore at low water stepping from rock to rock but never lifting one foot until the place for the next step has been carefully chosen with regard to the general direction to be achieved and also with an eye to the incoming tide.

In an illuminating article Maynard Keynes has recently questioned whether or not there was much variation in the lot of the unskilled laborer at the centres of civilization in the two thousand years preceding the seventeenth century A. D. He observes that, almost suddenly, material progress commenced in the eighteenth century over a wide area in a decided and cumulative fashion not previously experienced. It is easy to trace

items, such as the discovery of the uses of steam, which followed one another in producing this result. Nevertheless, regarded philosophically, the world suddenly seemed to wake up at that date and to move with accelerating velocity in the directions since recognized. All matters of that sort appear simple after the event. The mystery lies in the fact that there was no recognizable movement previously. Previously nothing occurred except political movements. Economic conditions appeared to be static. Any philosopher of that age would have based his deductions on the permanency of economic phenomena as it had existed throughout so long a period.

THE procedure most fraught with unfortunate results is that of educating our political men in a philosophy that is based on economic conditions which have almost completely disappeared. It is not sufficiently recognized that the sceptre has already passed from the politician and the diplomat and that to leave it with them is to leave it in dead hands. This is the age of the business man. If the civilized world is to survive, treaties and foreign policy must be framed by business men for economic ends. The old fashioned military-minded diplomat is out of date. His ideas are those of the prize-ring, of the gladiatorial combat, the decision of disputes through force. Today force actually decides nothing. It may appear to do so for the moment, but its ultimate result is to hinder business, to hinder progress, to hinder thought and generally to hinder all useful human operations.

If we examine affairs with an open mind we shall find that in the nineteenth century, progress depended on acceleration, on perpetual expansion, on growth of population and enlargement of the area from which raw materials were gathered. What occurred could not have taken place in a stable society such as existed up to the end of the Middle Ages. What we have now to recognize

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is that some of the elements of this expansion have not the same possibilities as previously. Natural resources are not exhausted but their discovery and exploitation do not offer the same possibilities as they did a hundred years ago. The life of today differs from the life of that time as much as an alluvial mining camp differs from the surroundings of a modern mine worked at depth by corporate enterprise. Important additional economics are no longer attainable from increasing the scale of operations. Steam and oil are almost behind us. Electricity is reaching its full development. It would be unwise to assume that we can expand material resources at the same rate as in the last century. Meanwhile population continues to increase at a rate that was justified by the rapid expansion of last century but is beyond the capacity of the coming years to provide for under existing conditions. To this problem it is absurd to apply a political philosophy based not even on nineteenth century conditions but actually on what preceded those conditions.

IT is, of course, always open to us to make a law and enforce it. But what we have to consider is the effect of enforcing it against the psychology of the people and against the trend of economic development. The wisdom of any law is in inverse ratio to the amount it costs to enforce, and what applies to laws applies to treaties. A good law accords with people's convictions and business requirements and practically enforces itself. The old principle of common law was right, where legislation followed custom and did not attempt to create it. That was the underlying principle of what used to be American freedom.

These considerations are intensely practical at the present moment. To regard them as academic or theoretical is to shut one's eyes to facts prodigally scattered around us in every direction.

For a thousand years Europe had been consolidating into what might easily have become the United States of Europe when, suddenly, certain misguided individuals got into a position of power where, by completely misinterpreting the doctrine of minority representation, they split the area up into petty hostile States alleged to consist of different nationalities. In many cases the perversion was obviously wilful, propaganda and force being combined to register opinions of peoples that were contrary to the facts. Meanwhile this country had shown how effectively to combine forty-two alleged nationalities into one harmonious whole, by leaving them voluntarily to unite politically into forty-eight distinct areas and fusing them economically by abolishing passports and custom houses between the States so formed. Here no State is allowed to remain armed. In Europe war is insured by invidiously allowing some States to remain armed while others are completely disarmed, and between all the separate States economic barriers are set up which make trade next to impossible.

IF it had been desired completely to discredit the methods of the military-minded diplomatist and politician the end could scarcely have been attained more effectively than in the arrangements made by the so-called treaties forced on the peoples since 1918. Even at this moment the old slogans that did duty at the time of the Crusades are being refurbished just as if Frederick II. had not put an end to the delusion by his able negotiations with the Saracens. The bait held out to the merchants of Europe by Pope Urban II. was profit in new trade routes to the East. To the nobles he suggested the acquisition of new domains and revenues. But to the common man he offered a religious slogan in the recovery of the Holy Sepulchre and the protection of Christians against massacre. Frederick demonstrated that the religious slogan was entirely unjustified as the Holy places were even more respected by the Turks than the Christians, that the alleged massacres were pure propaganda and that the trading ends could be better attained by peaceful means, the Turks being willing to facilitate the operations of the merchants. The discrediting of the Crusades has been carefully glossed over in our history books while the false propaganda has been allowed to stand so that, today, it has prepared the ground for its revival. Yet today Rear Admiral Colby M. Chester of the American Navy, as the result of twenty years of opportunity to observe, repudiates all the calumnies against Turkey and once more sets forth the truths promulgated by Frederick II.

At the bottom of the propaganda of the twelfth century was the feud between the Unitarians and the Trinitarians which had taken on a political aspect never since discarded. Each side regarded the other as entertaining a heresy and heresy has, in all time, aroused more bitter feelings than any other difference. To imagine that a single individual like Mohammed could "establish" a faith is the height of absurdity. He merely placed himself at the head of a movement which was already fully developed. The Visigoths in North Africa and the Unitarian Catholics in Eastern Europe and Western Asia had already thrown in their lot with the monotheistic Arabs and Syrians who, in one vast mass, had been protesting against the turn given to religion since the days of Constantine. At the psychological moment Mohammed announced that his creed was theirs and that it was time to fight for it against the alleged heresy of the Roman dominion. Six centuries later, instead of finding the Mohammedans barbarians, Frederick II. found them to be cultured and civilized far in advance of anything known

in the West. The Crusades might have been completely avoided. The vicious slogans being revived today are possible only through the ignorance of political rulers and the violent prejudices of those who think the Christian religion is restricted to the Trinitarian cult.

America has the opportunity of reviving the office of Frederick II. and once more establishing an amicable understanding between Western Asia, Northern Africa and the Western world. If it fails to adopt this rôle, this country is thrown back on the policy of being self-contained. That should not be a matter for decision by any one man, but for the American people. But they must have accurate knowledge of the facts, and the leadership to that end should be in the hands of business men, not international politicians. The policy adopted by this country will determine whether it is to set its course toward world trade or toward peaceful internal development apart from the rest of the world. The latter course would necessitate changes from the economic policy of the last few years.

There have been two conflicting policies in this country, struggling for mastery—a steep tariff leading to the principle of the self-contained area, and a development of a great mercantile marine, which has a precisely opposite intention. For a great foreign trade, cheap production is essential, together with a rate of interest lower than obtains in other countries. It is impossible to sell without also buying and, without the double process, a great mercantile marine cannot be employed profitably. To this end foreign goods must be admitted on such terms as will enable them to be sold in this country. An inevitable corollary of this process is a leveling up of the standard of living of other countries with a simultaneous leveling down of our own. They need not meet, but they must necessarily tend to approach. Almost as much can be said in favor of one course as of the other, but the question should not be decided by men actuated solely by political motives. The men competent to decide are those long practiced in such matters, men who are accustomed to determine which road leads to the more profitable goal. In this case, however, it is not the case of the profit of an individual corporation but the profit of the whole people, an amalgamation of all the national corporate effort.

THE tariff having been adopted, apparently in deference to wishes of the people, our course in the immediate future is set toward an experiment in a self-contained area. Some persons will deny that there is any experiment, asserting that we have always maintained a position of isolation. It is true that such a position has been maintained in the past, but what is here contemplated is something different. In the past we had not attained to a complete private appropriation of the land, to a complete business establishment. Prior to 1896 there was a perpetual westward movement taking up fresh unoccupied land in the cultivation of which customers were provided for the manufactured goods of the Eastern States of the Union, which were supplied with the necessary cheap labor by the constant influx of the poor of Europe to whom any wages offered by this country seemed relative affluence. Today the westward flow has reached its limit, and the supply of cheap labor has been cut off by the immigration laws which, like the tariff, have the support of the workers of this country. Meanwhile, there is a failure to recognize that the economic slogans of the nineteenth century are obsolete.

We are facing the fact that the economic policy of this country for the time being has been authoritatively deflected in the direction of making the country a self-contained area scarcely dependent in any degree on imports for the maintenance of its people. Such a condition is admitted to have been nearly attained in France, with a diminishing population, but nowhere else. It is impossible

in the United Kingdom, Germany, Belgium or Italy. It will be possible in Russia when her house is set in order. In this country the matter is purely one of choice, without any economic or political compulsion whatever. For that reason, it is spoken of as an experiment, because the essence of an experiment is that it should be purely voluntary, a matter of capricious or reasoned determination unaffected by uncontrollable conditions.

There are important exceptions to this determination, particularly as evidenced by the promotion of an American Mercantile Marine. The immediate intention in that direction is to build two 70,000-ton liners that shall be unsurpassed in equipment by anything afloat. It is estimated that with the Leviathan, a trio of vessels will be maintained capable of caring for the cream of the Atlantic passenger traffic which is overwhelmingly American. The success of that part of the scheme can scarcely be questioned. It could be challenged only by some form of competition that would be unremunerative to those conducting it. The capture of freight would, however, be more difficult. That would not be cutting into a business where psychological factors would contribute to success. Its nature would be competition with old established business conducted under purely European conditions where the sole consideration is the margin of profit obtained through costs with which we could compete only through the agency of exceptional subsidies. The result of that process would eventually be similar to what occurred in the now almost forgotten composition between the Erie and New York Central railways when Jay Gould controlled the former and a Vanderbilt the latter. The contest became personal. A \$9 rate on the New York Central was cut to \$8 on the Erie, then a \$7 to \$8 and so on until the Erie charge of \$2 was cut to \$1 by the New York Central, at which price the New York Central secured bookings for all the freight it could carry many months in advance. The New York Central was so congested in fulfilling these ruinous contracts that it had to refuse remunerative business outside the special item of contest. This remunerative business fell entirely to the Erie. Later it was discovered that Gould had been trading heavily and relied for his profits on getting his goods to market at a \$1 rate. The overwhelming bulk of the freight which the New York Central had been carrying at a heavy loss simply afforded profits to its rival who had easily been able to get control of the goods by playing on the margin of \$8. Such would undoubtedly be the ultimate result of a subsidized freight business in competition with old established European carriers. The cheap rate would be utilized by merchants to obtain a margin of extra profit. European business would fill American ships with unprofitable freight. The American taxpayer would be actually subsidizing Europe. He would stand in the same position as Vanderbilt occupied in the little escapade above related.

From time to time assertions have been made respecting the foreign trade of this country. One writer stated that it constituted only one-nineteenth of total production. The Department of Commerce has properly been exercised in the matter. Up to a month ago the following interesting results had been obtained:

	Percentage exported out of quantity produced.		
	Year 1914	Year 1910	Per Cent.
Anthracite coal	10	12.5	
Bituminous coal	7.8	15.6	
Crude mineral oil	1.9	2.1	
Farm products	7.79	16.38	

By a method which avoids duplications the Harvard Committee on Economic Statistics has arrived at the following general conclusions:

	Percentage exported out of quantity produced.		
	Per Cent.	Per Cent.	Per Cent.
	1900	1914	1919
Farm products, minerals and manufactured commodities	7.9	8.5	13.4

The investigation is being pursued by both the Department of Commerce and the Harvard Committee, its importance becoming daily more apparent.

FROM a business point of view, it must be borne in mind that much of what has been exported since 1914 has not been paid for and that, on those terms, the exports can easily be further increased. Otherwise the figures would be encouraging to those who believe in the possibility of employing a large tonnage of freight vessels in United States trade. When it becomes possible further to elucidate the above figures, and many that will presently be added, it is not improbable that the quantities actually paid for will be found to agree pretty nearly with the vicarious expenditure of our citizens in other countries. It was recently estimated that \$38,000,000 per month was being spent by Americans in France alone. The general public and many alleged statesmen do not connect this expenditure with the receipts of our merchants on account of exports from this country. To trace out how a consignment of coal or manufactured goods is paid for by the expenditure of American travellers in foreign countries would be interesting for those who like curious facts. To a banker it is every day business. How many laymen calculate the effect of the Rockefeller foundations on our export trade? The large sums spent on Chinese medical schools represent vicarious expenditure of the Standard Oil companies. In the long run it would be found that the payments are actually made by exports of crude oil and oil products which, by this means, are practically given away, the Foundation drafts being passed through banking channels to meet the payments for oil exported. Similarly the Carnegie foreign libraries are paid for by exchanging library credits for bills for steel exported. The net result is a gift from the Steel Trust or some similar organization. A tax on the profits of those corporations used for relief in the East has a precisely similar effect; for taxes and Foundations come out of the same fund, the fund provided by economic rent and surplus value.

Just now, Americans are establishing works in foreign countries where they can take advantage of the low wages to produce American goods for sale abroad. At the outset these ventures swell American exports by the value of the machinery and general outfit. These exports of capital operate, to a certain extent, in the same manner as Foundations in affording statistics of trade. Eventually the production of American goods by foreign workmen will result in rendering unnecessary the export of such articles from this country. With the exception of the amount obtained as profits, a large sum in actual dollars but a relatively small sum in comparison with the total turnover, all the results of these operations remain abroad. Even the profits also may be spent there. Some of the goods so manufactured may find their way here and thus call for corresponding exports, but they would only take the place of foreign goods that would have been imported with a similar result. Most of the ground rents of New York and some other large cities are spent in Europe, as well as the dividends of the New York Central and other American railways and the profits of Nevada silver mines. Through the intervention of banks the actual money is not passed, but a transfer is effected by which the money is used here to meet the bills given by foreign merchants for goods exported. The proceeds of the sale of these goods reaches the foreign credit of those entitled to expend the rents and dividends where they will. As time goes on we may expect to see more and more of the economic rents of this country similarly dealt with. In that way we shall come to recognize that our exports are largely artificial, that so far as we are concerned their value constitutes a free gift for the benefit of other countries, principally European.

These considerations make it likely that we shall automatically drift into a

position of maintaining ourselves as a self-contained country. It is, therefore, worth while to consider the conditions under which such a position could best be supported for the general advantage. The aim should be to minimize fluctuations in prices, to modify the inevitable trade cycles to an extent that would approximate their curve to a horizontal line. In doing this we should be going a long way toward the elimination of strikes and lockouts, so far as they result from diminution in purchasing power of wages or inability to carry on through prices becoming unremunerative owing to increased cost of raw material and overhead expenses. The necessary regulation, analogous to that of a fly-wheel in a machine, cannot be attained by any sort of legislation. The matter is not political. It is purely economic and must be undertaken by committees of business men who will regard the whole production and distribution of the country as a single unit. The end cannot be accomplished by force, by regulations embodying penalties. It is possible only by a spirit of co-operation. Some indication of what is necessary can be gathered from such voluntary efforts as those of the citrus fruit growers who maintain with good salaries in every large city, agents whose sole duty is to report market conditions by telegraph so that supplies may be properly distributed to meet local demands. Incidentally their prices are much too high, owing to the absurd advance capitalization of economic rent, to provide which necessitates sacrifices out of all proportion to the business. The principle, however, indicates the course of action which might prove effective if generally applied to the whole country. Such a supreme committee as is contemplated would be in a position to indicate with approximate accuracy the area that should be put under cultivation for each crop, having regard to supplies in hand and the average of weather conditions. The process would be easier in the matter of manufactured articles if the necessary information were loyally supplied and this would be the case with a due awakening of true patriotic sentiment. A result would be to provide national clearing houses for all industries, with guaranteed prices contingent upon loyal adherence to the advice of those in control. Men with the requisite ability are a special product of this country and should, therefore, not be difficult to find. Some amount of economic educational propaganda would be necessary to overcome the selfishness of individuals who would be shortsighted enough to imagine a personal advantage temporarily to be obtainable by operating outside the National Trust. These would learn by experience and observation. The effort should establish a tradition, and tradition is more powerful than any law. On no account should any appeal be made to force. Such action would at once result in political interference, leading to some disastrous form of socialism, a consummation devoutly to be avoided.

WHAT is required is self-government, not that form which ends with an election, but an intelligent comprehension of what is being done all the while, every day and every minute of the day, bringing about an individual determination continuously to co-operate with acts that would thus be obviously in the interest of everyone. By this means the general standard of living could be raised to any desirable level through the elimination of the wasteful effects of economic friction. It is not humanly possible precisely to adjust supply to demand, but the haphazard methods of the present time can easily be modified to a very great extent by voluntary combinations of interests of producer, distributor and consumer on a far larger scale than has hitherto been attempted. All the movement of the last two decades has been in this direction. When we look back at the combinations that have taken place in that period it will be seen that what is contemplated is but a short step. It would take less than another decade to bring it about.

The Annalist Barometer of Business Conditions

SO far as business conditions in this country are concerned, the trend of events show no change from that which has been observed in the last several weeks. This does not mean that the improvement in conditions has necessarily been uniform or universal, but simply that the major determination of activities shows that constructive results are accruing. Furthermore, there is nothing in sight which appears likely to change the situation. The smoothing out of the Turkish difficulty has at least removed one possible menace to sentiment here and it appears that with this cloud having disappeared below the horizon, there is no reason to expect but that still further substantial strides in business recovery will be made over the next three months. To be sure, the country faces a car shortage and is experiencing some handicaps as a result. Still the movement in freight is increasingly heavy and reports from various railroad quarters last week were much more encouraging than they have been at any time since the termination of the strike. The very fact that there is a car shortage indicates to a certain degree that business is moving along at a pace which is highly satisfactory. Of course, part of the congestion had its origin in the strike situation itself. There was a backing up of freight at terminal points and likewise, there was a congestion created at manufacturing points through inability to get car space for outgoing shipments. However, such untoward circumstances as developed because of the strike are being remedied and there is no reason for business men to fear that which may develop within the next several months so far as present indications are concerned.

Probably the outstanding development last week was the offering of \$500,000,000, or thereabouts, long-term Government bonds in a refunding operation to retire the short-term Government financing included in the issue of Victory 4½ per cents. There had been rumors from time to time that the Government was planning a large issue of bonds this Fall, but as to size and interest rate of the loan, there was nothing tangible until the definite announcement of a \$500,000,000 offering at 4½ per cent. was made from Washington last Monday. At this writing there is no knowledge as to how greatly the loan will be oversubscribed. This much is assured, at any rate, that it will be oversubscribed by a substantial margin, and so far as guesses are concerned, it has been estimated that total subscriptions may be as high as \$2,000,000,000. There is bound to be a scaling down, but in exactly what proportion remains to be seen.

Under the terms of the Liberty Loan act, any offering of bonds had to be open to public subscription. Had this not been so it is, perhaps possible, that this new issue of bonds would have been confined definitely to refunding operations. At all events, the cash subscriptions were terminated last Saturday with the conversion feature with relation to the bonds still available. The chief point of interest with relation to this offering of bonds lies the fact that it is the initial step in the great refunding operation which must ultimately be undertaken with relation to our war indebtedness. It speaks well for the future that the public in general shows such a great desire to subscribe to Government issues and it stands as a testimony to the liberal education which hundreds of thousands of people received during the flotation of the Liberty and Victory issues.

So far as the interest rate on the bonds is concerned, Secretary Mellon appears to have gauged the situation accurately. It is probable even that he could have offered the bonds at a somewhat lower figure but that might have been a dangerous experiment whereas the present plan assured absolute success. It is particularly significant that the market for old-line bonds was only slightly disturbed and the "Liberties" themselves fluctuated only to an extent that was normal. Of course, this was in part due to the fact that the loan was chiefly a refunding operation but an interest rate that was improperly aligned with the market could have caused a deal of trouble.

The fact that the present bonds are a long-term issue makes them particularly attractive for institutional and corporate investments. It is perhaps not generally understood that these bonds present desirable tax-exemptions with relation to corporations. For one thing, they are exempt from all normal taxes and since the Excess Profits tax has been removed they are not, therefore, subject to any tax in this respect. Also, the corporation tax, being a normal tax, the bonds, it appears, are not subject to this and therefore are practically tax-exempt to any amount. The fact that the bonds, at their shorter maturities, have twenty-five years to run, makes them particularly desirable for long-term investment since it is to be expected that ultimately the Government will be in a position to do its financing at a lower rate of interest.

After the close of the war the Treasury was forced to do financing through Treasury Certificates at a rate which went as high as 6 per cent., which, in considering the difference in maturity as regards certificates and the new bonds, means that there has been a substantial drop in the price which the Government will pay for its money. As a matter of fact, this is the cheapest financing which the Government has done since early in the war period when the tax-exempt 3½s were issued, while subsequent loans carried from 4 to 4½ per cent. as far as the "Liberties" were concerned, and 4½ per cent. on the Victory notes of the taxable class, it must be remembered that the rates were made possible, not by actual means within the province of the bonds, but through an artificially created demand for the bonds, for which the underpinning was the cry of patriotism. There was no such motive back of the heavy subscription for the new Government loan.

An interesting development in the international situation has been created by the announcement that Great Britain will today pay \$50,000,000 to the United States by a check drawn on the British Treasury account with J. P. Morgan & Co. This is concrete evidence of the determination of Great Britain to liquidate her war indebtedness to this country. It was announced a number of months ago that Great Britain was preparing to do just this thing, but the issue was clouded at times with discussion as to a general cancellation of inter-allied indebtedness. It was the tenor of the American Bankers' Convention that some readjustment of debt should be undertaken but so far as liquidation is concerned, it seems improbable that this will ever come to pass, especially since the example for payment is being made by Great Britain. To be sure, the other coun-

tries are not so well situated and are not in a position to undertake any liquidation of their indebtedness now, but ultimately payment will be made. There seems to have been some erroneous impression that the Government at Washington has set its hand against foreign loans. It is undoubtedly true that it will look with disfavor upon loans of a private nature which may be turned into militaristic channels. On the other hand, there will be no frown cast upon loans conceived in a spirit of humanitarianism for the relief of stricken countries, thereby enabling them to get on their feet.

However, while loadings are high and increasing in volume, current railroad reports as to earnings are not particularly satisfactory. It has been estimated that the total net earnings of all roads during August was between \$52,000,000 and \$53,000,000, as compared with a net of \$60,230,037 for July and \$90,241,103 for August, 1921. The net operating income for August would have to total \$119,237,594 in order to show an annual return of 6 per cent. on the assessed valuation of the railroads of the country. To a large extent the drop in railroad earnings for August was due to the reduction in

The World in Review

THE British Board of Trade Journal (Aug. 31) publishes an interesting report on the economic position of the present Austria, by Mr. O. S. Phillips, Commercial Secretary to the British Legation in that country. In the course of his report, Mr. Phillips stresses the position of Vienna in Southeastern Europe, pointing out that Austria, with an area slightly larger than that of Scotland and a population of some six and a half millions, owes its importance today to its central position and to the fact that it contains Vienna.

Vienna is still the trade centre of Southeastern Europe, the succession States gradually abandoning their efforts to hinder this. They have not succeeded even in centralizing their own internal trade within their borders. Mr. Phillips says:

Czech spinners and weavers still come to Vienna to do business with each other, nor have they liberated themselves from the so-called domination of Vienna as regards foreign trade. Vienna still remains the largest single market on the Continent for cotton. Most of the great Austro-Hungarian textile merchants who lived in Vienna before the war prefer to live and do their business here, even though, in some cases, they have nominally removed their head offices to other countries, in order to avoid double taxation.

Vienna's pre-war intermediary trade has not been affected by other capitals. On the contrary, it has actually been extended. Austrian merchants are making better use of their agents in former Austrian cities, such as Lemberg and Cracow, to sell timber from former Russian districts of Poland to western countries than before these cities became Polish. Czech authorities no longer prevent native merchandise from being sold abroad through Vienna.

The Vienna banks, which used to do most of the financial business of the former Austro-Hungarian monarchy, and a good deal of that of the Balkans, maintain their leading position in Southeastern Europe, though their influence has naturally suffered in some degree from the profound changes in the political and economic situation. For instance, practically all their branches in Czechoslovakia and most of those in new Italy (Trieste, &c.) have been taken over by local banks. On the other hand, the incorporation of districts of the former monarchy in such less developed countries as Jugoslavia and Rumania has actually extended the area of Vienna finance in the Balkans. This inflation has enormously swollen the turnover and nominal profit of the banks, as may be seen from the report of the Austro-Hungarian Bank's circulation (Aug. 10) published in the Economist European (Sept. 1). This amounted to forty-seven and a quarter billion kronen, the week's increase being \$33½ billion kronen. The total actual gold reserve, however, only equals 14 billion paper kronen.

The banks do an immense business in foreign exchanges, and charge up to twenty per cent., or even more, for loans. It is therefore supposed that they are very prosperous, and new banks are constantly being formed. As a matter of fact, this prosperity is, for the most part, only apparent and relative to the condition of other Austrian undertakings. The banks are really worse off than they were a year ago and the dividends earned, if put into stable currency, would prove to be rather less than those of many smaller Western banks. Short-sighted legislation—taxation of a nature to discourage deposits—excessive government interference necessitating great increases in personnel and expenses, combine with the general impoverishment of the country to the detriment of banking. The rapid consumption of capital, which is a marked feature of Austrian economic life today, is felt by the banks owing to the custom, shared by Germany, of financing manufacturing industries as well as traders.

According to Mr. Phillips's report, the most important development in Viennese banking for many years is the conversion of the Anglo-Austrian Bank into a British institution under the auspices of the Bank of England. The Oesterreichische Laender Bank, which has become a French institution with headquarters in Paris, has also large British interests, the Bank of England appointing a number of its Directors, and it is hoped, in England, to greatly facilitate British trade in Southeastern Europe and Germany by these means.

In conclusion the report states that:

The economic situation in Austria depends not only on material factors. It is dominated by the variations in the foreign exchange rate of the krona and this, in its turn, is influenced to a great and unhealthy degree by the hopes and fears of the population concerning foreign credits, which they have come to look to as the only means of salvation for the country.

The state of public finances of the country is going from bad to worse, and the Economist European records the tour made by the Chancellor, Dr. Seipel, to the neighboring countries to ask for help. This has met with some success, Berlin responding with special favor. Nevertheless, the most threatening factor in the Austrian situation is to be found in German competition, the fall of the mark facilitating dumping into other countries so that, as the Board of Trade Journal says:

As long as Germany is in its present abnormal condition it looks as if the neighboring countries would have only the choice between the Scylla of a dumping boom on a low exchange which devours capital and the Charybdis of a slump which lowers up the State revenue in the form of unemployment relief.

As regards the German situation, the Economist European remarks:

It would not be exaggerated to say that Germany is living in a constant state of economic panic. Catastrophe seems imminent as the mark drops ever lower. Germany possesses a currency which has almost no purchasing power. Thus prices rise with giddy rapidity, many times in one day. The price of bread is already over 60 marks, meat costs 100 marks a pound, butter more than 300 marks. The bourgeoisie are ruined, and the lower classes dangerously restless.

The mark is so dead that transactions are

Continued on Page 400

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Several factors combine to show the position in which the business of the country is finding itself. For instance, the returns from the principal clearing houses for the month of September show an increase in clearings as compared with a year ago. The gain is something in the neighborhood of 20 per cent. and the September figures are nearly 3 per cent. greater than those of the previous month this year. Member banks during the month of September showed increases in commercial loans of about \$116,000,000. It is only to be expected that the expansion in business which has taken place will demand steadily increasing accommodation. It is significant, for instance, that car loadings as of the week of Sept. 30 totaled 968,381 cars, an increase of 15,090 cars, as compared with the preceding week, and a gain, as compared with the corresponding week of last year, of 83,550 cars. The business of the country is making heavy demands upon the transportation systems. The loadings for the week of Sept. 30 almost reached the high point of loadings for all time. At all events, loadings are at the highest point in nearly two years. On Oct. 22, 1920, the total of cars loaded reached 1,008,518. It is significant in this portrayal of car loadings to note that loadings of merchandise and miscellaneous freight are steadily mounting. The figures for the week of Sept. 30 were 589,098 cars, a gain of 10,096 cars over the preceding week and 36,735 cars over the corresponding week of 1921.

But while loadings are at the highest point in two years, complaints are coming to hand from all sections to the effect that manufacturers and shippers are being forced to curtail operations because of inability to secure freight space. Of course, this in large part is a result, not of the great business which is being done now, but rather a reflection of the war period. The supply of cars has not been keeping pace with the expansion of business, or rather with the manufacturing capacity of the country. There is always a factor of safety to be determined in the ordering of cars so as to avoid congestion when business becomes heavy, but this factor of safety did not operate during the past seven years. In fact, there was actually a curtailment of car purchases as compared with the preceding seven years, and since the manufacturing capacity of the country had expanded tremendously in that time, it is only natural to discover that with the recovery which is now in progress, there is a shortage of cars to handle shipments. In some cases the railroads have reached a record so far as car loadings are concerned. This was true, for instance, of the Southern Pacific System in September. Loadings of freight in that month increased 15 per cent. over 1921. The average daily loading of cars during September was 8,053 as compared with an average of 2,659 in the same month a year ago.

freight rate. Another contributing fact, however, is the tie-up of coast lines during August. Part of this loss of August earnings, it is therefore believed, will find reflection in September earnings and will not be entirely cut out from railroad figures. During September the crop movement becomes increasingly heavy, and during the middle of October railroad traffic usually reaches the peak of the year. There is reason to expect, then, that railroad earnings for September and October will show a decidedly more favorable trend than that which was evidenced in August.

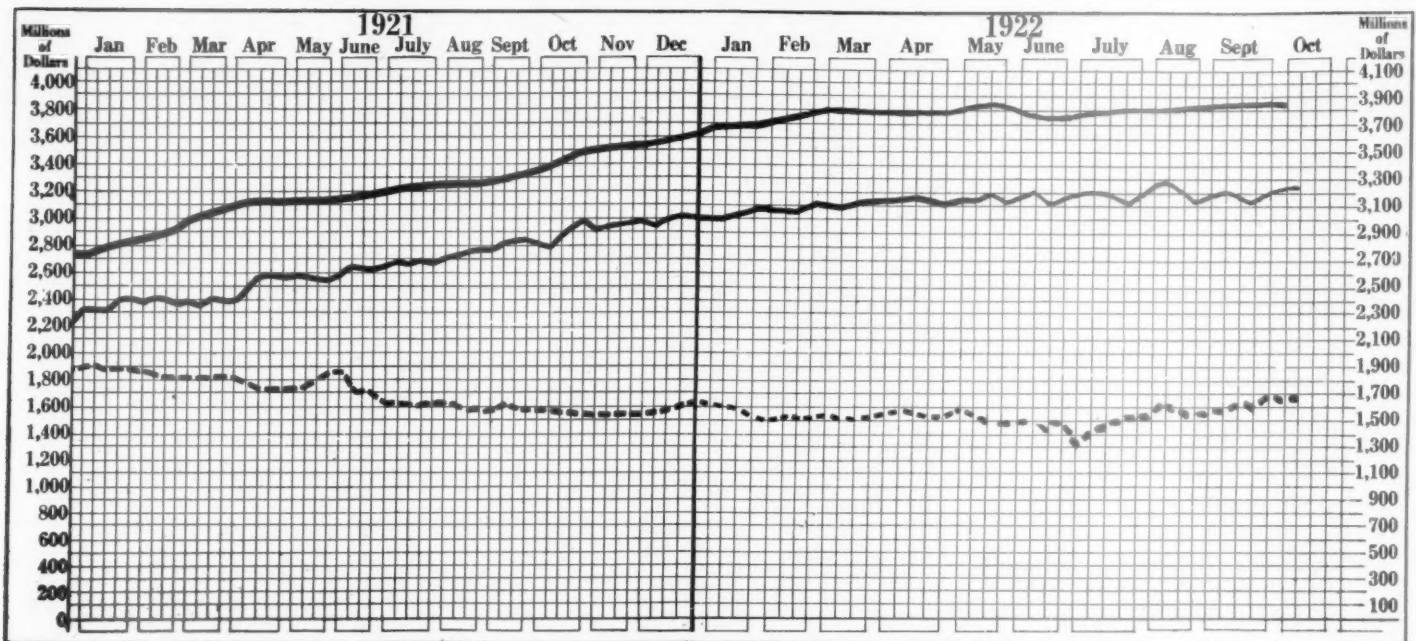
There is particular interest in the cotton market at the present time. Prices were to a certain degree buoyant last week, December cotton at one time selling above 22 cents. Apparently the Government report of total yield will more closely approximate the actual situation than was the case a year ago. There is this to be said of the cotton crop, however, that it is essentially a short-staple crop. Ever since picking began there has been steady selling of new-crop cotton and this pressure on the market has acted adversely to a price advance. It is becoming increasingly clear, however, that the peak of new crop offerings has been passed and that from now on it may be expected that this influence will be a less pronounced factor in the market. So far as domestic demand is concerned, this is fairly heavy from mill sources, in fact, purchasing for home account has been one of the chief factors in preventing an ysharp decline in cotton prices for the reason that mill buying has been developing on all price recessions.

There is apparently no disposition to bid cotton up, but it appears that so far as the trade is concerned there is willingness to take cotton in substantial quantities at or just under present market quotations. The unknown quantity with regard to cotton has to do with foreign demand. There is no accurate way of gauging just what the purchasing power abroad will be with reference to the new crop. There is, however, nothing to change the opinion expressed last week that cotton will not be taken heavily for European account, but rather that purchasing will be limited to essential needs, since Europe cannot put forth the purchasing power which would be at her command in a normal period.

The security markets last week showed some contrary movements. There was only a moderate price change to be noted in bond market averages, whereas in the stock market movements were highly nervous and while the general list was made to look strong at times, under sharp bidding up of certain issues, it is probable that there was a fair degree of distribution undertaken throughout the market under the guise of this strength in particular issues.

[illegible]

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended
Saturday, Oct. 14

Bank Clearings

By Telegraph to
The Annalist

Central Reserve Cities		Other Federal Reserve Cities		Total 10 cities		Total 19 cities	
1922	1921	1922	1921	1922	1921	1922	1921
New York	\$3,950,707,762	\$3,488,967,082	\$170,761,116,234	\$152,824,519,244	\$152,824,519,244	\$152,824,519,244	\$152,824,519,244
Chicago	542,162,540	484,193,853	21,667,667,947	20,361,561,895	20,361,561,895	20,361,561,895	20,361,561,895
Total 2 C. R. cities		\$3,973,160,935		\$172,186,081,139		\$172,186,081,139	
Increase		13.1%		11.1%		11.1%	
Atlanta		\$56,066,432		\$1,612,993,447		\$1,612,993,447	
Boston		309,000,000		12,370,000,000		12,370,000,000	
Cleveland		84,188,373		3,793,852,936		3,793,852,936	
Kansas City, Mo.		143,054,253		5,256,678,376		5,256,678,376	
Minneapolis		74,419,085		2,519,019,062		2,519,019,062	
Philadelphia		433,000,000		17,046,000,000		17,046,000,000	
Richmond		52,015,000		1,717,088,294		1,717,088,294	
Total 7 cities		\$1,163,060,066		\$44,086,657,379		\$44,086,657,379	
Increase		8.2%		5.3%		5.3%	
Total 9 cities		\$5,655,930,368		\$236,515,541,560		\$236,515,541,560	
Increase		12.2%		9.9%		9.9%	
*Five days.							

Actual Condition

Statements of the Federal Reserve Banks

Oct. 11

	Dist. 1. Boston	Dist. 2. New York	Dist. 3. Philadelphia	Dist. 4. Cleveland	Dist. 5. Richmond	Dist. 6. Atlanta	Dist. 7. Chicago	Dist. 8. St. Louis	Dist. 9. Minneapolis	Dist. 10. Kansas City	Dist. 11. Dallas	Dist. 12. San Francisco
Gold reserve	\$236,370,000	\$1,021,420,000	\$220,425,000	\$260,737,000	\$110,042,000	\$137,203,000	\$530,498,000	\$100,477,000	\$74,382,000	\$91,261,000	\$62,221,000	\$244,944,000
Redeemable	11,652,000	110,261,000	29,359,000	21,693,000	13,849,000	2,066,000	24,713,000	5,131,000	1,671,000	2,366,000	1,490,000	8,029,000
Bills on hand	55,044,000	235,856,000	60,122,000	73,041,000	42,582,000	36,517,000	83,572,000	32,203,000	23,861,000	19,788,000	30,625,000	78,195,000
Due members	125,295,000	769,834,000	106,347,000	147,265,000	59,273,000	49,364,000	256,908,000	65,252,000	44,821,000	79,816,000	51,331,000	135,335,000
Notes in circula'n	109,382,000	611,984,000	198,913,000	226,320,000	93,270,000	123,783,000	380,979,000	82,941,000	56,403,000	66,528,000	43,964,000	225,648,000
Ratio of reserve	75.9%	75.7%	77.2%	71.4%	75.5%	81.9%	84.8%	70.4%	73.6%	64.2%	70.0%	67.0%

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

	Oct. 11, 1922	Oct. 4, 1922	Oct. 11, 1921*
RESOURCES—			
Gold and gold certificates	\$265,341,000	\$270,158,000	\$446,962,000
Gold settlement fund—Federal Reserve Board	570,599,000	568,241,000	426,998,000
Total gold held by banks	\$835,940,000	\$838,399,000	\$873,960,000
Gold with Federal Reserve agents	2,192,940,000	2,194,932,000	1,732,113,000
Gold redemption fund	61,100,000	55,949,000	122,849,000
Total gold reserves	\$3,089,980,000	\$3,089,280,000	\$2,728,922,000
Legal tender notes, silver, &c.	120,037,000	123,725,000	148,011,000
Total reserves	\$3,210,017,000	\$3,213,005,000	\$2,876,933,000
Bills discounted: Secured by U. S. Government obligations	232,280,000	156,318,000	502,791,000
All other	292,506,000	277,878,000	899,615,000
Bills bought in open market	246,620,000	235,458,000	61,393,000
Total bills on hand	\$771,406,000	\$669,654,000	\$1,463,799,000
United States bonds and notes	236,145,000	253,042,000	33,658,000
United States certificates of indebtedness: One-year certificates (Pittman act)	46,000,000	48,000,000	162,875,000
All other	192,419,000	182,299,000	19,862,000
Municipal warrants	15,000	15,000	
Total earning assets	\$1,245,985,000	\$1,153,010,000	\$1,680,192,000
Bank premises	44,605,000	44,522,000	30,052,000
Five per cent. redemption fund against Federal Reserve Bank notes	3,764,000	3,852,000	8,777,000
Uncollected items	649,385,000	631,701,000	567,681,000
All other resources	15,114,000	14,604,000	16,697,000
Total resources	\$5,168,870,000	\$5,060,694,000	\$5,180,332,000
LIABILITIES—			
Capital paid in	\$106,271,000	\$106,220,000	\$103,070,000
Surplus	215,398,000	215,398,000	215,398,000
Deposits: Government	12,457,000	14,901,000	74,270,000
Member banks—reserve account	1,890,841,000	1,842,508,000	1,646,099,000
All other	18,927,000	20,288,000	24,496,000
Total deposits	\$1,922,225,000	\$1,877,897,000	\$1,724,865,000
Federal Reserve notes in actual circulation	2,320,115,000	2,274,651,000	2,476,311,000
F. R. Bank notes in circulation—net liability	42,715,000	44,726,000	97,933,000
Deferred availability items	537,890,000	518,334,000	489,403,000
All other liabilities	24,247,000	23,668,000	74,926,000
Total liabilities	\$5,168,870,000	\$5,060,694,000	\$5,180,332,000
Ratio of total reserves to deposits and Federal Reserve note liabilities combined	75.7%	77.4%	68.5%
*Tuesday.			

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities

	New York Oct. 6	New York Sept. 27	Chicago Oct. 6	Chicago Sept. 27
Number of reporting banks	64	64	50	50
Loans sec. by U.S. Govt. obligns	\$69,724,000	\$73,826,000	\$41,898,000	\$37,124,000
Loans sec. by stocks and bonds	1,458,195,000	1,479,554,000	402,029,000	394,786,000
All other loans and discounts	1,953,615,000	1,942,894,000	624,727,000	631,433,000
Total loans and discounts	3,511,534,000	3,496,274,000	1,068,654,000	1,063,343,000
U. S. bonds owned (exclusive of bonds borrowed)	487,519,000	491,804,000	56,379,000	59,471,000
U. S. Victory notes	10,041,000	9,908,000	4,134,000	3,616,000
U. S. Treasury notes	388,316,000	373,259,000	49,654,000	50,089,000
U. S. cts. of indebtedness	44,801,000	50,540,000	18,657,000	19,198,000
Other bonds, stocks and sec's	585,430,000	581,862,000	171,222,000	171,682,000
Loans, discounts, invest., &c.	5,027,641,000	5,003,447,000	1,368,700,000	1,367,399,000
Reserve bal. with F. R. Bank	592,855,000	580,573,000	143,724,000	133,390,000
Cash in vault	73,077,000	74,377,000	29,160,000	29,646,000
Net demand deposits	4,385,710,000	4,357,471,000	908,605,000	890,053,000
Time deposits	557,081,000	551,949,000	328,717,000	328,505,000
Government deposits	39,834,000	46,606,000	9,396,000	11,385,000
Bills payable	20,980,000	10,030,000	5,970,000	2,410,000
Bills rediscounted	12,725,000	13,751,000	5,754,000	6,060,000
All Reserve Cities				
Number of reporting banks	265	267	208	209
Loans sec. by U.S. Govt. obligns	\$173,894,000	\$172,374,000	\$48,562,000	\$48,100,000
Loans sec. by stocks and bonds	2,683,357,000	2,650,764,000	489,433,000	491,517,000
All other loans and discounts	4,437,047,000	4,432,302,000	1,428,040,000	1,406,940,000
Total loans and discounts	7,294,298,000	7,255,440,000	1,966,035,000	1,946,557,000
U. S. bonds owned (exclusive of bonds borrowed)	787,140,000	794,963,000	317,005,000	313,015,000
U. S. Victory notes	19,879,000	23,597,000	7,156,000	8,110,000
U. S. Treasury notes	517,482,000	500,107,000	71,499,000	71,335,000
U. S. cts. of indebtedness	103,335,000	114,744,000	44,889,000	49,836,000
Other bonds, stocks and sec's	1,208,823,000	1,212,588,000	617,956,000	620,713,000
Loans, discounts, invest., &c.	9,930,957,000	9,901,439,000	3,024,540,000	3,009,566,000
Reserve bal. with F. R. Bank	1,014,576,000	981,906,000	219,153,000	217,708,000
Cash in vault	149,261,000	151,298,000	57,493,000	56,615,000
Net demand deposits	7,761,598,000	7,704,196,000	1,792,386,000	1,771,390,000
Time deposits	1,762,711,000	1,758,340,000	1,054,168,000	1,048,754,000
Government deposits	46,534,000	106,687,000	21,146,000	29,946,000
Bills payable	52,472,000	28,506,000	21,877,000	24,649,000
Bills rediscounted	91,484,000	50,779,000	23,133,000	22,418,000
Other Selected Cities				
Number of reporting banks	313	314		
Loans secured by United States Government obligations	\$41,569,000	\$40,968,000		
Loans secured by stocks and bonds	445,545,000	447,529,000		
All other loans and discounts	1,303,861,000	1,297,033,000		
Total loans and discounts	1,790,975,000	1,785,530,000		
United States bonds owned (exclusive of bonds borrowed)	276,397,000	273,025,000		
United States Victory notes	4,306,000	4,126,000		
United States Treasury notes	47,056,000	46,501,000		
United States certificates of indebtedness	18,545,000	19,547,000		
Other bonds, stocks and securities	417,503,000	413,909,000		
Loans, discounts, investments, &c.	2,554,782,000	2,542,638,000		
Reserve balance with Federal Reserve Bank	163,051,000	158,654,000		
Cash in vault	75,047,000	73,468,000		
Net demand deposits	1,614,394,000	1,600,835,000		
Time deposits	767,707,000	766,567,000		
Government deposits	15,320,000	15,867,000		
Bills payable	26,457,000	11,905,000		
Bills rediscounted	11,116,000	21,395,000		

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended October 14, 1922

Total Sales 5,623,341 Shares

Yearly Price Ranges				This Year to Date		Date		STOCKS	Amount Capital Stock Listed	Last Dividend		Last Week's Transactions						
High	Low	High	Low	High	Low	High	Low			Date Paid	Per Cent.	First	High	Low	Last	Change	Sales	
46	22	53	26	83	Oct. 6	48	Jan. 12	ADAMS EXPRESS	12,000,000	Dec. 1, '17	1	81	82	80	81	1/2	1,400	
46	14	19	10	22	Aug. 18	10	Jan. 19	Advance Rumely	12,750,000	Oct. 2, '22	1	54	54	54	54	0	1,200	
34	32	50	30	67	Oct. 7	45	Jan. 3	Advance Rumely pf.	12,500,000	Oct. 15, '22	81	Q	64	64	62	64	2	2,100
88	24	39	15	18	Apr. 25	50	July 28	Air Reduction (sh.)	153,130	Dec. 15, '20	\$1	16	16	15	15	1	9,300	
2	1	1	1	2	May 10	1	Jan. 4	Ajax Rubber (sh.)	425,000	Dec. 15, '20	\$1	16	16	15	15	1	400	
87	87	87	87	87	May 17	87	Jan. 4	Alaska Gold Mines (\$10)	1,508,000	Dec. 15, '20	1	16	16	15	15	1	2,800	
100	103	100	100	119	Oct. 9	107	Feb. 9	Alaska Juneau G. M. (\$10)	15,967,440	Dec. 15, '20	1	16	16	15	15	1	100	
78	74	80	80	80	Oct. 9	80	Feb. 9	Allegheny & Western	3,300,000	July 1, '22	2	SA	119	119	119	0	100	
62	43	50	34	91	Sept. 5	55	Jan. 4	All-American Cables	22,991,400	Oct. 14, '22	1	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	Alliance Realty	2,000,000	Oct. 18, '22	2	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	Allied Chemical & Dye (sh.)	3,177,843	Aug. 1, '22	1	Q	119	119	119	119	0	15,100
92	84	103	83	113	Sept. 19	101	Jan. 10	Allied Chemical & Dye pf.	39,253,200	Aug. 1, '22	1	Q	119	119	119	119	0	2,000
92	84	103	83	113	Sept. 19	101	Jan. 10	Allis-Chalmers Manufacturing	24,505,600	Aug. 15, '22	1	Q	119	119	119	119	0	9,600
92	84	103	83	113	Sept. 19	101	Jan. 10	Allis-Chalmers Manufacturing pf.	15,729,600	Oct. 17, '22	1	Q	119	119	119	119	0	300
92	84	103	83	113	Sept. 19	101	Jan. 10	Amalgamated Sugar 1st pf.	5,000,000	May 1, '21	2	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Agricultural Chemical	33,322,700	Apr. 15, '21	12	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Agricultural Chemical pf.	28,455,200	Apr. 15, '21	12	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Bank Note (\$50)	4,495,700	Aug. 15, '22	1	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Bank Note (\$50) pf.	4,495,700	Aug. 15, '22	1	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Beet Sugar Company	15,000,000	Jan. 31, '21	2	Q	119	119	119	119	0	1,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Beet Sugar pf.	5,000,000	Oct. 2, '22	1	Q	119	119	119	119	0	1,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Bosch Magneto (sh.)	96,000	Apr. 1, '21	\$1.25	43	43	40	41	43	2	1,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Brake, Shoe & Foundry new (sh.)	9,600,000	Sept. 30, '22	8	Q	82	82	80	82	2	1,300
92	84	103	83	113	Sept. 19	101	Jan. 10	American Brake, Shoe & Foundry pf. new	9,600,000	Sept. 30, '22	8	Q	82	82	80	82	2	1,300
92	84	103	83	113	Sept. 19	101	Jan. 10	American Can Company	41,233,300	Oct. 2, '22	1	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Can Company pf.	41,233,300	Oct. 2, '22	1	Q	119	119	119	119	0	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Car & Foundry	30,000,000	Oct. 2, '22	1	Q	119	119	119	119	0	1,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Car & Foundry pf.	30,000,000	Oct. 2, '22	1	Q	119	119	119	119	0	1,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Chiclé (sh.)	15,958	Nov. 1, '20	1	Q	89	9	89	9	0	800
92	84	103	83	113	Sept. 19	101	Jan. 10	American Chiclé pf.	15,958	Nov. 1, '20	1	Q	89	9	89	9	0	800
92	84	103	83	113	Sept. 19	101	Jan. 10	American Cotton Oil Company	20,237,100	June 1, '20	1	Q	26	27	25	27	2	5,300
92	84	103	83	113	Sept. 19	101	Jan. 10	American Cotton Oil Company pf.	20,237,100	June 1, '20	1	Q	26	27	25	27	2	5,300
92	84	103	83	113	Sept. 19	101	Jan. 10	American Drug Syndicate (\$10)	5,333,260	Dec. 15, '20	40	Q	119	119	119	119	0	300
92	84	103	83	113	Sept. 19	101	Jan. 10	American Express	18,000,000	Oct. 2, '22	82	Q	143	162	163	158	15	6,200
92	84	103	83	113	Sept. 19	101	Jan. 10	American Hide & Leather Company	11,274,100	Oct. 1, '20	1	Q	71	71	70	71	1	100
92	84	103	83	113	Sept. 19	101	Jan. 10	American Hide & Leather Company pf.	11,274,100	Oct. 1, '20	1	Q	71	71	70	71	1	1,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Ice	7,161,400	July 25, '22	1	Q	113	113	113	113	0	6,500
92	84	103	83	113	Sept. 19	101	Jan. 10	American International	49,000,000	Sept. 30, '22	1	Q	109	91	90	91	1	10,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American La F. Fire Engine (\$10)	2,886,000	Aug. 15, '22	25	Q	128	128	127	128	1	3,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American La F. Fire Engine pf.	2,886,000	Aug. 15, '22	25	Q	128	128	127	128	1	3,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Linsco	16,750,000	Mar. 31, '21	1	Q	101	101	101	101	0	200
92	84	103	83	113	Sept. 19	101	Jan. 10	American Linsco pf.	16,750,000	Mar. 31, '21	1	Q	101	101	101	101	0	200
92	84	103	83	113	Sept. 19	101	Jan. 10	American Locomotive	25,000,000	Sept. 30, '22	1	Q	128	128	127	128	1	10,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Locomotive pf.	25,000,000	Sept. 30, '22	1	Q	128	128	127	128	1	10,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Malt & Grain, stamped (sh.)	55,000	Sept. 1, '22	1	Q	49	49	48	49	1	1,400
92	84	103	83	113	Sept. 19	101	Jan. 10	American Metal Company (sh.)	550,000	Sept. 1, '22	1	Q	49	49	48	49	1	1,400
92	84	103	83	113	Sept. 19	101	Jan. 10	American Metal Company pf.	550,000	Sept. 1, '22	1	Q	49	49	48	49	1	1,400
92	84	103	83	113	Sept. 19	101	Jan. 10	American Radiator (\$25)	13,808,225	Aug. 1, '22	41	Q	126	112	111	112	1	3,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Radiator pf.	13,808,225	Aug. 1, '22	41	Q	126	112	111	112	1	3,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Radiator pf. (\$25)	13,808,225	Aug. 1, '22	41	Q	126	112	111	112	1	3,000
92	84	103	83	113	Sept. 19	101	Jan. 10	American Safety Razor (\$25)	12,500,000	Oct. 2, '22	25	Q	68	78	68	78	10	9,300
92	84	103	83	113	Sept. 19	101	Jan. 10	American Shipbuilding	14,153,500	Aug. 1, '22	2	Q	68	78	68	78	10	9,300
92	84	103	83	113	Sept. 19	101	Jan. 10	American Shipbuilding & Commerce (sh.)	60,908,000	Mar. 15, '21	1	Q	159	159	157	159	2	28,500
92	84	103	83	113	Sept. 19	101	Jan. 10	American Smelting & Refining Company	50,000,000	Sept. 1, '22								

Yearly Price Ranges.				This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend.	Last Week's Transactions.										
High.	Low.	High.	Low.	High.	Low.				Date Paid.	Per Cent.	Period.	First.	High.	Low.	Last.	Change.	Sales.		
14 1/2	6 1/2	20 1/2	17 1/2	10 1/2	May 29	11	4%	Sep. 12	Chicago Great Western pf.	45,246,900	Feb. 15, '10	2	1	63 1/2	7	6 1/2	44 1/2	1	800
32 1/2	15 1/2	31	14	24 1/2	May 29	11	4%	Sep. 12	Chicago Great Western pf.	45,246,900	Feb. 15, '10	2	1	63 1/2	7	6 1/2	44 1/2	1	800
44 1/2	21 1/2	31	17 1/2	36 1/2	Aug. 22	16 1/2	Jan. 10	Chicago, Milwaukee & St. Paul	117,411,400	Sep. 1, '17	2	1	32 1/2	4 1/2	14 1/2	32 1/2	1	1,400	
65	36 1/2	40 1/2	29 1/2	55	Aug. 22	29	Jan. 10	Chicago, Milwaukee & St. Paul pf.	116,274,900	Sep. 1, '17	3 1/2	1	30 1/2	51 1/2	50 1/2	50 1/2	1	14,200	
91 1/2	50	71	60 1/2	55 1/2	Sep. 11	59	Jan. 9	Chicago & Northwestern	145,165,810	July 16, '22	2 1/2	SA	92	91 1/2	91 1/2	92 1/2	1	3,500	
120	98	110	98 1/2	125	Aug. 21	100	Jan. 9	Chicago & Northwestern pf.	22,395,100	July 16, '22	2 1/2	SA	92	91 1/2	91 1/2	92 1/2	1	4,300	
111 1/2	60	70 1/2	47	80	Sep. 14	30 1/2	Jan. 11	Chicago, R. I. & P. tem. cfs.	75,000,000	July 25, '22	1	Q	41	41	41 1/2	41 1/2	1	3,000	
41 1/2	21 1/2	35	22 1/2	50	Sep. 14	30 1/2	Jan. 11	Chicago, R. I. & P. tem. cfs.	29,422,100	June 30, '22	3 1/2	SA	100	100 1/2	99 1/2	100 1/2	1	700	
51 1/2	34	48 1/2	38 1/2	105	Sep. 14	83 1/2	Jan. 10	Chicago, R. I. & P. 7% pf. tem. cfs.	25,135,800	June 30, '22	3 1/2	SA	91 1/2	91 1/2	91 1/2	91 1/2	1	500	
71 1/2	54	77	56 1/2	93 1/2	Sep. 20	70 1/2	Jan. 4	Chicago, St. Paul, Minn. & O.	11,259,000	Aug. 21, '22	2 1/2	SA	100	100	99 1/2	100	1	300	
77 1/2	50	87 1/2	58	107	Sep. 13	51	Jan. 10	Chicago, St. Paul, Minn. & O.	1,259,000	Aug. 21, '22	2 1/2	SA	100	100	99 1/2	100	1	300	
95	80	87	70	107	Sep. 13	51	Jan. 10	Chile Copper (\$25)	95,000,000	Aug. 21, '22	2 1/2	SA	100	100	99 1/2	100	1	300	
21 1/2	7 1/2	16 1/2	9	27	Oct. 5	15 1/2	Jan. 5	Chile Copper (\$25)	95,000,000	Aug. 21, '22	2 1/2	SA	100	100	99 1/2	100	1	300	
41 1/2	16 1/2	29 1/2	19 1/2	33	June 1	25 1/2	Feb. 27	Cleveland, C. & St. L.	4,349,900	Sep. 30, '20	37 1/2	Q	29 1/2	29 1/2	29 1/2	29 1/2	1	3,000	
62	31 1/2	57 1/2	32	80 1/2	Sep. 15	54	Jan. 4	Cleveland, C. & St. L.	47,056,300	Sep. 1, '10	2	Q	79 1/2	78 1/2	78 1/2	78 1/2	1	100	
69	36	70	60	100	Aug. 21	72 1/2	Jan. 16	Cleveland, C. & St. L. pf.	10,000,000	July 20, '22	1 1/2	Q	97	98	97	98 1/2	1	900	
69	36	70	60	100	Aug. 21	72 1/2	Jan. 16	Cleveland, C. & St. L. pf.	10,000,000	July 20, '22	1 1/2	Q	97	98	97	98 1/2	1	900	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co.	18,000,000	Feb. 1, '21	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
106	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
104	40	62 1/2	36 1/2	68 1/2	Aug. 31	43	Jan. 9	Cleuett, Peabody & Co. pf.	8,482,000	Oct. 2, '22	1 1/2	Q	63 1/2	63 1/2	62	63 1/2	1	1,500	
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New York Stock Exchange Transactions—Continued

Yearly Price Ranges				This Year to Date				STOCKS.	Amount Capital Stock Listed.	Last Dividend	Per Cent.	Period.	Last Week's Transactions						
High.	Low.	High.	Low.	High.	Low.	High.	Low.						First.	High.	Low.	Last.	Change.	Sales.	
60 1/2	57 1/2	67 1/2	60	30 1/2	25 1/2	Apr. 25	29 1/2	Jan. 26	KANSAS CITY, FT. SCOTT & MEMPHIS pf.	6,252,000			Oct. 1, '22	1	Q	21	24	23 1/2	1,300
27 1/2	23 1/2	26 1/2	18 1/2	50 1/2	45 1/2	Apr. 25	52 1/2	Jan. 8	Kansas City Southern	30,000,000			Oct. 16, '22	1	Q	21	24	23 1/2	300
152 1/2	125 1/2	154 1/2	107 1/2	7 1/2	4 1/2	Jan. 3	2	Oct. 9	Kansas & Gulf (\$10)	14,717,400			Oct. 1, '22	1	Q	104	104	104	22,300
106 1/2	75 1/2	106 1/2	70 1/2	48 1/2	43 1/2	Aug. 3	44	May 1	Kayser (Julius) & Co. pf. (sh.)	57,878			Oct. 1, '22	2	Q	104	104	104	1,300
91 1/2	73 1/2	91 1/2	66 1/2	53 1/2	48 1/2	May 5	34 1/2	Jan. 4	Kelly-Springfield Tire (\$25)	9,096,000			May 15, '22	2	Q	43 1/2	45 1/2	44 1/2	15,300
108 1/2	75 1/2	108 1/2	70 1/2	107 1/2	102 1/2	May 9	104 1/2	Jan. 4	Kelly-Springfield Tire 8% pf.	5,444,700			May 15, '22	2	Q	103	103	102 1/2	200
91 1/2	73 1/2	91 1/2	66 1/2	53 1/2	48 1/2	Sep. 11	71 1/2	Jan. 5	Kelly-Springfield Tire 6% pf.	1,537,100			Oct. 2, '22	1 1/2	Q	103	104 1/2	103	85
108 1/2	75 1/2	108 1/2	70 1/2	107 1/2	102 1/2	Apr. 11	101	Jan. 5	Kelsey Wheel pf.	2,640,000			Oct. 2, '22	1 1/2	Q	104	104	104	100
38 1/2	14 1/2	38 1/2	10 1/2	35 1/2	30 1/2	Mar. 31	32 1/2	Jan. 3	Kennecott Copper (sh.)	2,795,811			Dec. 31, '20	50c		34 1/2	35	33 1/2	5,300
10	3	10	3	2 1/2	1 1/2	June 6	5	Jan. 17	Keokuk & Des Moines	2,600,000			Oct. 1, '22	1 1/2	Q	181	185	181	1,300
148 1/2	120 1/2	148 1/2	120 1/2	25 1/2	20 1/2	Jan. 3	22 1/2	Jan. 6	Keokuk & Des Moines pf.	1,524,600			Oct. 1, '20	30c		181	185	181	1,300
155 1/2	120 1/2	155 1/2	120 1/2	110 1/2	105 1/2	Jan. 4	110	Jan. 4	Keystone Tire & Rubber (\$10)	16,828,200			July 1, '22	3 1/2	SA	181	185	181	1,300
102 1/2	93 1/2	102 1/2	93 1/2	110 1/2	105 1/2	Jan. 19	106 1/2	Jan. 27	Krege (S. S.) Company	2,000,000			Oct. 1, '22	1 1/2	Q	103	103	103	100
98 1/2	95 1/2	98 1/2	94 1/2	105	100	Aug. 15	105	Aug. 15	Kress (S. H.) Company	2,000,000			Aug. 1, '22	1	Q	103	103	103	100
105 1/2	100 1/2	105 1/2	101 1/2	109	104	Jan. 25	109	Jan. 25	Kress (S. H.) Company pf.	3,322,500			Oct. 2, '22	1 1/2	Q	103	103	103	100
91 1/2	45 1/2	91 1/2	32 1/2	84	79	Oct. 14	44	Feb. 27	LACKAWANNA STEEL	35,108,500			Mar. 31, '21	1 1/2	Q	81	84	81	16,000
57 1/2	36 1/2	57 1/2	30 1/2	94 1/2	89	Aug. 28	43	Jan. 13	Lackawanna Steel	19,700,000			Mar. 15, '21	1 1/2	Q	81	84	81	16,000
138 1/2	108 1/2	138 1/2	108 1/2	109	104	Jan. 3	109	Jan. 3	Lake Erie & Western	11,840,000			Jan. 15, '20	1	Q	75	75	75	400
40 1/2	16 1/2	40 1/2	10 1/2	70 1/2	65 1/2	Sep. 22	26 1/2	Feb. 8	Lake Erie & Western pf.	11,840,000			Jan. 15, '20	1	Q	75	75	75	400
36 1/2	15 1/2	36 1/2	10 1/2	72 1/2	67 1/2	Mar. 16	24 1/2	Sep. 7	Lee Rubber & Tire (sh.)	150,000			Sep. 1, '22	50c		23 1/2	26	27	1,800
56 1/2	35 1/2	56 1/2	30 1/2	72	67 1/2	Sep. 9	56 1/2	Jan. 3	Lough Valley (\$50)	60,591,000			Oct. 3, '22	87 1/2	Q	68 1/2	69	68 1/2	19,800
200 1/2	127 1/2	200 1/2	103 1/2	130 1/2	125 1/2	Sep. 29	130 1/2	Feb. 15	Liggett & Myers	11,177,900			Sep. 1, '22	3	Q	121 1/2	121 1/2	121 1/2	200
110 1/2	100 1/2	110 1/2	97 1/2	122	117	Sep. 9	107 1/2	Jan. 5	Liggett & Myers, Class B	22,512,900			Oct. 2, '22	1 1/2	Q	121 1/2	121 1/2	121 1/2	200
102 1/2	87 1/2	102 1/2	82 1/2	126	121	Sep. 6	98	Jan. 13	Lima Locomotive pf.	1,863,300			Sep. 1, '22	2 1/2	Q	120	120	120	100
38 1/2	14 1/2	38 1/2	10 1/2	85 1/2	80 1/2	Sep. 1	82 1/2	Aug. 15	Lima Locomotive new (sh.)	171,325			May 1, '21	80c		20 1/2	21 1/2	20 1/2	15,400
28 1/2	9 1/2	28 1/2	3 1/2	10	9 1/2	Sep. 18	1	Jan. 31	Loft, Inc. (sh.)	650,000			Sep. 30, '22	25c	Q	13 1/2	13 1/2	12 1/2	1,000
70 1/2	25 1/2	70 1/2	14 1/2	67 1/2	62 1/2	Sep. 11	36	Jan. 3	Loose-Wiles Biscuit	7,086,200			Oct. 1, '22	1 1/2	Q	104	104	104	100
100 1/2	93 1/2	100 1/2	93 1/2	104	100	Oct. 10	97	Jan. 3	Loose-Wiles Biscuit 1st pf.	4,488,200			Oct. 1, '22	1 1/2	Q	104	104	104	100
115 1/2	100 1/2	115 1/2	94 1/2	116	109	Oct. 20	109 1/2	Mar. 9	Loose-Wiles Biscuit 2d pf.	2,000,000			Aug. 1, '22	1 1/2	Q	174	174	174	100
185 1/2	120 1/2	185 1/2	104 1/2	118	109	Sep. 25	107 1/2	Jan. 13	Lorillard (P.) Company	11,306,700			Oct. 1, '22	1 1/2	Q	174	174	174	100
10 1/2	3 1/2	10 1/2	14	108	103	Oct. 14	108	Jan. 13	Lorillard (P.) Company pf.	72,000,000			Aug. 10, '22	3 1/2	SA	138	144	137 1/2	3,200
12 1/2	3 1/2	12 1/2	14	108	103	Oct. 14	108	Jan. 13	Louisville & Nashville	72,000,000			Aug. 10, '22	3 1/2	SA	138	144	137 1/2	3,200
20 1/2	17 1/2	20 1/2	15 1/2	107	102	Mar. 23	133 1/2	Mar. 14	McINTYRE PORCUPINE MINES (\$5)	3,640,282			Sep. 1, '22	25c	Q	17 1/2	18	17 1/2	1,900
64 1/2	56 1/2	64 1/2	55 1/2	68	63 1/2	Aug. 30	72	Jan. 5	Mackay Companies	41,380,400			Oct. 2, '22	1 1/2	Q	90	90	90	100
79 1/2	68 1/2	79 1/2	68 1/2	72 1/2	67 1/2	June 1	57	Jan. 12	Mackay Companies pf.	50,000,000			Oct. 2, '22	1 1/2	Q	90	90	90	100
84 1/2	58 1/2	84 1/2	58 1/2	70	63 1/2	Sep. 21	32 1/2	Sep. 28	Mackay Copper (sh.)	283,108			Oct. 1, '22	1 1/2	Q	93	94 1/2	93	1,000
71 1/2	54 1/2	71 1/2	54 1/2	87 1/2	82 1/2	Sep. 19	54	Jan. 6	Mack Trucks	10,921,800			Oct. 1, '22	1 1/2	Q	93	94 1/2	93	1,000
45 1/2	18 1/2	45 1/2	10 1/2	40	35 1/2	Mar. 28	15 1/2	Jan. 10	Mack Trucks 1st pf.	5,331,700			Oct. 1, '22	1 1/2	Q	87 1/2	87 1/2	87 1/2	200
80 1/2	45 1/2	80 1/2	45 1/2	94 1/2	89 1/2	Sep. 20	62 1/2	Jan. 10	Mallinson (H. R.) Company (sh.)	200,000			Oct. 2, '22	1 1/2	Q	35 1/2	35 1/2	34 1/2	8,900
151 1/2	103 1/2	151 1/2	103 1/2	32 1/2	27 1/2	Sep. 3	32 1/2	Jan. 10	Mallinson (H. R.) Company pf.	3,000,000			June 1, '21	2 1/2	Q	43	44 1/2	43	1,500
102 1/2	86 1/2	102 1/2	86 1/2	94 1/2	89 1/2	Sep. 13	73 1/2	Apr. 3	Manati Sugar	3,500,000			Oct. 1, '22	1 1/2	Q	81 1/2	81 1/2	81 1/2	100
60 1/2	27 1/2	60 1/2	15 1/2	69 1/2	64 1/2	Apr. 24	41	Mar. 13	Manati Sugar pf.	69,847			Oct. 1, '22	1 1/2	Q	56	56 1/2	56	200
105 1/2	88 1/2	105 1/2	88 1/2	58	53	Aug. 30	35	Jan. 6	Manhattan Electric Supply (sh.)	51,178,000			Jan. 1, '22	1 1/2	Q	53 1/2	53 1/2	53 1/2	1,300
33 1/2	10 1/2	33 1/2	10 1/2	44 1/2	39 1/2	Oct. 14	32	Mar. 6	Manhattan Elevated, guaranteed	5,890,2									

	Indust.	Oils.	Mining.	Bonds.	Foreign Bonds.
Monday	89,625	363,155	436,365	\$1,019,000	\$205,000
Tuesday	75,900	475,755	690,180	618,000	147,000
Wednesday	124,335	185,400	144,200	1,146,000	116,000
Thursday.....					
Friday	75,940	293,520	299,454	648,000	270,000
Saturday	94,100	93,545	208,030	689,000	149,000
Total	661,900	1,549,985	2,054,229	\$4,120,000	\$947,000

Range, 1922			High	Low	Last	Net Ch'ge
1% 50	32,000 Acme Coal	.....	85	59	59	— 31
1% 20	20,000 Acme Packing	.....	36	31	35	— .03
12 15	200 Allied Pack, prior pf.	.....	20	15	20	..
147% 11 1/4	170 Am Light & Traction	.....	147	130	147	+ 6%
14 1/4 19%	100 Am Hawaiian S N.	.....	21	21	21	— 2
18 42	229 Amer G & Elec pf.	.....	48	40 1/2	48	..
143 142	105 Amer Tide & Lea.	.....	143	142	142	..
15 7 1/4	4,000 Allam Leather	.....	13 1/2	12 1/2	13 1/4	— 3/4
18 33	100 Do pf	.....	45	43	45	— 2
3 1 1/4	1,500 Atlantic Fruit, w l.	.....	2 1/2	2	2 1/4	+ 1/4
97 55	500 Bangor & A 7% cum pf	.....	97	95	95	— 5/8
20 1/4 12 1/4	4,000 Brit-Am Tob, coupon.	.....	19 1/2	18 1/2	19 1/2	+ 5/8
20 12 1/4	500 Brit-Am Tob, reg.	.....	19 1/2	19 1/4	19 1/2	+ 5/8
10 1/4 6 1/2	3,200 Bklyn City R R.	.....	10 1/2	9 1/2	10	— 5/8
23 1/4 15	5,800 Buddy Buds, Inc.	.....	1 1/2	1	1 1/4	+ 1/4
16 6 1/2	100 Cent States Elec.	.....	9 1/2	9 1/4	9 1/2	..
2 1/2 1 1/4	10,400 Cent Teresa Sugar	.....	2 1/2	1 1/2	2	+ 3/4

6	100 Car Lighting & Power.....	7½	6½	0½	-1¾
	new pf stock, w l....	7½	2	2½	
14	3,000 Car Light & Power.....	106½	106	106	+ ¼
102	3,000 Caledonia.....	4½	1	4½	
20	3,300 Chicago Nippie.....	29½	28½	29½	
10	300 Conley Tin Foil.....	14	13½	13½	- ¼
10	16,100 Continental Motors.....	11½	11	11½	+ ½
12½	3,300 DuPont Explosive Sugar.....	7	6½	6½	+ ½
65	10 Cadashy Pack.....	65	65	65	
25	100 Curtiss Aero.....	3	2	3	
25	800 Denz & Rio Gr pf.....	68	65	68	+13
95	1,500 Dублин Cond & L, w l.....	3½	3	3½	+ ½
20½	18,200 Durant.....	3	29½	53	+ 1½
20	3,900 Durant Motor of Ind.....	13	13	15	+ 2
20	20 Geo P Ide pf.....	82½	82½	82½	
7½	2,000 Federal Tel.....	7½	7½	7½	+ ½
30	300 Garland S F.....	77	65	77	+02
102	100 Gimbel Bros pf.....	14½	14½	14	- 1
90	700 Gimbel Bros pf.....	14½	14½	14	- 1
40	375 Gillette Safety Razor.....	250	228	250	+11
12½	2,600 Glen Alden Coal.....	59	56½	58	- 1½
30	300 Goodyear Tire & R.....	10½	10½	10½	
21	1,200 Goodyear Tire pf.....	28	28	28	
14	100 I W Griffith, Class A.....	3½	3½	3½	+ ½
105	325 Gt West Sugar pf.....	108	107½	108	+ ½
50	2,300 Haynes Wheel Co.....	34	33½	34	+ ½
20	200 Havana Tob pf.....	1½	1½	1½	
10	18,100 Hudson & Man It R.....	10½	10	10½	+ ½
25	1,500 Hudson & Man It R.....	10½	10½	16	- ½
10½	100 Imp Tob, G B & L.....	15½	15½	15½	
20	1,200 Inter Cont Rub.....	3	4½	3	+ 2
7½	800 Kappenhauer, w.....	65	65	65	
20	100 Lehigh Val Coal Sales.....	100	100	100	
10½	100 Lehigh Pur Sec Co.....	18½	18½	18½	+ ½
20	900 Lib, McN & L new, w l.....	9	8	9½	+ ½
75	300 Lincoln Motors.....	53	53	53	
20	100 Linnet's class A.....	12	10	10	- 2
21½	4,000 Lupton Pub Inc, CLIA, w.....	22½	22	22	- ½
20½	2,400 R H Macy & Co, w l.....	61	59	60½	+ ½
10½	1,000 R H Macy & Co, 7½, w l.....	110½	100½	100½	+ ½
10	1,000 Mercer Mot v tr cfts.....	2½	2½	2½	- ½
130	3,400 Mesaba Iron.....	11½	10½	11½	+ ½
25	800 Milliken Tractor Corp.....	2½	2½	2½	+ ½
10	1,600 N Air Brake, new.....	52	50½	50½	- 1½
10	1,125 N Y Tel 6½ pf.....	111	109½	111	+ 1½
32	15,000 Natl Busclet Co w l.....	32	30	31½	+ ½
19	225 N Y Transport.....	30	29	29½	- ½
1½	1,000 National Leather.....	9½	8½	9½	+ ½
10	100 Packard Motors.....	91	161	15	+ 1½
6½	100 Perfect Tire & Rub.....	19	19	93	+ 2
4½	300 Packard Motors pf.....	93½	90	92½	- 1½
1½	15,500 Phillipsborn, Inc, w l.....	42½	42½	42½	- 1½
20	15,500 Phillipsborn, Inc, w l.....	15	14½	14½	- ½
10	300 Philp Mfg.....	19	19	19	+ ½
20	300 Pyrene Radio.....	10½	10½	10½	+ ½
14	22,300 Radio Co.....	4½	4½	4½	- ½
50	300 Repetti Candy.....	50	50	50	
20	2,000 Republic Rubber.....	39	39	39	
10	3,000 Radio Co, pf.....	13½	13½	13½	+ ½
20	2,000 Ice Motors.....	13½	13½	13½	+ ½
20	2,800 Schulte Stores.....	47	45	45½	+ 2½
30	73,000 Southern Coal & Iron.....	46	36	41	-04
10	300 Standard Motors.....	38	38	38	+ ½
44	2,000 Standard Motors pf.....	75	70	71½	+ ½
11	265 Stutz Motor Car.....	20½	19½	20½	- ½
18½	1,700 St Lawr Field Co, Ltd.....	11	9½	10½	+ ½
25½	600 Swift Int.....	27½	23	23½	- ½
17½	1,300 Tenn El Power, w l.....	17	16½	16½	- ½
10	1,000 Tenn Ry.....	2½	2½	2½	+ ½
20	2,000 Technical Prod Corp.....	3½	3½	3½	+ ½
10	100 Technicolor, Inc, w l pf.....	100	100	100	
20	5,400 Technicolor, Inc, w l.....	26	25½	26	+ ½
90	745 Todd Shipyard.....	64½	63½	64½	+ ½
85	1,000 Broken Teeth Axle &.....	88½	88½	88½	
40	1,000 Tobacco Products Exp.....	7½	7	7	- 7
44½	700 Union Carbide & C.....	64½	63½	64	+ ½
25	14,000 U S Lt & Heat.....	13	13	13½	+ ½
2½	5,000 U S Lt & Heat pf.....	13	13	13	- 1½
54	1,000 U S Prof & Equip.....	7½	6½	6½	+ ½
10	1,000 United Retail Candy.....	7½	7½	7½	
107	100 Universal Leaf Tob pf.....	107	107	107	
10	200 Van Raalte.....	49	48½	48½	- 1½
38	4,200 Wayne Coal.....	2½	2½	2½	
20	7,000 West End Chemical.....	2½	2½	2½	+01
6	200 Western Knitting.....	11	11	11	+ 2½
4	3,000 Wm Davies A.....	33½	32½	32½	+ ½
1	700 Willys 1st pf.....	15	12	12½	- 3½
84	11½ Willys 1st pf c of, d.....	12	11½	11½	- 3½
14	8,000 Willys 1st pf c of, d.....	12	11½	11½	- 3½
30	100 Voth & Co, Tob.....	91	91	91	- 1½

7	16%	25,200	Anglo-Am Oil	...	33	21%	22	+ 1%
9	7 1/2%	2,500	Atlantic Lobos	...	10	9	97	+
12	7 1/2%	125	Buckeye Pipe Line	...	99	97	97	+
12	125	125	Continental Oil	1-2	150	150	150	+ 2
9	115	205	Cumberland Pipe Line	1-3	150	153	...	...
7	28	145	Crescent Pipe Line	...	363	36	...	...
10	28	100	Deereboro Mfg	...	24	24	...	...
14	79%	20	Eureka Pipe Line	...	99	99	99	+ 2
12	60	295	Galena Signal Oil	...	55%	52	52	- 1/2
10	160	580	Hilinois Pipe Line	...	180	174	176	+
10	167%	15,450	Imp Oil (Can) coupon	130%	130%	130%	130%	+ 4 1/2
10	100	100	Indiana Pipe Line	...	97	98	97	+
14	14	151,100	International Pet	...	26%	22%	23%	+ 1/2
14	257	3,215	Ohio Oil	...	361	345	359	+ 14
18	175	4,805	Magnolia Petroleum	...	238	232	245	+ 3
10	26	750	National Transit	...	29	29	29	+
10	100	100	Penn Mch	...	29	29	29	+
10	224	860	Prairie Pipe Line	...	291	280	291	+ 14
10	520	...	Prairie Oil & Gas	...	730	695	690	...
10	17	160	Southern Pipe Line	...	102	100	100	...
10	100	100	South Penn	...	22	21	21	- 10
10	555	145	Stand Oil of Kan	...	645	610	610	- 13
10	83%	227,700	Stand Oil of Ind	...	134%	125%	127%	- 3%
10	76%	12,600	Stand Oil of Ky, new	117	112	113 1/2	+	
10	390	20	Stand Oil of Ohio	...	385	380	380	+
10	176	73,100	Stand Oil of Ind, new	...	38	32	32 1/2	+
10	176	35	Stand Oil of Neb	...	210	205	205	- 24
10	44	8,380	Stand Oil of N Y	...	675	611	613	- 22
10	299	7,750	Vacuum Oil	...	710	625	693	+ 78

100	Aetna C. Oil,	1	2%	3
100	Alcan Oil Corp.,	2	1%	1% + %

Finance, 1922	High	Low	Last	Net
	Change	Change	Change	Change
65 02	5,000 Allied Oil Corp.	.03	.03	.03
3 1	2,000 Am Fuel Oil pf.	12	13	1%
.00 21	8,000 Allen Oil	.42	.35	.39 + 18
17 7/8	1,000 Atlantic Gulf Oil	8	8	
25 .08	1,000 Boone Oil	.13	.11	.11 + 01
14 37	35,500 Boston & Wyoming Oil	1.16	.99	1.16 + 07
36 29	300 British Amer Oil	.26 1/2	.36	.36 1/2 + 14
23 1/4	1,200 Brit Controlled Oil Flds	2	2	2 1/2
93 3/4	15,600 Carib Syndicate	7	6 1/2	6 1/2 + 3/4
242 158	670 Cities Service	.205	.201	.203 + 1
72 31	2,500 Cities Service pf.	70	69 1/2	69 1/2 + 1/2
63 43 1/2	100 Cities Service pf, B.	.65	.62	.62 1/2
247 17	2,200 Cities Service bkr's shs.	.21 1/2	.20	.20 1/2 + 3/4
67 66 1/2	600 Cities Service B E pf.	.67	.60 1/2	.67 + 5/8
13 1/4 15 1/4	1,100 Columbian Synd	2	2	2
2 75	1,500 Columbia Pete.	.30	.75	.75
1 1/4 1 1/4	800 Cons. Royal	.18	.15 1/2	.15 1/2
4 1	6,400 Cont Ref.	5	2	2 1/2 + 3/4
3 1 1/4	1,000 Conden pf, old, 48.	5	4 1/2	4 1/2 + 1/4
3 1 1/4	3,000 Creole Syndicate	.35	.25	.3 + 1/4
1 1/2 75	200 Darby Pete	1	1	1
104 102	1,000 Emerald O & G.	.02	.02	.02
15 1/4 12 1/4	1,700 Equity Pet Corp pf.	.15 1/4	.14 1/2	.15
74 62 1/2	31,200 Engineers Pet	.26	.19	.20 - 04
24 76	36,000 Federal Oil	.95	.80	.83 - 09
19 1/2 8 1/2	4,700 Fensland Oil	.10 1/2	.14 1/2	.10 1/2 + 2 1/4
9 3/4	400 Gilliland Oil	.43	.43	.43 + 1/4
3 1/4	100 Granada Oil	.14	.14	.14 + 1/4
71 1/2 53 1/2	54,800 Gulf Oil Corp of Pa, w I.	.00 1/2	.62	.63 1/2 - 3 1/4
17 1/2	12,300 Gulf Oil Hk of Ok	.14	.13	.14 - 1/4
30 30 1/4	32,000 Hutton Oil	1	1	1 - 1/4
36 27 1/2 1/2	125 Humble Oil	.253	.250	.250
1 1/2 1/2	3,000 Keystone Ranger	.39	.35	.36 + 01
20 1/2 4	100 Kirby Pet	.55	.5 1/2	.5 1/2 + 1/2
10 10 1/2	67,000 Lacle Creek Royal	.05	.03	.04
27 1/2	11,700 Livingston Pet	.20	1	1
1 1/2	1,000 Langston Oil	.20	.20	.20
1 1/2 1/2	2,400 Lyons Pet	.77	.72	.74 - 06
17 1/2 13 1/2	6,800 Maracaibo Oil	.21 1/2	.19 1/2	.19 1/2
10 1	2,600 Marland Oil of Mexico.	.43	.4 1/2	5 - 1/2
2 50	100 Magna Oil & Ref.	.15 1/2	.15 1/2	.15 1/2
43 40	49,900 Mammoth Oil, Class A.	.63	.60	.60 1/2
1 1/2 1/2	200 Margat Oil Co.	.34	.34	.34
1 1/2 1/2	100 Marland Ref	.43	.43	.43
14 1/2 8	7,300 Merritt Oil Corp.	.83	.84	.84
23 1/2 1/2	1,400 Mex Panuco	.52	.49	.50
4 1/2 1/2	3,700 Mexico Oil	.18	.15	.15 + 1/4
136 108	64,200 Midwest Texas Oil	.36	.33	.33 + 03 1/4
95 1/2	35,400 Montana Products	.19	.17 1/2	.17 1/2 + 1/4
13 1/2 13 1/2	133,000 Mutual Oil	.34	.11 1/2	.13 1/2 + 1 1/4
27 11 1/2	200 New York Oil	.22	.20 1/2	.22 - 1/2
81 40	2,700 New England Fuel Oil	.80	.76	.80 + 2
35 13	171,000 Noble Oil & Gas.	.32	.25	.25 + 02 1/2
30 30	200 Noble Oil & Gas pf.	.80	.80	.80 + 25
34 1/2	100 North Amer Oil & Ref.	.24	.23	.23
12 1/2	1,000 Nuro Pet	2	2	2
12 1/2	3,000 Ohio Ranger	.06	.06	.06
3 67	65,500 Omar Oil & Gas	.11 1/2	.15 1/2	1 - 1/2
8 1/2 4	2,800 Pennock Oil	.88	8	8 - 1/2
35 12	60,000 Red Bank	24	21	21 - 02 1/2
8 1/2	1,400 Ryan Con	.73	.74	.74
11 1/2 12 1/2	26,500 Salt Creek Prod	.21 1/2	.19 1/2	.19 1/2 + 1/4
14 1/2 10	3,600 Salt Creek Con	12	11 1/2	12 + 1/2
11 1/2	2,000 Sapulpa Ref	.34	.34	.34
28 80	7,600 Seaboard Oil & Gas.	.25	.28	.28
44 11 1/2	4,000 Shell Union Oil Con w I	.13	.11 1/2	.12 1/2 + 1/4
13 8	8,500 Simms Pet	.10 1/2	.9	.9 1/2
5 12 1/2	31,000 Southern Oil	.16	.16	.16
7 1/2	3,400 Southern States Oil	.19	.18 1/2	.19 + 1/4

5%	7,000 Am Com M & C.....	96	65	25	—	01
1%	1,000 Alaska-Brit Col.....	2%	1%	—	—	—
1%	1,000 Anglo-Am C of A.....	2%	1%	—	—	—
19	2,400 Anglo-Am C of A.....	23%	23%	25	—	—
8	100 Alvarado Mining.....	6	6	9	—	—
0	6,000 Belcher Extension.....	07	06	—	—	—
0	15,000 High Ledge.....	10	09	10	+01	—
5	60,000 Boston & Mon.....	1	80	—	—	—
0	60,000 Boston & Montana.....	11	11	12	—	—
0	1,000 Calsonia.....	08	08	08	—	—
1	358,300 Candelaria Silver.....	71	52	58	—08	—
15	11,400 Canada Copper.....	03	01	01	—01	—
5	5,000 Calumet & Jerome.....	2%	2%	25	—	—
13	1,400 Canada Copper.....	11	11	11	+01	—
34	1,000 Cashioh Con.....	11	11	11	+01	—
1%	3,600 Colombo Emerald.....	90	85	85	—05	—
4%	13,200 Cons Copper, new.....	4%	4	4 1/2	+ 1/2	—
4%	10,700 Con Min, Ltd.....	4%	4%	1 1/2	+ 1/2	—
4%	20,000 Cortes Silver.....	4%	4%	1 1/2	+ 1/2	—
1%	15,000 Cork Prov M, Ltd.....	17	13	16	—	—
2	7,300 Cresson Con Gold M.....	2%	2	2 1/2	+ 1/2	—
75	33,300 Delrose Esperanza.....	2%	2	2 1/2	+ 1/2	—
2	30 Del. L & W Class A.....	100	97 1/2	100	—	—
86	12,700 Deane Con.....	97	9	95	—	—
0	10,000 Dorden Gold.....	9%	9	9 1/2	— 3/4	—
2	60,000 El Salvador Mining.....	16	08	11	+02	—
1	93,000 Eureka-Croesus.....	30	26	28	+02	—
1	700 Elmt Nat Corp.....	55	02	53	+03	—
1	15,000 Emma Silver.....	42	02	42	—	—
1	20,000 Fortuna Con.....	10	08	10	—	—
1%	100 Gadsden Con.....	85	85	85	—	—
2	6,000 Goldfield Florence.....	14	13	13	—	—
0	48,000 Goldfield Deep M.....	07	05	07	—01	—
0	30,000 Goldfield Deep M.....	14	09	09	+02	—
0	7,000 Green Monster.....	07	07	07	—04	—
5	12,000 Gold Star Divide.....	13	11	11	+01	—
0	16,000 Hard Shell M.....	10	00	10	+01	—
0	9,000 Harmlt Divide.....	10	06	10	—03	—
1%	100 Hards Silver.....	5%	7 1/2	7 1/2	—	—
75	32,400 Henrietta Silver.....	1%	57	88	+30	—
75	12,100 Hilltop-Nev.....	1	90	1 1/2	+11	—
2%	3,000 Howe Sound.....	3	3	3 1/2	+ 1/2	—
1%	1,000 Hol G M, new.....	13%	13	13 1/2	+ 1/2	—
7	100 Internal Silver.....	23	23	23 1/2	—	—
25%	2,000 Iron Blossom.....	27	27	27	—	—
0	80,000 Independent L.....	48	30	30	—17	—
4	100 Jerome Verde Dev.....	3	3	3	—	—
03	5,000 Knox Livt Div.....	04	04	04	—	—
0	100 Lake Laker.....	3%	3 1/2	3 1/2	—	—
01	130,400 Lone Star.....	10	05	06	—02	—
02	10,000 Marsh Mining.....	16	14	15	+01	—
0	58,000 McNamara Cres D.....	10	07	09	+01	—
05	5,000 McNamara Min.....	07	07	07	—	—
1	34,000 McKinley-Danville.....	25	25	25	—01	—
11	5,200 Mason Valley.....	1%	1 1/2	1 1/2	—	—
01	2,000 Morington M.....	01	01	01	—01	—
7	2,000 Mohican Cop Co.....	20	20	20	—	—
0	1,000 Mizpah Ex of Ton.....	05	05	05	—	—
03	34,000 National Tin.....	29	22	27	—02	—
2	1,000 Nevada Ophir.....	20	20	20	—	—
05	7,000 Nabob Con.....	06	06	06	—	—
0	100 New Cornelia.....	18	18	18	—	—
06	11,000 Nevada Silver.....	04	03	04	—01	—
0	1,000 New Jersey Zinc.....	169	167	168 1/2	+ 2 1/2	—
0	2,470 New Dominion Cop, A.....	3	3	3	—	—
50	2,470 N Y Porcupine M.....	65	64	65	—	—
1%	500 New Mexico Land.....	2%	2	2 1/2	+ 1/2	—
0	1,000 Nimsland Mines.....	69				

Range 1922			High	Low	Lat	Net
High	Low	Sales	High	Low	Last	Chge
.52	.01	10,000 Success Mining .....	.44	.41	.43	-.02
.02	.01	16,000 Soutderland Div .....	.01	.01	.01	
.45	.27	3,000 Teniakamag M .....	.35	.33	.35	-.02
.97	.20	10,300 Tech Hughes .....	.90	.80	.90	+.10
1.54	1 1/8	9,000 Tonopah Belmont	1 1/8	1 1/8	1 1/8	-.11
.94	.47	19,400 Tonopah Divide .....	.82	.70	.70	-.10
3 1/8	1 1/2	16,100 Tonopah Ext	3 7/8	2 5/8	3 1/2	+.10
2 1/4	2 1/8	700 Tonopah Min	2 1/2	2 1/8	2 1/8	-. 1/8
.02	.02	1,000 Tonopah North .....	.08	.08	.08	
.25	.05	2,000 Tri-Bullion Smelt .....	.09	.08	.08	-.01
1	1 1/4	100 Trinity Copper	2	2	2	+. 5/8
1	.45	10,300 Tuslomme Copper .....	.50	.45	.50	-.02
.05	.03	1,000 Tularosa Copper .....	.05	.05	.05	
2 1/2	1 1/8	11,600 United Eastern	1 1/8	1 1/8	1 1/4	+. 1/8
.50	.27	600 United Verde Ext .....	.29 1/2	.28 1/2	.28 1/2	-. 1/8
.75	.25	4,600 Unity Gold Min. ....	.45	.39	.44	+. 5/8
.55	.11	7,000 U S Coml M .....	.12	.11	.11	-.02
.62	.01	19,000 Victory Divide .....	.03	.02	.02	
1 1/2	.52	48,100 West End Cons.	1 1/8	1 1/8	1 1/8	
18	.03	1,000 White Caps M. ....	.14	.14	.14	-.01
.05	.05	93,000 West End Ex M .....	.08	.05	.07	+.01

BONDS (In \$1,000 Lots)									
00% 70	18 Allied Pack s f 8s, '39, w l	1 90	89	80	-	1			
80% 50	7 Allied Pack 6s, 1925, 100%	100	78	78	-	1			
00% 101% 4	13 Alcan Mfg 7s, 1933, 100%	100%	100%	100%					
00% 100%	2 Alum Co 7s, 1925, 104%	104%	104%	104%	+	4			
01% 100	50 Am Gas & Elec Ga, deb B, 1914, when issued, 100	100	100	100					
01% 100	61 Am Lt & T 6s, 1925, without warrants, 101	100%	100%	100%					
10% 93	20 Am Lt & T 6s, 1925, 110%	110	110%	110%	+	4			
02% 97	10 Amer Tel Oil Gas, 1923, 99%	99%	99%	99%	+	4			
02% 101%	38 Amer Tel & C 6s, 1922, 101	101	101	101	+	4			
02% 90%	13 Amer Tobacco 7s, 1923, 102	101	101	101	+	4			
04% 100%	10 Anaconda 6s, 1923, 102	101	101	101	+	4			
04% 100%	22 Anaconda Copper 7s, 102%	103	103	103	+	4			
04% 102	16 Anglo-American Oil 7% 6s, 103%	103%	103%	103%	+	4			
05% 104	44 Armour & C 6s, 1923, 105	105	104%	104%	+	4			
06% 50%	15 Atlantic, Gulf & W Indies oil cr 7s, 1950, 55%	53	53	53	+	3 1/2			
05% 100%	72 Bethlehem Steel 7s, 1935, 102%	102%	102%	102%	+	4			
06% 100	64 Bethlehem Steel 7s, 1923, 100%	100%	100%	100%	+	4			
74% 62	1 Beaverboard 8s, 1933, 72	72	72	72	1%				
01% 99	2 Beaverboard 7% 6s, 1942, 100	100	100	100					
01% 99%	1 Briar Hill Steel 6s, 1923, 99%	99%	99%	99%	+	4			
00% 104	27 Bklyn Un Gas 6s, 47, A, 103%	103%	103%	103%	+	4			
01% 90%	20 Can Nat Ry 8s, 1925, 101	99%	99%	99%	+	4			
13 104%	20 Can Nat Ry 7s, 1935, 110%	110	110	110	+	4			
07% 97	200 Canada S A, 1 Linea 7s, w l 97%	95%	97%	97%	+	2			
08% 98	16 Can Steel Int mtg 8s, 41, 107%	107%	107%	107%	+	4			
08% 98	10 Cities Service Cl 7s, 1940, 97%	96	97%	97%	+	4			
05% 100	8 Cities Service B 7s, 1906, 132	130	131	131	+	1			
05% 100	7 Cities Service 7s, 1906, 91%	91	91	91	+	4			
09% 92%	11 Charcoal Iron Co of Amer, 8s, 1931, 90%	95%	95%	95%	+	4			
09 22%	1 Columbia Graph 8s, 1925, 30%	30%	30%	30%	+	4			
07 27	15 Columbia Graph 8s, 1925, 31	27	30	30	+	4			
00% 100%	4 Con Gas 7s, 1922, 100%	100%	100%	100%	+	4			
07% 99%	28 Cons G, E & L & P of Balt, Series A 6s, 1949, w l 103%	104%	104%	104%	+	4			
02 100	28 Cons G, E & L & P of Balt, Series B 6s, 1949, w l 100%	100%	100%	100%	+	4			
00 102%	6 Cons Gas, Elec L & P Co of Baltimore 7s, 1931, 100	100%	100%	100%	+	4			
00% 94	14 Cons Textile 8s, 1941, 99%	98%	98%	98%	+	4			
05% 95	2 Copper & Asan 6s, 1925, 103%	103%	103%	103%	+	4			
02% 102%	3 Cuban Tel & C 6s, 1925, gold bonds, 7% 6s, 1941, 107%	107	107%	107%	+	4			
04% 100%	9 Cudahy Packing 7s, 1923, 101%	101	101%	101%	+	4			
02% 101%	50 Detroit City Gas A 6s, 47, 102%	102	102%	102%	+	4			
01% 99%	3 Federal Land Bank 4% 6s, 42, new, when issued, 101	101	101	101					
07 100%	6 Galea Signal Oil 7s, 1923, 105%	105	105	105	+	1			
07 102%	30 Gulf Galt Ist m 7s, 1937, 99%	98	99%	99%	+	4			
08% 102	1 Gen Asphalt 6s, 1923, 108%	108%	108%	108%	+	4			
04% 102%	20 Grand Trunk Gals, new, 107%	106	106	106	+	1			
02 95	26 Gulf Oil 7s, 1933, 104	103%	104	104					
02 100	11 Hood Rubber 7s, 1936, 101%	100%	100%	101%	+	4			
02 100	5 Humbery Choc 47 1/2, 104%	104%	104%	104%	+	4			
06% 98%	1 Int Gen, Ser 5s, 1948, 92	92	92	92					
08 72	2187 Int Rap Tr 8s, 22, cfs of d 99%	97	97%	97%	+	4			
04% 101%	12 Int Receipts, Class A, 98	97	97%	97%	+	4			
04% 99%	60 Kansas G & E 6s, 1952, 104%	104%	104%	104%	+	4			
03% 90%	15 Kansas G & E Series A 6s, 1922, when issued, 90%	90%	90%	90%	+	4			
03% 93	71 Kansas City Power & Lt, A, 9s, 1952, when issued, 93%	93	93%	93%	+	4			
1% 96%	2 Kings Co Ist mtg 6% 6s, 100%	100	100	100	+	4			
03 91%	61 Laclede Gas 7s, 1913, 101%	101	101	101%	+	4			
02% 98%	9 Libby, McNeill & Libby 7s, 1922, 102%	102%	102%	102%	+	4			
00 90	12 Linger, Winchell & Co 7s, 1917, 101%	101%	101%	101%	+	4			
00 80	6 Manitoba P 7s, Ser A, 41	99%	99	99%	+	4			
00 2%	5 Milwaukee El Ry & Lt 5s, 1917, 92%	92%	92%	92%	+	4			
00% 102%	1 Morris & Co 7% 6s, 1924	102%	102%	102%	+	4			
02 92	23 Nat Acme Ist mtg 6% 6s, 1918, 98	97%	97%	97%	+	4			
0%	7 Nat Cloak & Suit 8s, 1905	103%	103%	103%	+	4			
0%	14 Nat Leather 8s, 1911	101%	101%	101%	+	4			
0%	496 N Y & H & H 7s, 1925, 71	70	70%	70%	+	4			
4%	14 N Y, N H & H 7s, '25, \$900 bonds, when issued, 85	84	84%						
3% 93%	3 Ohio Pwr 5s, 32 1/2, w l, 93%	93%	93%	93%					
3% 93%	7 Penn Ry & Ed 6s, 1932, when issued, 92%	92%	92%	92%	+	4			
3% 100%	2 Phila Elec 6s, 1941, 105%	105%	105%	105%	+	4			
3% 93	13 Phila Elec 5% 4s, 47, w l, 102%	103%	103%	103%	+	4			
0% 101	13 Phila Pete 7% 6s, 1931, 124	124	124	124	+	4			
0% 98	37 Public Service N Y 7% gold bonds, 1941, 104%	103%	104	104	+	4			
2 98%	22 Sears-Roebuck 7s, 2 years, 101%	101%	101%	101%	+	4			
0% 100%	101 Sheffield Farms 4% 4s, 42, w l, 101%	100%	100%	100%	+	4			
0% 100%	25 Sinclair Pipe 7s, 1922, 101%	101	101	101	+	4			
0% 101	2 Shawheen M 10-yr 7s, 31, 105	105	105	105					
0% 102%	17 Solvay & Cie 8s, 1927, 106%	106%	106%	106%	+	4			
0% 100%	48 Southwestern Tel 7s, 1934	102%	103	103	+	4			
0% 104	13 Standard Oil N Y 7s, 1925, 105	105	105	105	+	4			
0% 104	2 Standard Oil N Y 7s, 1927, 106%	106%	106%	106%	+	4			
0% 104%	23 Standard Oil N Y 7s, 1927, 106%	106%	106%	106%	+	4			
0% 105	6 Standard Oil N Y 7s, 1928, 106%	106%	106%	106%	+	4			
0% 105%	7 Standard Oil N Y 7s, 1929, 106%	106%	106%	106%	+	4			
0% 105%	12 Standard Oil N Y 7s, 1930, 107%	107%	107%	107%	+	4			
0% 107%	10 Standard Oil N Y 7s, 1931, 109%	109%	109%	109%	+	4			
0% 105%	132 Standard Oil N Y 6% 6s, '33, 109%	109%	109%	109%	+	4			
0% 95%	3 Sun Oil 6s, 1927, 99%	99%	99%	99%	+	4			
0% 98%	4 Sun Oil 7s, 1927, 102%	102	102%	102%	+	4			
0% 98%	4 Sun Oil Co 7s, 1928, 101%	101%	101%	101%	+	4			
0% 99%	6 Swift & Co 5s, '32, w l, 97	96%	96%	96%	+	4			
0% 101%	5 Swift & Co 7s, 1931, 102%	102%	102%	102%	+	4			
0% 99%	6 Tidall Onaga 7s, 1931, 104	104	104	104	+	4			
0% 97%	9 Uno Oil Prod 8s, 1931, 105%	105	105	105	+	4			
0% 99	22 Union Oil of Cal 6s, 42, w l, 101%	101%	101%	101%	+	4			
0% 100%	303 U S Govt 4% 6s, '52, w l, 100%	100%	100%	100%	+	4			
0% 106	36 Vacuum Oil 7s, 1928, 108%	107%	107%	107%	+	1 1/2			
0% 98%	9 Vindicator Oil 7s, 1931, 101%	101%	101%	101%	+	4			
0% 99	10 Wickwire Spn Steel 7% 6s, 1932, when issued, 99%	99	99	99					

34	128 Hamburg 4½.....	50	34	45
80	38 Kingdom of Serbia, Croats & Slovenes, Yugoslav 88, '62, when issued.....	89	86½	86½ - 3
94	396 Kingdom of Netherlands (S. Series D, 1972, w. i.....	95	94½	94½ - ½
50	5 Mex Govt 10-yr 6%, Ser B.....	93	93½	93
98½	28 Rep of Haiti 5½, Ser A, '72, when issued.....	90	90½	90½
97	132 Rep of Argentina 7½, '23.....	100½	100½	100½ - ½
11½	16 Russ Govt 5½s, 1921.....	12	11½	11½
11½	3 Russ Govt 6½s, 1929.....	12½	12½	12½ - ½
11	123 Russ Govt 6½s, 1929.....	11	11½	11½ - ½
98	95 Sug Estates of Orient T. 1042, when issued.....	99	98	98 + ½
95½	42 Swiss Govt 5½s, 1920.....	104½	104½	104½ - ½
37½	63 U S of Mexico 4½, 1945.....	38½	38½	38½ - ½

From Coal and Steam Power to Water and Electricity

Continued from Page 386.

that we are entering upon a period of greatly increased demand for and consumption of copper.

When Dr. Frank B. Jewett, chief engineer of the Western Electric Company, returned from abroad some time ago, he was quoted as saying: "Plans are now laid in virtually all European countries to harness their water power so as to produce electricity. In Switzerland, Italy, Norway, Sweden, Denmark and even England detailed plans for development of natural water power for the electrification of railroads are under discussion in those countries where there is a scarcity of coal, hydro-electric development is of vital importance."

Stocks—Transactions—Bonds

STOCKS, SHARES

Week Ended Oct. 14, 1922

	1922	1921	1920
Monday	1,379,524	419,980	475,706
Tuesday	1,482,888	435,060	Holiday
Wednesday	1,096,782	Holiday	510,013
Thursday	Holiday	510,820	537,482
Friday	1,034,072	623,607	749,384
Saturday	680,575	278,680	238,702

Total week. 5,623,341 2,288,165 2,511,237
Year to date. 203,993,163 131,022,542 172,638,149

BONDS (PAR VALUE)

	1922	1921	1920
Monday	\$13,811,850	\$17,997,100	\$13,107,000
Tuesday	14,000,200	21,474,450	Holiday
Wednesday	13,267,700	Holiday	16,798,500
Thursday	Holiday	22,427,500	14,848,750
Friday	18,379,250	15,945,500	15,778,050
Saturday	16,190,250	6,411,750	8,997,600

Total week. \$76,258,250 \$84,256,300 \$69,527,900
Year to date. 3,381,962,507 2,537,803,795 2,928,990,750

In detail the bond dealings compare as follows with the corresponding week last year:

	Oct. 14, '22	Oct. 15, '21	Changes
Corporations	\$31,378,500	\$16,835,000	+\$14,543,500
Liberty	37,940,750	60,686,800	- 22,746,050
Foreign	6,924,000	6,720,500	+ 203,000
City	15,000	14,000	+ 1,000

Total all... \$76,258,250 \$84,256,300 - \$7,998,050

Stocks—Averages—Bonds

TWENTY-FIVE RAILROADS

	High	Low	Last	Net Same Day	Chgs Last Yr.
Oct. 9....	68.85	68.11	68.40	+ .05	54.15
Oct. 10....	68.72	68.06	68.13	- .27	53.81
Oct. 11....	69.15	68.15	68.00	+ .47	Holiday
Oct. 12....	Holiday				53.25
Oct. 13....	69.13	68.31	68.83	+ .23	52.79
Oct. 14....	69.37	68.76	69.23	+ .40	52.19

TWENTY-FIVE INDUSTRIALS

	High	Low	Last	Net Same Day	Chgs Last Yr.
Oct. 9....	111.74	109.41	111.08	+1.67	74.54
Oct. 10....	113.20	110.14	110.93	- .15	74.41
Oct. 11....	112.22	110.30	111.19	+ .28	Holiday
Oct. 12....	Holiday				74.12
Oct. 13....	112.76	110.77	112.15	+ .96	73.56
Oct. 14....	113.24	112.04	112.71	+ .56	73.58

COMBINED AVERAGE—50 STOCKS

	High	Low	Last	Net Same Day	Chgs Last Yr.
Oct. 9....	90.24	88.76	89.74	+ .86	64.34
Oct. 10....	90.96	89.10	89.53	- .21	64.11
Oct. 11....	90.68	89.22	89.98	+ .36	Holiday
Oct. 12....	Holiday				63.68
Oct. 13....	90.94	89.54	90.40	+ .60	63.17
Oct. 14....	91.50	90.40	90.97	+ .48	62.88

BONDS—FORTY ISSUES

	Close	Net Change	Same Day
Oct. 9....	81.71	-.20	71.68
Oct. 10....	81.60	-.11	71.70
Oct. 11....	81.16	-.44	Holiday
Oct. 12....	Holiday		71.24
Oct. 13....	81.09	-.07	71.22
Oct. 14....	81.15	+ .06	71.22

Stocks—Yearly Highs and Lows—Bonds

	50 STOCKS	40 BONDS
1922...	91.30 Oct. 66.21 Jan. 82.54 Aug. 75.01 Jan.	73.13 May 58.35 June 76.31 Nov. 67.56 June
1921...	94.07 Apr. 62.70 Dec. 73.14 Oct. 65.57 May	99.50 Nov. 69.73 Jan. 79.05 June 71.05 Dec.
1920...	90.16 Nov. 64.12 Jan. 82.56 Nov. 75.05 Sep.	90.46 Jan. 57.43 Dec. 89.48 Jan. 74.24 Dec.
1919...	101.51 Nov. 80.91 Apr. 89.48 Nov. 86.19 Apr.	94.13 Oct. 58.99 Feb. 87.62 Nov. 81.51 Jan.
1918...	73.30 Jan. 57.41 July 89.42 Feb. 81.42 Dec.	79.10 Jan. 63.09 June 92.31 Jan. 85.45 Dec.
1917...	85.83 Sep. 75.24 Feb.	84.41 June 69.57 Sep.

*To date.

STANDARD

Our "Weekly Summary" Sent Upon Request

CARL H. PFORZHEIMER & CO.

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From other sources the information is gleaned that France plans to continue work already started until 4,000,000 horsepower of hydro-electric energy has been developed. France also is undertaking to connect the Mediterranean with the North Sea by deepening the canal from the Rhone to the Rhine and using the surplus water of this great ship canal to generate 800,000 to 1,000,000 electric horsepower. The electrification of French railroads has begun already.

Italian hydro-electric stations erected during the past five years will soon be delivering 1,500,000 horsepower annually, and present plans call for the equipment of 57 more stations to generate 359,000 additional horsepower. Italy's plans also include the establishment of a hydro-electric plant at Santa Croce, which it is claimed will rival that at Niagara Falls.

The Swiss Government two years ago sold \$25,000,000 of bonds here, the proceeds of which are being used to inaugurate a program for the gradual electrification of its railroads.

Belgium also has started the work of electrifying its steam railroads.

Spain's plan to develop her rivers to supply hydro-electric power for the operation of railroads and other purposes already has received the sanction of her Government.

The immense water powers of Sweden and Norway are to be developed soon to provide electric energy for railroad and manufacturing purposes.

Germany has a plan to generate electricity at the coal mines and transmit it over wires to her manufacturing centers. Low grade coal that hardly will stand the expense of transportation, like Germany's brown coals, or lignites, would serve this purpose. Slack and other waste coal also can be utilized economically for the development of electric energy in plants located at the mines.

More than a year ago the Brazilian Government made an appropriation for a survey upon which to base a plan for the electrification of its Central Railway.

The Chilean Government is considering the electrification of the Trans-Andean Railway between Santiago and Valparaiso.

Jamaica reports a plan for the harnessing of her three rivers at an expenditure of \$9,000,000 and developing electric power to operate the railroads and provide the other power requirements of the island.

When we turn to the electrification plans of the United States we must expect, of course, to encounter bigger figures. President Martin J. Insull of the National Electric Light Association was quoted as having estimated at the last annual meeting that to supply the increasing demand for electric light and power in this country a total investment of \$5,000,000,000 of new capital would be necessitated during the coming five years.

The Federal Power Commission, consisting of Secretaries Weeks, Fall and Wallace, reports that it has applications

before it for permits to develop hydro-electric enterprises which will call for the expenditure of \$2,000,000,000. These applications have to do with water powers of the public domain. They have been filed since the passage of the Federal Power act in 1920 and ask permission to develop 270 water powers with a primary capacity of 11,060,000 and a secondary capacity of 5,766,000 horsepower. This is said to be twice the water horsepower so far developed in the United States.

Then there is the "Super-power Scheme," as it has been called, for the electrification of 12,000 miles of railroad in the region between Boston and Washington. It contemplates drawing an immense voltage of electricity from the St. Lawrence River—the shipping facilities of which river it would improve by building canals and locks—some from Niagara Falls and the remainder needed from a number of rivers in New England, New York and Pennsylvania, all of these sources of energy to be supplemented and stabilized by steam-power electric-generating plants located at the anthracite coal mines.

According to Henry I. Harrison, the St. Lawrence River has a total fall at two points of 221 feet, a flow of 241,000 cubic feet of water per second and is capable of developing more than 44,000,000 horsepower, which would be the largest hydro-electric development in the world.

It is the estimate of one eminent engineer that if every stream in the United States were utilized to its capacity 320,000,000 horsepower of electric energy thus could be developed. This would be more than twice the total volume of mechanical power of every kind now employed in the whole country. With such possibilities to attract capital, and the enormously increased cost of coal to urge it along, remarkable progress seems reasonably assured during the coming few years.

Every dime that has been added to the price of a ton of coal for power purposes, for use in manufacturing or transportation, has made the development of hydro-electric enterprises more feasible. The development of each additional million horsepower of hydro-electric energy naturally will exert a powerful influence to bring down the price of coal, thereby materially reducing the general cost of living.

The plans for electrification in this country and abroad have been held in check so far by the after-war shortage in the supply of liquid capital; but now money is beginning to seek investment to such an extent as to warrant the belief that constructive activities soon will be in full swing again all over the world. Hydro-electric developments seem destined to be among the first to be given attention, the securities of such enterprises being highly popular with investors everywhere.

If only one-third of the electric development plans enumerated are carried into execution during the coming five or six years the productive capacity of the world's copper mines will be strained to the utmost limit to provide the immense amount of copper that will be needed.

It must be understood, however, that the copper mining industry is not by any means wholly dependent upon a great expansion of electrification for a market for its product. The world's consumption of copper has been far larger since the war, as readily can be demonstrated, than it ever was in any like period prior to the war. Even now it is increasing steadily. Much of the copper going into consumption is still coming from the dismantling of war equipment or being gleaned from battlefields. But the supplies from these sources are at the vanishing point, and the copper producing industry is about to feel the thrill of the great world transition from the age of steam to the age of electricity.

Ship Subsidy Policies of Foreign Governments

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through the Transandine Railroad; that the population is nearly all of Latin origin, which, during the war, showed its attachment to the cause of France; and, further, that the French language is spoken by the majority of educated South Americans, who are in sympathy with French tastes and customs. Beyond that, there are 200,000 French citizens in the various States of South America engaged in commercial and engineering enterprises, in teaching, and in the professions. The importance to French commerce and to the restoration of France of attracting travel and intercourse with South America, already sympathetic, as well as the need of steamships equal or superior in speed and accommodations to those of competing nations, is emphasized in all reports.

Only one conclusion can be drawn from the above: France has heavily subsidized her merchant shipping. The results are scarcely encouraging. She stands fourth in the list of maritime nations, with only 3,303,000 gross tons, as compared with 3,325,000 for Japan, 12,506,000 for the United States, and 19,053,000 for the United Kingdom. All the construction and navigation bounties paid miscellaneous to shipping have not sufficed to build up a large fleet of cargo-carrying boats. The mail contracts with special lines, on the other hand, have caused certain companies to develop fine ships. The growth of these lines accounts for most of the increase in France's tonnage apart from the war-contract vessels. The three lines mentioned above own nearly one million gross tons, or one-third of the French merchant marine.

The abandonment of the construction and navigation bounties is an acknowledgment of their failure. The reasons are not far to seek. Apart from the return of Alsace and Lorraine, economic and geographic factors do not favor the

growth of shipping under the French flag. France is nearly self-supporting, and does not need to import large quantities of foodstuffs as do Great Britain and Japan. The only raw material of bulk that she must import is coal, and that lies either across her borders or across the Channel. On the other hand, her exports are made up mainly of light, high-value articles, which take up little shipping space. She is not even a highly industrialized nation that needs to export a large section of her domestic output. In fact, the need of France for shipping is largely confined to military and naval purposes, both of which, perhaps, are traceable to national pride. Consequently, the expenditure of millions of francs, hard earned by her sturdy peasants, has not been able to make two ships grow under the French flag where economic considerations demanded only one.

The greatest lesson to be learned from an analysis of the French subsidy policy is that economic and geographic factors are more powerful than national treasuries. A policy similar to that of France has produced marked results in Japan. In the case of the latter country, basic factors favored the growth of shipping, and a remarkable growth took place within a short period of time. After all, the question is not, Do subsidies succeed? but, What conditions have caused them to succeed in some cases and to fail in other cases? The major problem of this country is not, Should Congress pass the Subsidy bill, but would the Subsidy bill, if passed, help our shipping? If this country needs shipping, and if economic factors favor its development, we will have shipping eventually without a subsidy, or more quickly with one. If, on the other hand, economic considerations are against us, as in the case of France, all the power of our national Treasury will scarcely deflect one economic factor.

The Annalist Barometer of Business Conditions

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being carried out in dollars—the only denomination of currency that means anything. No one has any solution, however, all that the best can devise being to get rid of marks by turning them into goods, what is called in Germany, "the flight before the mark."

The Berliner Tageblatt, which formerly encouraged the "catastrophe" policy now denounces its success, saying:

Industrials have so lowered the mark that even today retail prices in Germany are lower than elsewhere. German workmen earn less than foreign. Rents have barely increased since 1914. German coal is cheaper than any other (a quarter the price of English coal). The price of steel, however, is 213 times its pre-war figure, while the mark is worth 180 times less. Textiles are 300 per cent. dearer, glass 100 per cent. more—in short, German industrials are without a scrap, and are ruining their country.

The Deutsche Allgemeine Zeitung (Aug. 12) while no less pessimistic, gives another angle of the German problem, namely the difficulties of production. The real cause of these difficulties is attributed to the excessive Government control (Zwangswirtschaft) to which industry is subjected, beginning with demobilization and compulsory labor orders, by means of which factories are kept from keeping the right man in the right place, and are obliged to employ unskilled labor.

A whole cycle of restrictions is placed on the movement of goods, ending with export licenses, which are productive of endless delay and chicanery.

When it comes to the control of labor supply, production finds itself, again, seriously hampered. One bad workman in a chain of good, markedly affects output. Mechanical breakdowns cannot today, as formerly, be rectified by an increased night shift, as a whole series of arrangements have to precede such action, and it is generally found better to wait for the day shift to repair the damage. The harm thus done is greater than mere loss of time, for German merchants depend on contracts usually specifying date of delivery, and failure to carry these out makes it difficult for them to secure renewal of a situation that is not belated by the falling mark.

The complications caused by this latter are constantly multiplying. Accountancy, for instance, is more of a fine art than ever before, and much of the work that was formerly done by State taxation officials has to be accomplished by the manufacturer. Allusion is also made to the shortage of transport facilities, lack of rolling stock and so forth, which appear to be common throughout Central Europe. The British Board of Trade Journal (Aug. 3) mentions this as the chief reason for delay in the reconstruction and development of Jugoslavia, which is possessed of great natural wealth, especially as regards mines and forests.

There appears to be some 9,418 kilometres of line in Jugoslavia, of which 8,200 kilometres is owned by the Government (2,200 kilometres of this is narrow gauge, the rest being normal). About 1,212 kilometres of line is privately owned. Rolling stock is quite insufficient, so that private firms find it difficult to obtain trucks, but large quantities of new rolling stock have been ordered from Germany, and are expected in the near future.

The state of the roads is such that greater speed than twenty to thirty kilometres per hour is dangerous. The main lines, between Belgrade and Zagreb, and Belgrade and Nish, are single track and entirely inadequate.

Nor are there any repair shops of any size in the country, rolling stock being sent to Hungary for such work.

An internal 7 per cent. loan, amounting to 500 million dinars, was raised in 1921, but nothing has been done with the money thus obtained as yet, and reliance has to be placed upon the river service to ease the situation. This traffic is controlled by a syndicate, in which the Government owns 51 per cent. of the shares. There are some 2,044 kilometres of navigable rivers and canals, and the syndicate owns some 80 steamers and 700 barges in active service, besides many others under repair.

In Bulgaria some 329 new roads have been constructed, and 640 new bridges built by means of labor conscription. The result of which are discussed by the Echo de Bulgarie (Aug. 12) in a rather favorable manner. According to the report for 1920-21, issued by the Bulgarian Labor Conscription Office, 826,568 men were conscripted, of whom 447,902 worked directly. The estimated value of the work done amounts to 400 million leva yearly. Compulsory labor was exacted from girls below 16 and boys over 10 has resulted in 8,571 kilometres of new railroads. The moral effect is stated to be good.

With this conclusion, however, Der Arbeitgeber (organ of the German Employers' Federation) takes issue. According to this journal, the cost of administration is higher than the value of labor given, and, while labor conscription is a professedly democratic institution, every citizen being liable, the law permits the purchase of immunity from it at a cost of 100 leva, a price out of reach of any but the well-to-do. This, Der Arbeitgeber claims, is doing much to accentuate class hatred in Bulgaria.

While Czechoslovakia is by far the most progressive and prosperous of the Succession States, its export and import trade figures for 1921, as issued by the Government, show a falling off in common with most other European countries during that period. The figures are:

Imports	Czech crowns
1920	23,384,411,783
1921	22,435,356,640
Exports	Czech crowns
1920	27,569,414,586
1921	27,312,189,300

The balance of trade, amounting to some 4,876,832,654 Czech crowns, is, however, still in its favor.

La Pologne, a Polish organ published in French, predicts that chemical industries seem likely to play an important part in the economic life of Poland. According to this journal, Poland has 30,000 tons of soda per annum for export, after deducting the 30,000 tons she needs for home consumption. In 1921 the production of sulphuric acid (100 per cent.) reached 110,000 tons, of which 75,000 tons came from Upper Silesia, and 35,000 tons from other parts of the country. Poland consumes about 90,000 tons of this product.

The Polish superphosphate industry yields some 400,000 tons annually, which is consumed by the country. Poland needs at least 30,000 tons nitrates yearly, but does not produce that amount. The Kalusz mines, however, furnish 20,000 potassium salts annually, while hydrochloric acid, of which 500,000 tons are used annually, is made in five factories.

In 1920, continues La Pologne, 124 gas works produced 118 million cubic metres of gas, 112,000 tons of coke, 11,000 tons of tar, and 800 tons of ammonia. The dye industries, which it is expected will develop rapidly, do not, as yet, fill the demand for 3,000 tons annually, their output being equal to only about half that amount.

Poland is also producing, in varying amounts, explosives (there are five factories, of which three are in Upper Silesia), drugs, gelatine, soap, cellulose and kindred products sufficient to meet the greater part of her needs.

Spain has recently concluded treaties of reciprocity with France and Norway and is negotiating similar agreements with England, Switzerland and Germany. Regarding these, El Economista (Madrid, July 29) says:

Negotiations with Germany have not been so favorable (as those with England). Germany wishes, as a preliminary, to eliminate the coefficient of depreciated money, to which the Spanish Government must accede without a guarantee as to annual sales. The negotiations with Germany have therefore been suspended.

England desired many of the privileges conceded to France, especially as regards metals &c., and in return offered special concessions to Spanish agricultural products, which were acceptable to the Spanish authorities.

The Moniteur des Interets Matériels, published in Spain, calls attention to the economic situation of the country, which is far less favorable than it was during the war. Public expenditures have had to be much increased. The chief increases are to be found in the Army and Navy Department, amounting to 315.4 million pesetas more than 1914, the civil service, and the Department of Morocco. The Government has also had to make good a railway deficit of 85.7 million pesetas. The national debt, which amounted to 10 billion pesetas in 1914, reached 15 billion pesetas in 1921, an increase of 50 per cent.

Spain's hereditary enemy, Holland, has been considering the question of customs tariffs with a view to assisting her merchants through the crisis which she, like other countries, has been undergoing. The Government therefore appointed a special committee for the purpose of considering the economic policy of the country, which recently explained its point of view at a meeting held in the Department of Trade, Industry and Agriculture at The Hague. Commercial Holland, published in Amsterdam, reports that the committee declared as its opinion that it was undesirable to raise duties on imports, in treating the question as to whether the Government be empowered to prohibit imports in special cases the committee found itself equally divided, but urged the granting of extraordinary credits to merchants by the Government when such should be necessary in order to secure foreign trade. On the other hand, says the Dutch paper:

The Dutch Association for Industry and Trade, which met shortly afterward, while expressing itself as against the policy of protection, also deprecated the idea of Government credits, and advocated that preference be given to Dutch firms by public works bodies only when these firms' quoted prices are not more than 15 per cent. higher than foreign estimates.

The prosperity of Holland depends, to a very large extent, upon its colonies, of which the Dutch East Indies are by far the most important. Mr. A. N. Bhuiell, British representative in Batavia, Java, reports that the islands are now passing through a state of transition following the unnatural prosperity of the war period.

In 1920, he states: Exports from the Dutch East Indies reached 250 million guilders. Followed a period of stagnation, which now shows signs of improvement. In 1921 the islands suffered a glut of imports, at high prices. Stocks had to be disposed of at a 50 per cent. loss. Credit was freely given to Chinese and natives so that stocks have been gradually absorbed by the population, which amounts to 48 million.

Russia was one of the greatest pre-war markets of the Dutch East Indies, which exports sugar, pepper, coffee, tobacco, cinchona bark &c. Though the purchasing power of the country is very great, competition is keen to a degree. In 1920 the British Empire held first place as exporter, but 1921 shows that Germany has regained her position in that regard. The artificial pre-increase gained by Japan during the war is now more. The loss of position on the part of both Great Britain and the United States is attributed to high costs of production, the only portion of the British Empire to improve its markets in this direction being Australia, which exports flour, fruit, meat and leather to the Dutch East Indies.

Japan, however, appears to be concentrating upon the exploitation of Korea. Olivier Pichot, writing in the Economiste Français (August), gives the present population of Korea as 17,288,988, of which 16,906,078 are native Koreans, 347,850 are Japanese and 35,061 are foreigners of other nationalities. Seoul and Ping Yang, the two principal cities, have populations of 302,686 and 172,273, respectively.

The chief occupation in Korea is agriculture, which is carried out on a system of small holdings, intensively cultivated. What the Japanese have done by way of increasing the yield is best demonstrated by the following figures, which give the area under cultivation in 1910 (year in which Japan formally annexed Korea) as 2,464,904 chos (a cho is equal to 10 fan or 99.17 French acres), whereas in 1920 it amounted to 4,320,157 chos, or nearly double. Of this, 1,542,053 chos were under rice, the balance being in other crops. Japan has in hand extensive plans for modernizing and increasing the Korean rice production, under which it is estimated that the present yield will be increased by about 9 million kokus (a koku equals 180.30 French litres). At the same time it is calculated that the demand will reach 4,400,000 kokus,

leaving 4,600,000 kokus for export. In order to achieve this, M. Pichot states that:

The Japanese Government plans to transform 427,500 chos of land into good rice fields by the following means:

1. Bettering the irrigation of poor fields, 225,500 chos; 2. Turning non-irrigated fields into rice fields, 112,500 chos; 3. Breaking new ground and extending cultivation along coast lands, 90,000 chos.

This work is estimated to cost 168 million yen, part of which is to be borne by the Government, and it is calculated that the area of rice now under cultivation will be doubled during the next 15 years.

The Far Eastern Review for August gives a most melancholy account of the condition in which the Chinese civil war has left the railways of that country. The writer states that the soldiery has neglected and misused the rolling stock to an incredible degree and that the Peking-Mukden Railway especially, which in 1919 earned \$1,000,000 per month, has been paralyzed for weeks and its earning power reduced for an indefinite period. Discussing this railroad in detail, he says:

A quarter of the revenue of the Peking-Mukden Railway is derived from the carriage of 4 million tons of coal annually from the mining district to the sea. Rolling stock is the principal concern in this area. Chang Tso-lin, in his retreat, took with him into the comparatively unproductive regions of Manchuria, 120 main line engines, out of a total of 140, and the bulk of the rolling stock, leaving the position for this area hopeless. Ten thousand tons of coal or more are produced daily by the mines, and even when unhampered by troop movements, the railway can move only 2,000 tons.

The mines are thus compelled to pile up their output as long as storage space is available, with the prospect of closing down when that gives out, to await the result of long-drawn-out negotiations for the return of stolen cars, &c. These will need a period of time in the repair shops before being again fit for use.

The Peking-Mukden Railway is protected by treaty from military depredations. On the whole this seems to have been observed, though in various regions trenches have been dug alongside the track.

Stocks

THE stock market last week brought into being a term that has not been applied to the market in many months, in fact, not since immediately following the handing down of the decision of the United States Supreme Court in the matter of stock dividends were not taxable as income. It has been rightly said that the market last week was a "stock dividend" market. There were several stock dividends of substantial size and one of outstanding importance, namely, the declaration of 400 per cent. stock dividend by the Standard Oil Company of New Jersey. There was something of real moment in the declaration of a stock dividend by this company. Somehow, stock dividends have always been more or less connected with the Standard Oil companies ever since the dissolution of the old Standard of New Jersey, and the Standard of prime interest, and perhaps of great significance, that the Standard Oil Company of New Jersey, looked upon as the parent company and the wearer of the mantle carried by the old Standard of New Jersey, should have set its approval to a stock dividend so large as that of New Jersey, and the Standard of prime interest, and perhaps of great significance, that the Standard Oil Company of New Jersey, looked upon as the parent company and the wearer of the mantle carried by the old Standard of New Jersey, should have set its approval to a stock dividend so large as that of New Jersey, and the Standard of prime interest, and perhaps of great significance, that the Standard Oil Company of New Jersey, looked upon as the parent company and the wearer of the mantle carried by the old Standard of New Jersey, should have 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The Annalist Barometer of Business Conditions

to this factor can be attributed the severe breaks which ultimately taper off a bull market, leaving it in a state of decline until a trading basis is reached.

Bonds

THE pre-eminent rôle in last week's bond market was assumed by the Treasury Department in the sale of the anxiously awaited new Government loan to take care of the maturities of short-term paper coming due prior to 1933. The loan was announced on Monday and took the form of an offering of \$500,000,000 or thereabouts of 4½ per cent. bonds, dated Oct. 16, 1932, and maturing Oct. 15, 1933, but redeemable after 1947. The right was reserved to allot additional bonds in excess of \$500,000,000 up to a limited amount to the extent that Victory 4½ per cent. notes (whether called for redemption or not) or Treasury certificates of indebtedness of 1932 were tendered in payment. Though no statement has yet been issued by the Treasury Department as to the volume of subscriptions received to the new loan, it is expected that the total will be somewhere around \$1,500,000,000. The issue is one that has excited a good deal of attention due to its attractiveness and there appear evidences that many investors are switching out of their present Liberty bonds into the new loan. This is borne out by the fact that Liberties declined throughout the week, while the bonds of the new loan closed on the Curb for the week at a premium of one-eighth and were as high as one-half. The new loan carries an attractive coupon rate and was designed principally for the investor of moderate means. It is hardly thought possible that funds intended originally for investment in municipal bonds will be diverted to this issue, as the bonds of the new loan are subject to surtaxes. Announcement has been officially made that the new loan was oversubscribed and that the intention of the Treasury is to hold down allotments on the primary offering to \$500,000,000 or thereabouts, and with this in view the subscription books for this part of the offering closed last Saturday. Subscription books on the exchange offering will not close until Oct. 21 and such subscriptions will continue to be allotted up to a limited amount.

The influence of the Government loan was widespread. High grade corporate issues offering no tax exemption, especially the legal rails, were particularly affected. A readjustment of values in these securities was visible on Monday and continued to be so throughout the entire week. Even though the market developed irregularly, the undertone was strong and significant. The foreign bond department was dull with the possible exception of the British issues, which advanced on the basis of the announcement that that Government would pay \$50,000,000 interest on her debt to this country. An item of interest also in the foreign bond field was the statement issued that the United States Government was dissatisfied with conditions obtaining abroad and that, though it would be glad to be instrumental in assisting in the rehabilitation of European nations, it would not loan or sanction the loaning of money to countries which intended to thereby augment their military establishments. In spite of the drop in the Reserve ratio money continued for a good part of the week at 6 per cent., but on Friday rates dropped to 5 per cent. and went as low as 4½ per cent. The renewal rate at the close was 5 per cent. and ninety-day accommodation on prime bills was 4½ per cent., both rates remaining unchanged from the close of the week previous.

New flotations during the week did not assume the proportion of the week previous. The Government loan occupied the stage. There were no rail bonds offered and the volume of municipals was comparatively small. Issues lined up to be offered this week are: good volume of bonds on the emissions of last week were: \$16,000,000 Republic of Haiti customs and general revenues external 6s, series A, due 1932, at 96½, yielding 6.25 per cent.; \$1,400,000 United Apartments Company of Toledo (Ohio) first mortgage 6½s, due 1926-44, at par; \$300,000 Montreal Tramways perpetual debenture 6s, on a 6.25 per cent. basis; \$400,000 City of Wyandotte (Mich.) school 4½s, due 1932, on a 4.30 per cent. basis; \$1,374,000 Columbus, Delaware, Marion Electric first and refunding 5s, \$500,000 due May 1, 1932, optional May due 1937, at 96½, yielding 6 per cent.; \$650,000 City of Pasadena (Cal.) school district 4½s, due 1924-31, on a 4.30 per cent. basis; \$200,000 Province of Ontario non-callable 5s, due 1942, at 99½, yielding 5.06 per cent.; \$700,000 Stoneleigh Court Apartments first 7s, due 1924-37, at par; \$1,000,000 First Joint Stock Land Bank of Minneapolis 5s, \$500,000, due May 1, 1932, optional May 1, 1937, at 100½, yielding 4.38 per cent.; optional maturity, \$500,000 due Nov. 1, 1932, at 101½, yielding 4.66 per cent.; optional maturity, \$500,000 City and County of Honolulu sewer 5s, due 1932, optional 1937, at 103.20, yielding 4.25 per cent. New issues in the offering are: \$12,000,000 City of Philadelphia 4s, due 1932, which were awarded at 100.17 to the syndicate headed by the National City Company, and are to be offered to the public at 101½, yielding 3.93 per cent. This bond is fully tax exempt and its yield compares with that of 4.25 per cent. on the new Government loan, which is subject to surtaxes. Directors of Stutz Motor Car Company have called a meeting of stockholders on Nov. 1 to authorize an issue of \$1,500,000 15-year 7½ per cent. convertible sinking fund debentures. The Cuban Congress has approved a \$50,000,000 loan from American bankers, but the details of the issue have not as yet been discussed. Local bankers have purchased \$5,000,000 Joid Packing Company bonds, \$1,100,000 Empire Gas and Fuel general and refunding 6s, series A, and \$4,500,000 Buffalo, Rochester & Pittsburgh consolidated mortgage 4½s, due 1937. The National City Company has concluded a loan of \$18,000,000 to the Norwegian Government, which, according to dispatch from Christiansia, will take the shape of 30-year 6s. The Republic of Panama has asked its Assembly to authorize the flotation of a foreign loan not to exceed \$3,000,000.

The municipal market of the week was static and the tone as a whole strong. New issues were unusually small and insignificant. Attention was concentrated on the success of the Treasury loan and interest is displayed in the effect which this piece of national financing will have on this section of the market in the immediate future. It is understood that there are some prominent issues still in the embryo and bidding there-

for will undoubtedly prove to be lively. Demand for Joint Stock Land Bank bonds continues strong.

Trading in rail bonds last week was in good volume. Competition of the national loan depressed those high grade rails selling at prices yielding in the neighborhood of 4.50 per cent. The semi-investment and the speculative issues showed fluctuations of no particular moment. Atchison, Topeka & Santa Fe general 4s closed the week at 89, a loss of 1½; likewise, Chicago, Burlington & Quincy general 4s were off 3 points, at 89; Union Pacific Railroad and land grant 4s declined 2 points, at 91½; Pennsylvania 6½s were off 1½, at 110½; Wisconsin Central general 4s dropped 1½, to 44; Buffalo, Rochester & Pittsburgh consolidated 4½s went contrary to the general trend by climbing 2½ points, to 96; Baltimore & Ohio, Chesapeake & Ohio and Chicago, Rock Island obligations were active, but declined fractionally; Denver & Rio Grande first and refunding 5s, at 49, were off 2½ points; Chicago & Eastern Illinois general 5s declined 1½, to 83½; St. Louis, Kansas & Texas adjustment 5s dropped 1½, to 82½; Detroit & Air Line bonds hardly changed, the refunding 4s closed at 44½, the consolidated 6s at 94½, and the adjustment 5s at 27½; Southern Railway was active, the 6½s were up ½, at 103½, but the general 4s and consolidated 5s fell off fractionally; Erie bonds held up pretty well, the general 4s were off 3½, to 45, the convertible A and B 4s were off ½, at 51, but the convertible D 4s were up a point, at 55; Western Pacific first 5s, at 85½, showed a decline of 1½, while the first 6s, series B, at 97½, were up ½.

The public utilities did not dispute the downward trend of the entire list. American Telephone and Telegraph collateral trust 5s declined ½, to 90; Commonwealth Power 6s were involved in active trading, but at 92 showed a loss for the week of ½; Duquesne Light first 6s were off ½, to 103½; Detroit Edison bonds, prominent during the week, showed fractional losses, the first 6s at 97½, the 5s were off ½, to 95½; New England Telephone and Telegraph first 5s were off ½, to 99½; New York Edison first and refunding 6½s showed a loss of ½, to 110½; the volume of sales in New York Telephone bonds was large, the 6s of 1941 went off ½, to 105½, and the 6s of 1949 declined ½, to 108½; at 93½, Pacific Gas and Electric 5s were off ½.

The semi-speculative industrials were the popular issues in the industrial department. Chile Copper 6s and 7s were very actively traded in, the 6s closed without change, at 96, while the 7s were off 1½, at 108½; Wilson & Co. 7½s, at 106, were off a point; American Smelting first 5s dropped ½, to 94½; American Sugar 6s were off ½, to 102½; Consolidation Coal first and refunding 5s fell off ½, to 91½; Sinclair 7½s, which have been called for redemption on Nov. 15, at 103, but are convertible into preferred and common stock up to Oct. 16, were off ½, at 109½; General Electric first 5s dropped 2 points, to 165, on the basis that they would be called for payment on Feb. 1, 1933, at 105; United States Realty and Improvement 5s, active to a certain extent, they closed at 98½, which represents no change from the previous week—it is the announced intention of the company to call these bonds when financial arrangements are made; United States Rubber refunding 5s were off ½, to 89; United States Steel 5s lost ½, to 102½.

A feature of the market was the unusually large activity in the traction group. Increasing values are the reflection of reorganization plans promulgated or in the process of preparation. Interborough 5s soared 2½, to 76½, the 7s and 6s on a "raised" basis closed at 98½ and 80½, respectively, up ½ and ½, to 99½ and 81½, respectively. The tripartite plan for the reorganization of the Interborough Rapid Transit Company, and the elimination of the Interborough-Metropolitan Company through reduction of Interborough Rapid Transit stock to possession of the Interborough-Metropolitan 1½ per cent. bondholders, was declared operative by the concurrent action of the three participating committees; the other traction bonds were depressed; Brooklyn Rapid Transit 7s went off 1½, to 93½; Hudson and Manhattan refunding 5s fell 1½, to 84½; Chicago Railways first 5s, at 81, were off a point; Third Avenue refunding 4s were down to 66, off 1½.

Except in spots the foreign division was listless. The menacing position in the East has been virtually obliterated through diplomatic channels and does not constitute a determining factor any more. Belgium 8s closed at 103½, off ½; Dominion of Canada 5½s of 1932 were unchanged at 99½; Chile 8s of 1946, at 103½, were off ½; Denmark 8s went up ½, to 110½; Dominican Republic 5½s dropped 1½, to 90½; Chinese Government 5½s gained 1½, to 33½; Dutch East Indies 6s were sold in large dimensions, the 1947 maturity went off ½, to 95½, and the 1962 maturity fell off ½, to 95½; French 8s and 7½s did not receive the attention usually accorded them; the 8s went up ½, to 101, and the 7½s ¼, to 97½; on the other hand, Japanese issues eased off slightly; French Cities 6s were up ½, to 81½; Mexican large 5s gained ½, to 51½, and the 4s gained a point to 40; City of Montevideo 7s, at 93½, were up 1½; Queensland 7s went off ½, to 109, while the 6s remained unchanged at 103; State of San Paulo 8s dropped a point to 101; City of Soissons 6s also fell, at 78, they were off 1½; Sweden 6s declined ½, to 103½; British issues were in demand, the 5½s of 1929 were sold at 108½, up a point, and the 5½s of 1937 climbed ½, to 103½.

The Curb bond market was erratic. The old-line issues showed but small fluctuations, but the speculative group evidenced serious set-backs. Atlantic Gulf and West Indies collateral trust 5s went down 3½, to 53; Columbia Graphophone 8s dropped 4½, to 30; Galena Signal Oil 7s, at 105, showed a net loss of a point; Vacuum Oil 7s, at 107½, declined 1½; Jugoslavak 8s were off 3, at 86½.

Money

THE rate on call money last week moved between 4½ and 6 per cent. in comparison with 4½ to 5 per cent. in the preceding week. The advance to 6 per cent. was without special significance so far as the general position of the money market is concerned. It would be natural to expect that the supply of call money would show some

depletion at this period of the year when the flow of funds is normally Westward. However, the market has been affected in no striking manner this season, due to the liquidity of position, with business making banks. There has, however, been some withdrawal of funds from central points and this has temporarily caused a tightening of rates.

However, it could not be said that at any time last week was there a scarcity of demand loans. Certainly there was every indication that the supply of money necessary to finance operations in the stock market was of sufficient proportions to meet all needs. Likewise, it does not appear that there will be any withdrawal of money on call which will cause a sharp upturn in the rate on demand loans. The fact cannot be overlooked, however, that business is making heavier inroads into the supply of idle capital, and since there is every reason to expect that the business recovery will continue, it is fair to assume that the money market will suffer steady but not drastic depletion during ensuing months. This is not to say that there is going to be any sharp upturn in rates, but rather that there will be a greater firmness in rates so far as funds for stock market purposes are concerned.

The very fact, however, that the rate tends to stiffen here should act as something of an offset to the withdrawal of funds from the New York market. It has always been a well-established fact that a low rate at New York tended to cause a withdrawal of funds by interior banks. On the other hand, an advance in the rate tends to bring funds here. This, of course, applies to the minor fluctuations of the market.

That which has made for the easy rate prevailing throughout the country has been a plentiful supply of funds, no matter what the rate at New York might be. Money at times has been unobtainable on call, and since there was no demand for funds at interior points during the summer, and since business was not making any drain on the money market, there was an over-supply of money for demand loans.

From now on the situation may change by slow degrees. It is noticeable that bank loans of the commercial type are on the increase and that likewise bank clearings are showing a pronounced gain, both of which indicated that money is finding increasing use in trade expansion.

In the time money market last week there was only slight demand and the rate was firm. Five per cent. ruled as the lending rate for all maturities, short and long, except in the case of an occasional replacement which was sometimes arranged at 4½ per cent.

Merchants' paper was likewise firm, with no change as to the discount, which ruled at 4½ per cent. with some few instances of 4½ and 5 per cent.

Foreign Exchange

THERE was little of outstanding importance in the foreign exchange market last week. Sterling went to a high of 34.43½ in the midweek, which was a new high for the present movement. This compares with the low of 34.14½, which was reached in the early part of the week. French francs moved within a narrow range and likewise Italian lire, and the rate on Amsterdam changed only slightly. German marks went to a new low record at 34.100 of a cent. According to cable advices from abroad, the German Government is endeavoring to bolster up the mark by putting a ban on speculation in exchange. This course of procedure may be all very well, but it comes as a somewhat belated recognition of the difficulties which may beset a Government which permits its currency to depreciate in value as has the mark.

That which would be more to the point regarding the mark is a curtailment in the printing press activities of the Reichsbank. It can hardly be expected that a greater value will accrue to the mark simply for the reason that exchange is taken out of the speculative limelight, especially when new notes are being put into circulation with such rapidity which characterizes German endeavor. When it comes to the discussion of exchange stabilization, it is something which admits of little that is tangible as to actual result, and absence of speculation will not improve the position of the mark in the international exchanges. As a matter of fact, if there had not been a great amount of speculation in mark exchange, it is difficult to see how Germany could have disposed of paper marks for the purpose of exchanging with other countries. Doubtless, there are not a few in this country who wish that speculation in the mark had been abandoned long before the time when they were inveigled into passing over good American dollars for paper marks in the expectation that Germany would rehabilitate her financial system.

Belgian francs were weak, selling down to a new low at 6.95½ cents. Of the mid-European, the Czechoslovakian and Jugoslavian exchanges were in demand, moving up sharply. In the case of South America and the Far Easterns, rates moved irregularly. Canadian exchange continued strong, funds of the Dominion being at a premium of ½ in New York.

Textiles

BECAUSE of the interruption of the Columbus Day holiday, which is being more generally observed in the textile trades every year, not a great deal of a spectacular nature developed in the cloth industries last week. A steady business was done in practically all directions, but, lacking the seasonal opening and most of the price advances of the previous one, the week was featureless by comparison.

Steady buying of both light and heavy colored goods for immediate and Spring deliveries continued in the cotton goods trade throughout the week at the recent advances. Bleached cottons also continued to meet a good demand, and one that continues to grow. In the gray goods, however, there was the nearest approach to a feature, which consisted of higher prices on several varieties of unfinished cottons. For spot 38½-inch 64-60 printcloths, for instance, buyers were paying 9½ cents at the close. For deliveries running up to Dec. 1, 9½ cents was asked.

The week in the worsteds and woolens, from a news point of view, was singularly quiet. About the only thing of any importance was the reinstatement of higher prices, of some withdrawn worsteds. The announcement was made that one of the biggest worsted companies would open its Spring

lines today. This will be the last of the prominent independent lines, if not the last lines of any description, to be priced for the new season.

The attention of the silk trade again centered on the mounting cost of raw silk. While the belief is quite generally held that the advance is largely speculative, there is so little definite proof that this is the case that the manufacturers do not know just what to do. Most of them need silk, yet any real buying means a further boost in prices. Late cables from the other side set the price of Simshu No. 1 at \$8.30 a pound, the highest level attained in more than two years and a price representing a rise of 20 cents a pound over the previous week's quotation on the same grade.

The approach of the holidays and the fact that few sellers have yet added to the costs of the goods in stock the equivalent of the higher import levies combined to produce one of the most active weeks that the local linen trade had seen for some time. All grades of goods were sold, with the bulk of buyers' attention given to household merchandise of the gift variety. Little, if any, change, however, was reported from the other side.

Although burlaps were dull throughout the week both in this market and at Calcutta, the price declines in them seemed so small as to indicate a firmer underlying feeling here than buyers have credited. From a strictly merchandising point of view, the week was devoid of features. September shipments from Calcutta to American ports reached 97,000,000 yards, against 86,000,000 yards in August.

Iron and Steel

THE position of the iron and steel business as regards future orders is perhaps best illustrated by the situation of the United States Steel Corporation. The forward business of this company is always looked upon as the barometer of the industry, and it was significant that the forward business reported at the close of September showed a gain of 741,502 tons, the largest gain that has been recorded any month since January, 1929. The total volume of unfilled business at the end of September amounted to 6,691,607 tons, a total greater than any on the books of the company since February of last year.

Undoubtedly this inflow of new business during September was the result of the heavy increase in rail orders placed by the transportation systems of the country, so that they could get position on the books prior to the \$3 increase in the price of rails, which went into effect on Oct. 1. It had been expected that the increase in business would amount to approximately 1,000,000 tons, and there is little doubt that the increase measured up to this figure, but was probably not included in the September total for the reason that direct specification was lacking. In other words, the transportation systems placed orders for steel tonnage without directly signifying in what form that steel tonnage was to be delivered. This business was undoubtedly carried over, and, therefore, it is fair to expect that it will make its appearance on the books either during this month or in succeeding months. It is estimated that during September shipments of the Steel Corporation were in the neighborhood of 900,000 tons, so that the volume of business during September probably measured up to about 1,000,000 tons.

It may be truthfully said that the Steel Corporation's figures for September are not so accurate an index to the industry at large as is usually the case. This is for the reason that rail tonnage makes up such a large proportion of the new business. Between Bethlehem and the United States Steel Corporation there is an absorption of a large portion of the rail business and, therefore, the independents did not participate in this class of steel tonnage to the extent that was the case with the two largest producers.

However, it may be said that the smaller independents have been enjoying a good business, and that there is every reason to expect that this will continue for a period of many months. At the moment one of the greatest handicaps of the industry has to do with transportation. Here and there conditions become better, only to be succeeded by an unfavorable situation, and the uncertainty is such as to militate against increased operations. The mills have no desire to have finished products pile up, for such a situation ultimately causes a curtailment of activities. At the present there is some backing up of finished products in the Pittsburgh district, and particularly in this true at some of the Steel Corporation's plants. However, steel men are by no means discouraged as to the outlook.

There is a big potential demand for steel

Continued on Page 402

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products, and this, it is expected, will grow steadily, not alone because of the increase in railroad buying, but because there is a picking up of activities in other lines as well. The building program of the country still demands huge amounts of steel and a resumption of heavy buying in this line is predicted by next Spring. Likewise, the automobile companies are using steel in excess of what was originally indicated and heavy demands are coming from the oil companies. On the whole, the outlook is decidedly bright, and steel men are inclined to take a broad-gauge view of the situation and to consider that the impedimenta of the moment are such as will surely be overcome before any great length of time has elapsed.

During the past week there was some easing off in the prices of certain steel products, which in itself could not be taken as other than a good sign. The question of prices is one of vital importance and one which requires a nice adjustment, else it will act as a backfire against improvement in the industry. There was danger several weeks ago that prices might ride forward at a pace that was entirely too rapid and that thereby demand would be killed off. To a certain extent it is true that rising prices invite buying, but likewise it is true that rampant prices tend to serve as a check against industry, and it is just a situation of this kind which the steel men are determined to avoid. While it is true that prices in the steel industry have for the moment, at least, been halted in their rise, much of the question of prices is bound up in the relationship of labor to the production of steel. It is possible that if wages are increased again, as they may have to be if living costs continue to rise, prices for finished products in steel and iron will be advanced. There is at the moment, however, no sign of readjustment impending, but it may be said that the trend of wages is upward.

Steel ingot figures for September, which were announced last week, as compiled by The Iron Age, show that the production of thirty companies, which in 1921 made 57½ per cent. of the total output of the country, was 2,373,770 tons, an increase of 159,157 tons over the 2,214,613 tons produced in August. The figure for September is still well below the high point for the year, the May production having been 2,711,141 tons. Production in September was at the annual rate of 32,552,000 tons, or on the basis of 62 per cent. of the country's capacity. In August production was on the basis of 57.8 per cent. It was 65 per cent. in July, 68.8 per cent. in June and 70.8 per cent. in May. How great has been the improvement in the iron and steel industry during this year can be realized when it is stated that during the entire twelve months of 1921 production reached only 19,184,084 tons. Of the September production 1,911,147 tons were open hearth, 400,127 tons Bessemer and there were 2,505 tons of other kinds. In the nine months ended with Sept. 30 the production of steel ingots amounted to 20,574,851 tons, in comparison with 12,123,042 tons in the corresponding period of 1921.

Shipping

THE decision of Attorney General Daugherty banning the transportation and sale of intoxicating liquors on all American ships at sea and on all vessels within American waters has provoked a storm which threatens to subside only after the Supreme Court of the United States, the International Court of the League of Nations and the embassies of the nations concerned have all taken a hand in the settlement. The controversy has completely overshadowed all other current events in the maritime world. The Attorney General's ruling, which was made in answer to a request from Secretary Mellon under date of June 23, 1922, was made public following a White House conference to which the President summoned Mr. Daugherty, Secretary Hughes, Secretary Mellon and Chairman Lasker of the Shipping Board. It has been described by everybody on all sides as "draconian" and "without loopholes." It prohibits the transportation or sale of intoxicants on all American ships everywhere; the transportation or sale of intoxicants on all ships in American waters. It moreover constrains American territorial waters to include not only those within

the three-mile limit of the Continental United States but also those within the same limit of the Philippines, the Hawaiian Islands, Porto Rico, the Virgin Islands and Alaska. It quotes the Supreme Court to the effect that the intent of the national prohibition policy was "to stop the whole business" of traffic in intoxicants and concludes that the statutes enacted to carry out that policy embraced "all territory subject to the jurisdiction of the United States," including American ships wherever found. As to the ships of other nations coming into American waters, it says "foreign ships carrying intoxicating liquors as ship stores or otherwise within the three-mile limit of our shores are violating the provisions of the National Prohibition act prohibiting the possession, transportation of intoxicating liquor for 'beverage purposes' and 'the Supreme Court has held that it is not material that the liquors may not be intended for beverage uses within the United States.'" Mr. Daugherty supports his opinion by numerous quotations from decisions of the Supreme Court and International Court of Law. He leans especially heavily on the court's decision in the Walker and Anchor Line cases. In a vague way, however, he anticipates in his decision court trouble and possibly international complications, for he says in one place "It is a long established principle of municipal international law that a nation has the right to make and enforce laws covering its territorial waters as well as its land," and contends in another that the Supreme Court has held that the Eighteenth Amendment and the National Prohibition act repealed a prior existing treaty with Great Britain.

Directly on the heels of the Attorney General's decision, President Harding took prompt steps to enforce it, writing letters to both Secretary Mellon and Chairman Lasker of the Shipping Board, instructing the former to notify the masters of all privately owned ships operating under the American flag and the agents of all foreign lines and to proceed to the formulation of regulations for the enforcement of the law, and advising the latter that the service and transportation of liquors on all ships owned, operated or leased by the Shipping Board "should be prohibited at once," without any delay at all on ships now in home ports, and as soon as they docked in home ports on ships now in foreign ports or at sea.

Secretary Mellon and Chairman Lasker proceeded to carry out their instructions promptly. Ships flying foreign flags were given until Oct. 14, however, to rid themselves of intoxicants. Shipping Board vessels were stripped of liquor immediately on touching home ports. In the meantime evidence multiplied that ship owners would not submit to the Attorney General's decision without taking it to the courts. American, British and French lines immediately prepared for court action. On Thursday, Oct. 12, a temporary injunction was issued by Federal Judge Learned Hand enjoining the prohibition and customs authorities from molesting liquor on board the American steamers Finland and St. Paul, then in port, and the steamer Kronprinz in Antwerp harbor, Belgium. Hearings on a motion for a permanent injunction were set for Tuesday, Oct. 17. P. A. S. Franklin, President of the International Mercantile Marine Company, which procured the temporary injunction, in a statement made it plain that the fight would be carried to the Supreme Court for final decision. The British-owned Cunard and Anchor Lines, at the same time, took up the cudgels for foreign shipowners, and, although refused a temporary injunction by Judge Hand because of the fact that the decision was not applicable to them until Oct. 14, were promised a hearing on a permanent injunction the same day the question of a permanent injunction for the International Mercantile Marine Company was to be held, Tuesday, Oct. 17.

Speculation abounds as to the ultimate outcome. There appeared to be a feeling that the courts would finally uphold the Daugherty decision as it affected American ships but not as it touched foreign ships. This was clearly in the mind of Chairman Lasker of the Shipping Board when he pronounced the decision a body blow to American shipping, which made ship subsidy now all the more necessary. It was also evidently in the minds of the American Steamship Owners, who, meeting Oct. 11, declared

that "if the interpretation of the Attorney General is ultimately sustained, American ships will be placed at such a great disadvantage with foreign ships that national aid must be immediately given if privately owned ships now operating are to be maintained and the merchant marine and foreign trade developed."

A general reduction in freight rates to the ports of the United Kingdom, effective Monday, Oct. 16, has been announced by steamship lines members of the United Kingdom Conference. The reduction takes in practically all the principal commodities exported from this country and ranges from 5 to 40 per cent. While it is contended by some of the conference members that the reduction was made to adjust inequalities in rates to the United Kingdom and the Continent, it is boldly asserted by other members that it was a declaration of an open fight against the United States Navigation Company, Inc., general agents for Reardon-Smith, Ltd., which for some time has been the main non-conference competitor. Some of the reductions to United Kingdom ports were as follows:

Commodity.	Old	New
Provisions	\$.60	\$.35
General cargo, cubic foot ..	.40	.30
General cargo, per 100 lbs. ..	.75	.60
Canned goods .....	.50	.35
Apples (box) .....	.45	.35
Apples, refrigerated	1.65	1.50
Apples, barrel	1.15	1.00
Automobile tires .....	.35	.20
Automobile trucks, cubic ft. ..	.35	.20
Automobile parts .....	.35	.20

(after Dec. 30)

At the office of the United States Navigation Company it was stated that the new rates quoted by the conference lines would be met.

The decline of shipbuilding is worldwide and persistent, according to a statement issued by Lloyd's Register of Shipping. Total tonnage now under construction or contracted for is far below the pre-war level. Returns for the quarter ending Sept. 30, says the statement, "show that of the more than 500,000 tons decrease, 300,000 tons represents the falling off of work in British shipyards, while the decline for all other nations combined, excluding the United States, is about 200,000 tons. American shipyards still have as much tonnage in hand as they did three months ago, but the total is only 2,000 tons above the small pre-war aggregate for this country. The following table shows the comparison of work now with the previous quarter in gross tons:

	Oct. 1	July 1
United States	150,623	150,623
United Kingdom	1,617,045	1,919,504
Other countries	934,888	1,165,303
World total	2,702,556	3,325,430

Attention is called to the fact that during the past quarter 476,000 tons of shipping were launched while only 187,327 tons of new bottoms were begun. In Great Britain the disproportion was even more pronounced, with 306,812 tons launched and 82,108 tons of construction started.

Of the present total of world shipbuilding, 6 per cent. is in American, 11½ per cent. in British and 34 per cent. in other countries' yards. The 6 per cent. for the United States compares with ten times that figure at the height of the shipbuilding activity in this country in the post-armistice period.

American shipyards, according to the Bureau of Navigation of the Department of Commerce, were building or under contract to build, on Sept. 1, 131 steel vessels of 249,394 gross tons, compared with 121 steel vessels of 218,999 gross tons on Aug. 1, these figures not including Government ships or ships building or contracted for by the Shipping Board.

Following are the particulars of new contracts let in August as reported to the Bureau of Navigation:

American Shipbuilding Company, Cleveland, steel vessels, 8,200 ton gross, 11½ knots, for Pickard-Mather Company (lake trade). Bethlehem Shipbuilding Corporation, Wilmington, car float for B. & O. R. R., details not given. Dravo Contracting Company, Pittsburgh, two 135-ton barges, for builders' account. Great Lakes Engineering Works, River

Rouge, Mich., 350-ton ferryboat for Walkerville Ferry Company. Howard Shipyard Company, Jeffersonville, Ind., two 500-ton river steamers. New York Shipbuilding Corporation, Camden, 1,000-ton car float for Brooklyn Eastern District Terminal. Pusey & Jones Co., Wilmington, two 1,400-ton passenger vessels, eighteen knots, for Wilson Line.

Staten Island Shipbuilding Company, Port Richmond, 1,200-ton freight boat for Catskill Evening Line. Sun Shipbuilding Company, Chester, 650-ton vessel for Pacific Cable Company. Union Construction Company, Oakland, Cal., 1,100-ton bulk oil vessel for Shell Oil Company of California.

In August the Consolidated Shipbuilding Corporation, Morris Heights, N. Y., completed a 300-ton yacht for John Ringling, and the New York Shipbuilding Corporation a 1,166-ton car float for the Brooklyn Eastern District Terminal.

Further details of the plan by which the Fuel Conservation Committee of the Emergency Fleet Corporation hopes to effect a big saving in the operation of Government ships have been announced by Captain C. A. McAllister, Chairman of the committee. Tests, such as that made with the liner America on her last round-trip voyage, indicating a possible saving of more than \$50,000 a year in her operation expenses, are to be continued on other ships. In the case of the America, extensive boiler modifications, at an expense of \$8,000, were made.

The reconditioning of the Leviathan by the Newport News Shipbuilding and Drydock Company is progressing more rapidly and satisfactorily than was expected, according to Admiral W. S. Benson after a trip last week to the Newport News yards. Declaring that the character of the work was the best, and commenting on the interest and enthusiasm shown, Admiral Benson said that every possible precaution was being taken to insure the safety and comfort of the passengers, that the electric wiring is of the latest navy standard, that there was to be ample ventilation of every compartment, stateroom and office, that the boilers have met every test of the Steamboat Inspection requirements and that striking arrangements had been made for the welfare of officers and crew. He predicted finally that the contractors will meet the date set for completion.

The third hearing of the claims of the Japanese shipbuilders who constructed 245,290 d. w. t. of steel ships for the Emergency Fleet Corporation during the war has been held before the Claims Commission of the United States Shipping Board, Judge W. D. Meals presiding, and among the witnesses appearing were former Ambassador Morris and Captain Frederick J. Horn, former naval attaché at Peking. The Japanese constructed thirty steel vessels at a cost of \$175 a ton. The United States furnished the steel, under an agreement whereby the shipbuilders were to deliver this Government two d. w. t. of ships for every ton of steel given to Japan.

The Shipping Board vessel, Hog Island, has left Alexandria, Egypt, with the first shipment of Egyptian cotton this season, 8,435 bales, consigned to Boston.

After several conferences between officials of the Emergency Fleet Corporation and the Standing Committee of Operating Agents of Shipping Board vessels, a fixed allowance for deck, engine and stewards' supplies exclusive of subsistence has been agreed upon and put into effect. "The estimate arrived at," announced Joseph E. Sheedy, Vice President of the Emergency Fleet Corporation in charge of operations, "was reached after a thorough study of over 100 voyages. The board did not strike a general average, but selected twelve of the most efficient lines and then reduced these to six before determining the basis." This arrangement, he said, was a part of the general plan for placing more responsibility in the hands of the operators of Shipping Board vessels.

Lykes Brothers, Inc., one of the largest operators of Shipping Board vessels in the Gulf to European trade, have purchased from the Shipping Board the lake-type steamer, Lake Slavi, a ship of 4,278 tons, equipped to burn oil. The ship is to be delivered at Galveston and will be used by the firm in its established Gulf of Mexico to West Indies service. The price is understood to have been \$76,000.

ADVERTISEMENTS.

State, County and Municipal Offerings

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BOND	OFFER TO YIELD	DATED	DATE OF MATURITY	TAX EXEMPT	INTEREST PAYABLE	LEGAL FOR SAVINGS BANKS AND TRUST CO'S.	FIRM
State of Alabama \$100,000, 4½%	4.25	June 1, 1922	June 1, 1931	Federal	J. & D., 1	New York	Brandon, Gordon and Waddell, 89 Liberty St., N. Y. C. Cortlandt 3183
City of Des Moines, Iowa, \$50,000, Water, 5%	4.10	Oct. 1, 1919	June 1, 1947	N. Y., Mass., and Conn.	J. & D., 1	N. Y., Mass., and Conn.	Brandon, Gordon and Waddell, 89 Liberty St., N. Y. C. Cortlandt 3183
City of Paris, Texas, \$100,000, School 5%	4.85	Aug. 10, 1920	August, 1930	Federal	F. & A., 1	.....	Brandon, Gordon and Waddell, 89 Liberty St., N. Y. C. Cortlandt 3183
City of Tulsa, Okla., \$50,000, Convention Hall, 5%	4.65	.....	Feb. 1929-1935	Federal	F. & A., 1	.....	Brandon, Gordon and Waddell, 89 Liberty St., N. Y. C. Cortlandt 3183
Lake County, Fla., \$50,000, Road and Bridge District, 6%	5.50	.....	July 1, 1931-1941	Federal	J. & J., 1	.....	Brandon, Gordon and Waddell, 89 Liberty St., N. Y. C. Cortlandt 3183
Martin County, N. C., \$100,000, Road and Bridge, 5½%	4.80	.....	1940-1953	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
Brunswick County, N. C., \$75,000, Road, 5½%	4.90	.....	1940-1952	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
Dorchester County, So. Car., \$15,000, Hy Imp't, 6%	4.90	.....	1929-1936	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
Taylor County, Florida, \$10,000, Road, 5% .....	.....	.....	1947	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
State of Florida, \$250,000, Everglades Drainage District, 6%	5.00	.....	1933-1941	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
Bottineau Co., No. Dakota \$50,000, Funding, 6%	5.00	.....	1933	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
Morton Co., No. Dakota, \$150,000, Funding, 6%	5.00	.....	1937-1942	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
City of Palestine, Texas, \$15,000, School 6%	5.00	.....	1961-Oct. 1931	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
Itawamba County, Miss., \$20,000, Road, 6%	5.25	.....	1937-1938	Federal	.....	.....	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935
City of Bessemer City, No. Car., \$100,000, various, 6%	5.40	1925-1944	Spitzer, Rorick & Co., 120 B'way, N.Y.C. Rector 0935

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ADVERTISEMENTS

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ADVERTISEMENTS.

ADVERTISEMENTS.

Open Security Market—Bonds

UNITED STATES AND TERRITORIES

	Bid	Offered	
Consol. 28, April, 1930.	102½	103	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Conversion 38, 39 days from date of issue	93½	95½	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Old 48, 1925.	103½	104½	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Liberty 1st 4½8, 1932-47.	100.00	101.00	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Liberty 1st 4½8, 1932-47.	99.94	100.04	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Liberty 1st-2d 4½8, 1932-47.	100.60	101.80	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Liberty 2d 4½8, 1921-42.	99.98	100.06	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Liberty 3d 4½8, 1928.	100.04	100.06	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Liberty 4th 4½8, 1933-38.	100.00	100.04	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Victory 4½8, 1923.	100.20	100.24	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Victory 4½8, 1922.	100.08	100.10	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Panama 28.	102½	103½	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Panama 38, 1901.	92½	94½	C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Hawaiian 3½8.	Quoted on rq.		C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Philippine 3½8, 1941.	Quoted on rq.		C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731
Philippine 3½8, 1941.	107½	108½	Pynchon & Co., 111 Broadway, N.Y.C. . . . Rector 813
Porto Rico 3½8.	Quoted on rq.		C. F. Childs & Co., 120 Broadway, N.Y.C. . . . Rector 6731

FOREIGN SECURITIES, INCLUDING NOTES

GOVERNMENT ISSUES

AUSTRIA:

Austrian 6s, Treasury.....	1½	3	C. B. Richard & Co., 29 B'way, N.Y.C....	Whitehall 500
Austrian 6s, Treasury.....	1½	2½	Dunham & Co., 43 Exchange Pl., N.Y.C....	Hanover 8300

ARGENTINA:

Argentine Recession 48.....	65 $\frac{3}{4}$	66	Jerome B. Sullivan & Co., 42 B'way, N.Y.C., Broad 7130
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Argentine Recession 4s.....	65	65 $\frac{3}{4}$	Dunham & Co., 43 Exchange Pl., N.Y.C., Hanover 8300
Argentine 4s, 1896-1900.....	61	62	A. A. Housman & Co., 29 Broad St., N.Y.C., Rector 6330

Argentina	48	1896-1900	60%	61%	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Argentina	48	1897	65	66	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector 813

Argentine	48,	1897	60	60	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector, 510
Argentine	48,	1897	60	61½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
Argentine	48,	1897	60½	61½	Dunham & Co., 42 Broadway, N.Y.C.	Hempson, 897½

Argentine 48, 1894.....	60 $\frac{1}{2}$ %	61 $\frac{1}{4}$ %	Dunham & Co., 43 Exchange Pl., N.Y.C., Hanover 8367
Argentine 48, 1897.....	65 $\frac{1}{4}$ %	66 $\frac{1}{4}$ %	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330

Argentine 38, 1945 (large).....	78%	79%	Dunham & Co., 43 Exchange Pl., N.Y.C..	Hanover 8300
Argentine 38, 1945 (large).....	78%	79%	A. A. Housman & Co., 20 Broad St., N.Y.C..	Rector 6330

Argentine 5s, 1945 (£20 pieces)...	76½	77	Dunham & Co., 43 Exchange Pl., N.Y.C....	Hanover 830
Argentine 5s, 1945 (large).....	78½	79½	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813

Argentine 58, 1909 (small).....	76	77	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Argentine 59, 1909 (small).....	777	778	Jerome H. Sullivan & Co., 12 B'way, N.Y.C.....	Broad 7126

Argentine	58,	1907	(small)	75%	77%	Jerome B. Sullivan & Co., 42 B way, N.Y.C., Broker 1130
Argentine	5s,	1908	(small)	76%	77%	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Argentine	5s,	1917	(United)	80%	80%	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330

Argentine	58,	1945	(listed)	80½	82½	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6550
Argentine	58,	1945	(listed)	81	82½	Pyncheon & Co., 111 Broadway, N.Y.C., Rector 813

BELGIUM:

Belgian Restoration 58, 1913....	62½	64	Dunham & Co., 43 Exchange Pl., N.Y.C....	Hanover 8300
Belgian Restoration 58, 1919....	61	64	A. A. Housman & Co., 20 Broad St., N.Y.C....	Rector 6330

Belgian Restoration	58, 1919	62	65	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
Belgian Restoration	58, 1919	61	64	Ryncheon & Co. 111 Broadway, N.Y.C.	Rector 813

Belgian Premium 5s, 1920.....	69½	72	Dunham & Co., 43 Exchange Pl., N.Y.C., Hanover 8300
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Belgian Premium 58, 1920.....	68 $\frac{1}{2}$	71 $\frac{1}{2}$	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
Belgian Premium 58, 1920.....	69	71	Jerome B. Sullivan & Co., 42 B'way, N.Y.C., Broad 7130

Belgian Premium 5s. 1920.....	68	72	Pyncheon & Co., 111 Broadway, N.Y.C.....	Bector 813
Belgian External 6s. 1925.....	99	99½	Pyncheon & Co., 111 Broadway, N.Y.C.....	Bector 813

Belgian	7½s.	1945	103½	103½	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Belgian	8s.	1941	103½	103½	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813

Belgian Ss, 1941	103	103%	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330
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BOLIVIA :

Bolivian 6s. 1940.....	78	79½	Dunham & Co., 43 Exchange Pl. N.Y.C., Hanover 8300
Bolivian 6s. 1920.....	83½	84½	A. A. Housman & Co., 20 Broad St., N.Y.C., Rector 6330

Polivian 68, 1940	76 $\frac{1}{2}$	78 $\frac{1}{2}$	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
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Brazil 4s. 1859	403	414	Dupham & Co.	43 Exchange Pl.	N. Y. C.	Hanover 82/00
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ADVERTISEMENTS.

Open Security Market—Bonds

FOREIGN SECURITIES, INCLUDING NOTES—Continued

GOVERNMENT ISSUES—Continued

RUMANIA :	1884	Offered	
Rumanian reconstruc. 5a, 1920..	4½	6	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 500
Rumanian reconstruc. 5a, 1920..	4	5½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
SWEDEN :			
Sweden, King. of, 6s, gold, 1889.	108½	108½	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
SWITZERLAND :			
Swiss Confederation 5½s, gold... 105	106		Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Swiss Confederation 5s, s. f..... 121½	122		Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813

URUGUAY:			
Uruguay 5a, 1915.....	75	78	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Uruguay 5a, 1915.....	75	78	A. A. Housman & Co., 20 Broad St., N.Y.C....Rector 8330
Uruguay 5a, 1919.....	72	73	Pynehon & Co., 111 Broadway, N.Y.C....Rector 813
Uruguay 5a, 1919.....	71	73	A. A. Housman & Co., 20 Broad St., N.Y.C....Rector 8330
Uruguay 5a, 1919.....	71½	72½	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Uruguay 8a, 1846.....	107	107½	Pynehon & Co., 111 Broadway, N.Y.C....Rector 813

MUNICIPAL ISSUES

ARGENTINA:			
Buenos Aires 3½, 1906.....	32½	44½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6380
Buenos Aires 5, 1915.....	59	61	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6380
Buenos Aires gold 5, 1944.....	57½	59½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 6318
Buenos Aires gold 5, 1944 (230)	57	59	Pynchon & Co., 111 Broadway, N.Y.C. Rector 6318
Buenos Aires gold 5, 1914 (110)	57	59	Pynchon & Co., 111 Broadway, N.Y.C. Rector 6318
Buenos Aires 5, 1944 (230).....	57	59	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6380
Buenos Aires 5, 1944 (110).....	56½	58½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6380
Buenos Aires 5, 1915.....	59½	61½	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8200
Buenos Aires 6, 1926.....	85½	90½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6380
Buenos Aires 6, 1926.....	85½	90½	Prachen & Co., 111 Broadway, N.Y.C. Rector 6318
Cedula 6, 1926.....	330	340	C. B. Richard & Co., 23 E. W. St., N.Y.C. Rector 6312

AUSTRIA:			
Vienna 4s	3	5	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Vienna 4½s	3	5	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 6500
Vienna 5s, 1921	1½	2½	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Vienna 5s, 1921	1½	2	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 500
Vienna 5s, 1921	1½	2½	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7180

BRAZIL:			
Rio de Janeiro (State of) 5a, '34.	71	74	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6336
Rio de Janeiro (State of) 5a, '38	87	63	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6336
Rio de Janeiro (City of) 6a, '19.	99%	100%	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6336
Rio de Janeiro 6a, 1909.....	70	73	Pynchon & Co., 111 Broadway, N.Y.C. Rector 611
Rio de Janeiro 6a, 1919.....	90%	100%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 611
Sao Paulo 5a, 1905.....	69	70	Pynchon & Co., 111 Broadway, N.Y.C. Rector 611
Sao Paulo 5a, 1905.....	69	70	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6336
Sao Paulo 5a, 1905.....	69	70	Dunham & Co., 48 Exchange Pl., N.Y.C. Hanover 8300
Sao Paulo 5a, 1907.....	69	70	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6336
Sao Paulo 5a, 1907.....	58	59	Dunham & Co., 48 Exchange Pl., N.Y.C. Hanover 8300
Sao Paulo 5a, 1907.....	58%	59%	Pynchon & Co., 111 Broadway, N.Y.C. Rector 611
Sao Paulo 5a, 1919.....	40%	87%	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6336
Sao Paulo 6a, 1836.....	101%	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 611
Sao Paulo 6a, 1943.....	86	87	Pynchon & Co., 111 Broadway, N.Y.C. Rector 611
Sao Paulo 6a, 1943.....	86	87	Dunham & Co., 48 Exchange Pl., N.Y.C. Hanover 8300
Sao Paulo 8a (guilder).....	580	385	Pynchon & Co., 111 Broadway, N.Y.C. Rector 611
Sao Paulo 8a (guilder).....	379	384	C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 606
Sao Paulo 8a (guilder).....	384	385	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6336
Sao Paulo 8a (guilder).....	378	384	Dunham & Co., 48 Exchange Pl., N.Y.C. Hanover 8300

CANADA:

Calgary 6s, 1924.....	99½	100½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Calgary 6s, 1921.....	102	105	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Calgary 6s, 1920.....	102	105	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Edmonton, Alberta, 6s, 1924.....	99½	100½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
St. Winnipeg Water Dist. 5s, '23	98½	99½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
St. Winnipeg Water Dist. 6s, '23	99½	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
London, City of, 6s, 1923.....	100	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
London, City of, 6s, 1928.....	99½	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
London, City of, 6s, 1929.....	99½	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Montreal, City of, 6s, 1923.....	100	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Montreal, City of, 6s, 1928.....	100	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Montreal, City of, 5s, 1936.....	99½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Ottawa 7s, 1944.....	94	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Outremont 6s, 1922.....	98½	99½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Point Grey 5s, 1921.....	88	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Point Grey 5s, 1961.....	84	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Point Grey 5s, 1962.....	84	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Quebec 5s, 1927.....	97	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Toronto 6s, 1927.....	100½	102½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Toronto 6s, 1950.....	106	109	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Toronto Harbor Com. 4½s, 1953.	102	104	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Toronto 5½s, 1929.....	100	102	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Vancouver 4½s, 1923.....	96½	98½	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Vancouver 4½s, 1928.....	97	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Vancouver 4½s, 1928.....	91	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Vancouver 4½s, 1933.....	90	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Victoria 4½s, 1923.....	96½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Victoria 6s, 1923.....	100½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Winnipeg 6s, 1930.....	98½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818
Winnipeg 6s, 1930.....	98½	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 818

CZECHOSLOVAKIA:			
Carlsbad 4s	22½	24	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.Broad 7136
Carlsbad 4s	21½	23½	Dunham & Co., 43 Exchange Pl., N.Y.C.Hanover 8300
Prague 4s	21	25	C. B. Richard & Co., 29 B'way, N.Y.C.Whitehall 500
Prague 4s	21½	23½	Dunham & Co., 43 Exchange Pl., N.Y.C.Hanover 8300
Prague 4s	22½	24	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.Broad 7136
Prague 4s	22½	24	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.Broad 7136

DENMARK:

Copenhagen 48, 1949.....	75	77	A. A. Housman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Copenhagen 48, 1949.....	72	76	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Copenhagen, City of, 5/8, 1944.....	91%	91%	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813
Danish Con. Municipal 89, 1946.....	108%	109%	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 813

CANADIAN SECURITIES AT MKT.:		
	Approx. Yield	Moody's Rating
ALBERTA GT. WTYS.		ALTA.
5 1959 . . .	6.00	GTD.
NOVA SCOTIA STL. CO.		
6 PERP. . . .	6.25	AA
BRANDRAM HEND'SON		
6 1939	6.50	A
ASBESTOS CORP. CAN.		
7 PT. PF. . . .	8.33	A
SPANISH RIVER P. & P.		
8 1940	7.40	BAA
BRITISH EMP. ST. 1ST.		
7 PFD.	9.25	BA
GOODBODY & CO.		

Members New York Stock Exchange

Open Security Market—Bonds

FOREIGN SECURITIES, INCLUDING NOTES

INDUSTRIAL ISSUES—Continued

Bid	Offered
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German Gen. Elec. 4½s.....	1	1½	Dunham & Co., 43 Exchange Pl., N.Y.C.....	Hanover 8300
Krupp 4s.....	50	75	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Krupp 5s.....	1	1¼	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....	Brook 712
Krupp 5s.....	1	1¼	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Krupp 5s.....	1	1¼	Dunham & Co., 43 Exchange Pl., N.Y.C.....	Hanover 8300
North German Lloyd 4½s.....	1½	2	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
North German Lloyd 4½s.....	1½	1	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....	Brook 712
North German Lloyd 4½s.....	1½	1	Dunham & Co., 43 Exchange Pl., N.Y.C.....	Hanover 8300
Neckar 5s.....	1	1¼	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
MEXICO:				
Guantanamo Reduc.&Mines 6s./24	28½	34½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Jaicaco Gold 6s.....	30	35	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....	Brook 712
PUBLIC UTILITIES				
Adiron. Pow. & Lt. 6s, 1950.....	100½	101	Vilas & Hickey, 49 Wall St., N.Y.C.....	Hanover 4245
Adiron. P. & L. 6s, 1950.....	101½	102	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Adiron. Elec. P. 1st 5s, 1942.....	95	97	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Alabama Pow. Co. 1st 5s, 1946.....	93	94	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Am. Gas & Elec. 6s, 2014.....	98½	100½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Am. Gas & Elec. 6s, 2014.....	98	100	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Am. Lt. & Tr. 6½s, 1915.....	109	111	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Am. Lt. & Tr. 6½s, 1915.....	100½	101½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Am. Lt. & Tr. 6½s, 1915.....	100	100	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Am. Pow. & Lt. 6s, 2016.....	96	98½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Am. Water Wks. & Elec. 5s, '34.....	85½	85½	Otto Bilco, 37 Wall St., N.Y.C.....	Hanover 6287
Appalachian Pow. Co. 1st 5s, '41.....	98	99	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Appalachian Pow. Co. 1st 5s, '41.....	101	103	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Arizona Pow. 6s, 1933.....	88½	91	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Ark. Lt. & Pow. 1st 6s.....	88½	92	A. S. H. Jones, 56 Wall St., N.Y.C.....	Hanover 690
Ashville P. & L. Co. 1st 5s, '42.....	92	94	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Burlington Gas Lt. 1st 5s, '35.....	82	85	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Buffalo Gen. Elec. 1st 5s, 1939.....	89	101	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Burlington Ry. & L. Co. 1st 5s, '32.....	89	90½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Butte Elec. & P. Co. 1st 5s, '34.....	93	94	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Carolina Pow. & Lt. 1st 5s, '38.....	82	84	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Canadian Lt. & Pow. 5s, 1949.....	82	84	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Canadian Lt. & Pow. 5s, 1949.....	82	83	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central Rapids Mfg. & P. 5s, 1941.....	94	96	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Central Ry. & L. Co. 1st 5s, '34.....	96	99	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
California Elec. gen. 5s, 1948.....	97½	97½	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Charlton Inter. Tr. 5s, 1937.....	87	89½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ent. N. Y. Gas & El. 1st 5s, '41.....	92	95	H. L. Doherty & Co., 60 Wall St., N.Y.C.....	Hanover 10090
Illinois Service Co. deb. D series.....	92	95	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Chicago Ry. adj. inc. 4s, 1947.....	90	91	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Citizens Gas & Elec. 5s, 1942.....	91	91	H. L. Doherty & Co., 60 Wall St., N.Y.C.....	Hanover 10090
City Service, series B.....	91	91	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
City Service, series C.....	91	91	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Delaware Ry. 1st 5s, 1931.....	90½	91	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Citizens Gas & Elec. 6s, 1931.....	91½	91½	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Iceland Elec. Illum. 7s, 1941.....	107½	107½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Iceland Elec. Illum. 5s, 1939.....	99	101	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Iceland Elec. Illum. 5s, 1939.....	99	100	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Iceland Gas & Elec. 5s, 1927.....	93½	94½	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Ill. Gas Lt. 5s, 1932.....	91	91	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Ill. Ry. Pow. & Lt. 5s, 1946.....	90	91	A. A. Hausman & Co., 20 Broad St., N.Y.C.....	Rector 6330
Ill. St. Ry. Co. 1st 5s, '32.....	88	89½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ill. Ry. Pow. & Lt. 5s, 1941.....	90	100½	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813
Ill. Ry. Pow. & Lt. 1st 5s, 1940.....	89½	91	Fyncheon & Co., 111 Broadway, N.Y.C.....	Rector 813

STATE ISSUES

[illegible]

FRANCE:

ern Ohio Trac. & L. 5s,	103	105	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector	6330
Valley Elec. 5s, 1948.....	103	103	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	815
Pub. Serv. 5s, 1947.....	103	105	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector	6330
Public Service Tr. 1947.....	104	105	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector	6330
State Tel. 5s, 1944.....	94	95%	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector	6330
State Tel. 5s, 1944.....	90%	95%	Vilas & Hickey,	49 Wall St., N. Y. C.	Hanover	4245
G. & E. 1st & ref. 7 7/8%, 41	102	104	Pynchon & Co.,	111 Broadway, N. Y. C.	Rector	813
Ohio & C. B. St. Ry. 1st 5s, 28	84	86	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813
Ohio Pow. Co. 1st 5s, 1943.....	94	96	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813
Ohio Pow. Co. 1st 5s, 1943.....	97	99	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813
Ohio Pow. Co. 1st 5s, 1952.....	84%	87	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector	6330
Ohio Pow. & L. 7 7/8%, 1940.....	105%		A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector	6330
Ohio Pow. & L. 8s, 1930.....	101		A. A. Housman & Co.,	20 Broad St., N.Y.C.	Rector	6330
Ohio Pow. & L. 1st 8 1/2, 30	101	103	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813
Ohio Pow. & L. 1st 7 1/2, 40	104	106	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813
Ohio Pow. & L. 7s, 1951.....	92%	100%	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813
Ohio Pow. & L. 7s, 1951.....	92%	94	John Nickerson Jr.,	61 Broadway, N.Y.C.	Bowl	6840
Ohio Pow. & L. 7s, 1951.....	92%	94	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813
Ohio Pow. & L. 7s, 1951.....	92%	96	Pynchon & Co.,	111 Broadway, N.Y.C.	Rector	813

Open Security Market - Bonds

RAILROADS—Continued

	191	Offered	
Macon Terminal 1st 5s, 1965.....	97	99	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Meridian Term. 1st 5s, 1965.....	77	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Mil. & North 1st 4ys, J. & D., '34	92	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Mil. & North, con 4ys, 1934.....	92	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Minn. & St. L. con 5s, 1934.....	81	84	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Minn., St. P. & S. St. Marie Cent.			
19134	93	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813	
Mohile & Ohio 1st 5s, 1927.....	103	106	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Moh. & Hirm. P. & L. 3d 4s, J. & J., 45	95	98	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Mohawk & Malone 1st 4s, 1901.....	93	96	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Missouri Pac. ext. 4s, 1938.....	85	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
New England R. R. 3s, 1945.....	80	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
New England R. R. 3s 45, 1945.....	94	94	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
N. O. Gt. North, 1935.....	57	59	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
N. O. Gt. North, 1st 5s, 1935.....	57	59	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
New Haven 1s.....	87	89	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Broad 7130
New Haven Ts, 1925.....	70	70	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
New Haven 7s.....	70	70	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Broad 7130
N. Y. Chi. & St. L. 2d 5s, 1931.....	101	102	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
N. Y. Chi. & St. L. 2d 5s, 1931.....	101	102	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
N. Y. Penn. & Ore. 4s, 1943.....	93	94	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Newport & Clin. Bldg. 4 1/2s, J. & J., 45	94	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Norfolk & Southern 5s, 1934.....	85	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Norfolk & Southern 1st 5s, 1941	92	94	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Norfolk & Southern 5s, 1934.....	85		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Ohio, Ind. & West, 1st 5s, 1938.....	Want offer		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Florida & East, 1st 5s, & O., 40	78	80	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Florida 1st 5s, 1943.....	87	73	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Pere Marq., L. E. & Det. River			
1st 4ys, 1932.....	93	95	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Raleigh & Southport 5s, 1965.....	78		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Raleigh & Gaston 1st 5s, 1947.....	87		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Richmond Term. 1st 5s, 1952.....	99	100	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Rock Island 1st 5s, 1934.....	93	93	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Seaboard & Roanoke 1st 5s, '26.....	92		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Paul 4s, 1925.....	90	67	Jerome B. Sullivan & Co., 42 B'way, N.Y.C. Broad 7130
St. Paul 4s, 1925.....	69	67	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300
St. Louis & San Fran. gen. 5s, '31	98	100	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
St. Louis Bridge Co. 7s, 1929.....	107	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
St. Louis & Cairo 4s, & J., 31	87	91	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
St. Louis & Wash. 1st 5s, 1934.....	97	97	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
St. Louis Merch. Bridge 1s, '30.....	100	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Stephenville, N. & S. Texas 5s			
J. & J., 1940.....	81	83	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Suffolk & Carolina 1st 5s, 1952.....	84		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Toledo Terminal 1st 4ys, 1937.....	84	86	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Tombigbee, H. & A., J. & J., '36	83	83	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Tampa & Palmetto, R. & N., 1931.....	Want offer		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Tampa & Gulf Coast 1st 5s, '31.....	Want offer		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Texas Central 5s, 1923.....	98	100	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Union Term. Co. (Dallas, Tex.)			
1st 5s, 1942.....	97	99	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Virginia Midland Ry. gen. 5s, 1939	99		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Wicks, Shreve, & Pac. gen. 5s, 41	90	90	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Wichita Falls Term. 1st lien 4s, '31	90	90	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Wichita 1st 5s, 1939.....	98	100	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Wichita 2d 5s, P. & A., 1939.....	92	94	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Wab. Tol. & C.W. 1st 4s, M. & S., '41	79	81	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Weatherford, M. & N. W. 1st 5s			

INDUSTRIAL AND MISCELLANEOUS

Albitoli P. & P. Co., Ltd., 68,	92	90	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Advanta Express Co. 68, 1947.....	77	77	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Aldrich Reduction Co. deb. 78, 1930..	105	W. O.	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Algoma Steel 58, 1902.....	45	50	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Am. Chicle 68, 1926.....	W. O.		Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 1454
Am. Road Mach. Co. 68, 1908.....	63	66	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Asbestos Corp. of Can. 1st ss, 42.....	99	92	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Asph. Co. deb., 1926.....	97½	94	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Atm. Thru. Co. 1st ss, 1928.....	102½	104	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Armour & Co. 78, 1930.....	104½	105½	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
B. & H. Knight 1st 78, 1930.....	92	95	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Beck Creek Coal & Coke 58, 44.....	92	96	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Bell Tel. of Canada 58, 1925.....	97	98	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Booth Fishery Co. 1926.....	W. O.		Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Boston C. & Foundry 88, 1939.....	100¼	101½	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 1454
Can. Car & Foundry 1st 68, '39.....	100	102	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Can. Steamship Lines, Ltd., 1st con. ss, 1943.....	77	80	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Can. Steel Foundries 68, 1936.....	94	98	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cash-Lewis Co. 1st s.f. 68, '31.....	91	93	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cent. Iron Ref. 498, 1934.....	94	97	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Con. Col. 1st ss, 1936, 1934.....	90	93	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cities Service D 78, 1966.....	91	91½	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Cuba Co. deb. 68, 1963.....	85	92	Parr & Co., 133 Front St., N.Y.C.	John 6428
Dominion Col. Co., Ltd., 58, 40.....	97½	98½	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Havision Chemical Co. 1st p.m. 58, '35	82	W. O.	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Empire Ref. co. 1st & col. 68, '27	98	100	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Empire Gas & Fuel 78, 1937.....	103½	104½	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Federal Sugar Ref. 68, 1924.....	100½	101½	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Federal Sugar Ref. 68, 1923.....	100	102	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Federal Sugar Ref. 68, 1924.....	101	102	Parr & Co., 133 Front St., N.Y.C.	John 6428
Federal Sugar Ref. Capital 1930.....	103½	104½	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Gibbs Co. 58, 1936.....	103½	104½	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Green Star S. S. 78, '24, J. & D.	5	10	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 1454
Green Star S. S. 78, 1921-24.....	8	14	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 1454
Hale & Kilburn Corp. 1st 68, '30.....	90	90½	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Tome T.&T. of Spokane 68, 1915.....	94	96½	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Hydraulic Steel 88, 1930.....	85	90	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
International Cement 88, 1926.....	100½	108	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Jefferson & Clearfield Coal & Iron Co. (Ind. Co.) 1st ss, '20.....	83	W. O.	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Kings & Laughlin Steel 1st ss.....	86	90	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Kidderick-Kiddie Co. 1st ss, 1941.....	86	88	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Limestone Steel & Wire 88, 1941.....	100	102	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Limestone Steel & Wire 88, 1941.....	100	102	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Lackawanna I. & S. Co. 1st ss, '26 occumative & Mach. Co. of Mont. local, 1924.....	96	99	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Malloy S. S. Co. 1st ss, 1932.....	85	89	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Marguerite Iron 78, 1927.....	65	75	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 1454
Nat. Conduit & Cable 68, 1927.....	42	46	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
New England Oil Corp. 88, 1926.....	95	100	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
New England Oil Ref. 88, 1917.....	101½	103½	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
New Negro Sugar Ref. 78, '32.....	W. O.		Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 1454
New York Shipbuilding 1932.....	99	92	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Oya Soc. S.I.L. & Coal 1st 58, '39.....	80	82	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
'Giara Coal 1st ss, 1955.....	73	77	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Pearless Truck & Motor 68, 1925.....	114	120	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Penn. Seaboard Steel 78, 1923.....	85	90	Fynchon & Co., 111 Broadway, N.Y.C.	Rector 813

Transactions on Out-of-Town Markets

Boston

Sales	High	Low	Last
100 Adventure	61	61	61
175 Amherst	23	23	23
65 Alloway	23	23	23
50 Am Zinc Lead & Smelt.	19	19	19
265 Anaconda	51 1/2	51 1/2	51 1/2
345 Arizona Commercial	3	2 1/2	2 1/2
194 Bingham	18 1/2	18	18
795 Calumet & Arizona	61 1/2	60	60
3 Calumet & Hecla	285	280	284
1,180 Carson	7 1/2	7 1/2	7 1/2
10 Chile Copper	26 1/2	26 1/2	26 1/2
15 Centennial	9	9	9
705 Copper Range	39 1/2	39	39 1/2
720 Davis-Daly	10 1/2	10 1/2	10 1/2
180 East Butte	4 1/2	4 1/2	4 1/2
135 Franklin	2	1 1/2	1 1/2
420 Helvetia	30	25	25
1 Granby Consol.	31 1/2	31 1/2	31 1/2
980 Island Creek Coal	104 1/2	103	104 1/2
110 Isle Royale	22 1/2	22	22
175 Keweenaw	2	1 1/2	1 1/2
200 Kerr Lake	3 1/2	3 1/2	3 1/2
100 Lehigh	1 1/2	1 1/2	1 1/2
50 Lake Copper	4	4	4
254 Mass Consol	3 1/2	2 1/2	2 1/2
15 Mayflower Old Colony	3 1/2	3	3
165 Mass Valley	104 1/2	103	104 1/2
220 Michigan	10 1/2	10 1/2	10 1/2
57 Mohawk	100 1/2	98 1/2	99
10 Nevada Consol Copper	16 1/2	16 1/2	16 1/2
334 New Cornelia	18 1/2	17 1/2	17 1/2
450 New Idria	50	50	50
10 New River Coal	83	83	83
144 Nipissing Mines	6 1/2	6 1/2	6 1/2
620 North Butte	11	10 1/2	10 1/2
200 Ojibway	30	32	32
50 Osceola	32	32	32
100 Old Dominion	22	22	22
35 Pond Creek Coal	20 1/2	20	20
150 Quincy	40 1/2	39	39 1/2
10 Ray Con Copper	10 1/2	10 1/2	10 1/2
10 Seneca	7 1/2	7 1/2	7 1/2
175 Shannon	70	70	70
100 Superior & Boston	1 1/2	1 1/2	1 1/2
150 Superior Copper	44 1/2	44 1/2	44 1/2
1,225 Trinity	51	51	51
400 Union	51	51	51
150 U S Smelting	43	42 1/2	43
250 U S Smelting pf.	48	46 1/2	46 1/2
950 Utah Apex	2 1/2	1 1/2	1 1/2
1,405 Utah Consol	1 1/2	1 1/2	1 1/2
1,445 Utah Metals	1 1/2	1 1/2	1 1/2
100 Victoria	1 1/2	1 1/2	1 1/2
80 Winona	1 1/2	1 1/2	1 1/2
255 Wolverine	0	0	0

RAILROADS

124 Boston & Albany	148	148	148
233 Boston Elevated	58 1/2	58	58
16 Boston Elevated	102	100 1/2	101
36 Boston Elevated 1st pf.	125 1/2	125	125
66 Boston Elevated 2d pf.	103 1/2	103	103 1/2
385 Boston & Maine	24 1/2	24	24
5 Boston & Providence	163	163	163
24 Chi Junction & S Y pf.	21 1/2	21 1/2	21 1/2
297 East Mass Ry	23 1/2	21 1/2	21 1/2
57 East Mass Ry	70 1/2	70	70
335 East Mass Ry pf.	54 1/2	53 1/2	54
57 East Mass Ry adj.	37	37	37
75 East Mass Ry adj. cts.	34	34	34
165 Maine Central	32	32	32
10 Northern N. H.	85	85	85
145 New York, N. H. & H.	30 1/2	30 1/2	30 1/2
24 Old Colony	91	91	91
27 Vermont	98	98	98

MISCELLANEOUS

47 Am Agri Chemical	38	37 1/2	37 1/2
33 Am Agri Chemical pf.	67 1/2	66	66
135 Am Pneu Service	3	3	3
120 Am Pneu Service 2d pf.	18 1/2	18	18 1/2
34 Am Sugar	110	108 1/2	110
3,000 Am Tel & Tel	122 1/2	122	122 1/2
31 Am Woolen	101 1/2	100 1/2	101 1/2
81 Am Woolen pf.	110 1/2	109	110
103 Ameskeag	108	105	107
1 Amoskeag pf.	86	86	86
470 Art Metal Construction	10	10	10
10 Atlas Tack	18	18	18
500 Boston Mex Pet.	15	15	15
50 Century Steel	105	105	105
470 Eastern	104	104	104
50 East Boston Light	4	4	4
920 Eastern Steamship	84 1/2	83 1/2	84 1/2
1,250 Edison Electric	181 1/2	179 1/2	181
100 Elder Corp	11 1/2	10 1/2	11

STEAM RAILROADS

Company	Rate	Pay-able	Books
Atch. T. & S. F.	1 1/2	Q Dec. 1	Oct. 27
C. C. & S. T. L.	1 1/2	Q Nov. 1	Oct. 27
Do pf.	1 1/2	Q Oct. 20	Oct. 27
Del. Lack. & Western	\$1.50	Q Oct. 20	Oct. 7
Kan. City Southern	1 1/2	Q Oct. 10	Oct. 15
N. Y. Chi. & St. Louis	1 1/2	Q Dec. 30	Dec. 19
N. Y. Central	1 1/2	Q Nov. 1	Oct. 29
Norfolk & Western	1 1/2	Q Nov. 18	Oct. 31
Northern Pacific	1 1/2	Q Nov. 1	Oct. 2
Pitts. & W. Va. pf.	1 1/2	Q Nov. 28	Oct. 17
Reading Co.	1 1/2	Q Nov. 1	Oct. 17
Southern Ry. pf.	2 1/2	Q Nov. 15	Oct. 31
Warren	1 1/2	Q Oct. 16	Oct. 4
Western Pacific	1 1/2	Q Oct. 20	Oct. 10

STREET RAILWAYS

Company	Rate	Pay-able	Books
Columbus Ry. & L.	1 1/2	Q Nov. 1	Oct. 14
Do pf.	1 1/2	Q Nov. 1	Oct. 14
Duquesne	1 1/2	Q Dec. 1	Nov. 1
Detroit United	1 1/2	Q Oct. 16	Oct. 2
Manchester T. L. & P. 2	1 1/2	Q Oct. 16	Oct. 2
Mil. E. Ry. & L. pf.	1 1/2	Q Oct. 31	Oct. 20
Montreal Tramways	2 1/2	Q Nov. 2	Oct. 20
Philadelp. Co. pf.	1 1/2	Q Oct. 2	Oct. 2
Do 6% cum. pf.	\$1.50	Q Nov. 1	Oct. 27
Puget Sound P. & L.	1 1/2	Q Oct. 16	Oct. 27
Do pf.	1 1/2	Q Oct. 16	Oct. 27
Do prior pf.	1 1/2	Q Oct. 16	Oct. 27
York Rys.	50c	Q Oct. 16	Oct. 15
Do pf.	62 1/2c	Q Oct. 31	Oct. 21

INDUSTRIAL AND MISCELLANEOUS

Company	Rate	Pay-able	Books
Am. Radiator	\$1	Q Dec. 30	Dec. 15
Am. Radiator	.50	Q Dec. 30	Dec. 15
Do pf.	1 1/2	Q Nov. 15	Nov. 1
Allied Chemical & Dye	.41	Q Nov. 1	Oct. 16
Am. Bank Note	.81	Q Nov. 15	Nov. 1
Abitibi P. & Paper	.81	Q Oct. 20	Oct. 10
Allis-Chalmers pf.	1 1/2	Q Oct. 16	Oct. 25
Alliance Realty	2	Q Oct. 18	Oct. 18
Am. Soda Fountain	1 1/2	Q Nov. 15	Oct. 16
Am. Ice	1 1/2	Q Oct. 25	Oct. 25
Do pf.	1 1/2	Q Oct. 25	Oct. 6
Am. L. F. Fire Eng.	.25c	Q Nov. 15	Nov. 1
Appalach. Pr. Int. pf.	1 1/2	Q Nov. 1	Oct. 14
Atlas Powder	1 1/2	Q Nov. 1	Oct. 14
Am. Shipbuilding	1 1/2	Q Nov. 1	Oct. 14
Am. Steel Foundries	.75c	Q Oct. 14	Oct. 2
Assoc. Dry Goods	1	Q Nov. 1	Oct. 14
Do Int. pf.	1 1/2	Q Dec. 1	Nov. 11
Do 2d pf.	1 1/2	Q Dec. 1	Nov. 11
Atlantic Ref. pf.	1 1/2	Q Nov. 1	Oct. 15
Am. Tel. & Tel.	2 1/2	Q Jan. 15	Dec. 20
Am. Tel. & Cable	1 1/2	Q Dec. 1	Nov. 30
Atlas Brick	2	Q Oct. 16	Oct. 29
Austin Nick. & Co. pf.	1 1/2	Q Nov. 1	Oct. 16
Barnhart Bros. & Spie	1 1/2	Q Nov. 1	Oct. 26
Brit. Emp. Steel pf. A.	1 1/2	Q Nov. 1	Oct. 14
Burns Bros.	.82	Q Nov. 15	Nov. 1
Burns Bros.	.50c	Q Nov. 15	Nov. 1
Do Class B.	.50c	Q Nov. 15	Nov. 1
Butler Bros.	.35c	Q Nov. 15	Oct. 28
Canadian Converters	1 1/2	Q Nov. 15	Oct. 31
Ch. Serv. (in cash scrip)	1 1/2	Q Nov. 1	Oct. 15
Do (in com. st. scrip)	1 1/2	Q Nov. 1	Oct. 15
Do pf. (in cash)	.50c	Q Nov. 1	Oct. 15
Do B. (in cash)	.50c	Q Nov. 1	Oct. 15

Sales	High	Low	Last
150 Galveston-Houston Elec.	33	31	31
10 Gardner	11 1/2	11 1/2	11 1/2
122 General Electric	185	178 1/2	185
135 Gray & Davis	12 1/2	11 1/2	11 1/2
300 Greenfield T. D.	21 1/2	20	20 1/2
910 Hood Rubber	50	48	48 1/2
85 International Cement	32 1/2	32	32
50 Intl Cotton Mills	24	24	24
20 Intl Cotton Mills pf.	81 1/2	81	81 1/2
335 Intl Products	2 1/2	2 1/2	2 1/2
765 J T Connor	2 1/2	2 1/2	2 1/2
110 Libby, McNeill & Libby	10 1/2	9	9
145 Loew's Theatre	10 1/2	10	10 1/2
1,043 Mass Gas	88 1/2	85 1/2	86 1/2
71 Mass Gas pf.	72 1/2	72	72 1/2
105 Mergenthaler Linotype	181	177 1/2	180
70 Mexican Investment	16	15	15
100 Mexican Tel. & Tel.	1 1/2	1 1/2	1 1/2
194 Miss River Power	32 1/2	31	32 1/2
25 Miss River Power pf.	85	85	85
1,822 National Leather	9 1/2	8 1/2	8 1/2
175 New England Telephone	121	119	121
370 New England Oil	1 1/2	1 1/2	1 1/2
835 Orpheum Circuit	26 1/2	26	26 1/2
474 Pacific Mills	158	158	158
1 Plant (T. G.) pf.	80	80	80
455 Simms Magnet	3 1/2	3	3
100 Southern Phosphate	7	7	7
622 Swift & Co.	10 1/2	10 1/2	10 1/2
1,058 Torrington	23 1/2	22 1/2	23 1/2
112 United Drug	82 1/2	82	82
22 United Drug 1st pf.	50 1/2	50	50 1/2
42 United Drug 2d pf.	15 1/2	15	15 1/2
3,485 United Shoe Machine	44	43	43 1/2
185 United Shoe Mach pf.	27 1/2	26 1/2	26 1/2
6,535 Ventura Oil	29 1/2	28 1/2	28 1/2
450 Waldorf	33 1/2	33	33 1/2
1,457 Waltham Watch	7 1/2	7	7 1/2
260 Waltham Watch pf.	28	26	26 1/2
611 Walworth Mfg.	43	41 1/2	42 1/2
1,220 Warren Brothers	34 1/2	34	34 1/2
50 Warren Bros 1st pf.	37 1/2	37	37 1/2
265 Warren Bros 2d pf.	42	42	42
80 Wickwire Spencer Steel	12	10 1/2	10 1/2

Chicago

Sales	High	Low	Last
340 Am Pub Serv pf.	90	87 1/2	89 1/2
905 Am Shipbuilding	80	77	79
1,463 Armour pf.	100 1/2	100	100
593 Armour Leather	124	124	124
20 Bunte Bros	6	6	6
60 Booth Fisheries	4 1/2	4 1/2	4 1/2
150 Case Flow	4 1/2	4 1/2	4 1/2
20 Case Flow 1st pf.	23	23	23
75 Cen Ill Pub Serv pf.	80 1/2	80 1/2	80 1/2
300 Chicago City & Connect.	2 1/2	2 1/2	2 1/2
45 City Chicago	6	6	6
35 Cent Pub Serv	80	80	80
300 Chicago Elevated pf.	8	7 1/2	7 1/2
443 Com Edison	13 1/2	13	13 1/2
233 Continental Motor	11 1/2	11	11 1/2
1,360 Consumers Co	9 1/2	9 1/2	9 1/2
335 Consumers Co pf.	72 1/2	71 1/2	71 1/2
10 Crane pf.	110	110	110
55 Diamond Match	117	117	117
162 Deere & Co.	73 1/2	73 1/2	73 1/2
1,240 Earl Motors	14 1/2	14	14
145 Godeaux Sugar	14	14	14
2,740 Gossard (H. W.)	28 1/2	27 1/2	28 1/2
5,875 Hupp Motor	23 1/2	22 1/2	22 1/2
85 Illinois	12 1/2	12	12 1/2
50 Illinois Brick	73 1/2	73 1/2	73 1/2
350 Inland Steel	48	47	47
200 Kuppenheimer	33 1/2	33 1/2	33 1/2
300 Kuppenheimer pf.	100	100	100
1,020 Libby, McNeill & Libby	8 1/2	8 1/2	8 1/2
200 Lindsay Light	5 1/2	5 1/2	5 1/2
2,439 Midwest Utilities	50	47 1/2	47 1/2
2,016 Midwest Utilities pf.	87	86	86 1/2
478 Montgomery Ward	23 1/2	23 1/2	23 1/2
1,785 Montgomery Ward	23 1/2	23 1/2	23 1/2
2,862 National Leather	9 1/2	8 1/2	8 1/2
1,195 Pick (A) & Co.	27	26 1/2	26 1/2
2,773 Philipborn	44	42 1/2	43

STOCKS

STOCKS		High	Low	Last
Sales				
340	Am Pub Serv pf.	90	87 1/2	89 1/2
905	Am Shipbuilding	80	77	79
1,463	Armour pf.	100 1/2	100	100
593	Armour Leather	124 1/2	124	124 1/2
20	Bunte Bros	6	6	6
60	Booth Fisheries pf.	4 1/2	4 1/2	4 1/2
150	Case Flow	23	23	23
20	Case Flow 1st pf.	23	23	23
75	Cen Ill Pub Serv pf.	89 1/2	87 1/2	89 1/2
300	Chicago City & Connect.	2 1/2	2	2 1/2
45	Chi City & Cen pf.	6	6	6
35	Cent Pub Serv	80	88	89
300	Chicago Elevated pf.	8	7 1/2	7 1/2
443	Com Edison	139	136	136 1/2
23,361	Continental Motor	11 1/2	10 1/2	11 1/2
1,360	Consumers Co	9 1/2	8 1/2	9 1/2
335	Consumers Co pf.	72 1/2	71 1/2	71 1/2
10	Crane pf.	110	110	110
55	Diamond Match	117	117	117
190	Deere & Co pf.	75	74	74 1/2
1,240	East Motors	14 1/2	14 1/2	14 1/2
143	Geddisch Pump Works	14	14	14
2,749	Gossard (H W).	28 1/2	27	28 1/2
5,875	Hupp Motor	23	21 1/2	22 1/2
20	Hartman Corp	85 1/2	85 1/2	85 1/2
50	Illinois Brick	73 1/2	73 1/2	73 1/2
320	Kaiser Steel	33 1/2	33 1/2	33 1/2
200	Kuppenheimer	33 1/2	33 1/2	33 1/2
500	Kuppenheimer pf.	100	100	100
2,020	Libby, McNeil & Libby.	9 1/2	8 1/2	8 1/2
23	Midway	47 1/2	47 1/2	47 1/2
2,439	Midwest Utilities	50	47 1/2	49 1/2
2,016	Midwest Utilities pf.	87	86	86 1/2
678	Midwest Utilities pf pf.	99 1/2	98 1/2	99
1,785	Montgomery Ward	22 1/2	21 1/2	21 1/2
2,960	Northwestern	17 1/2	17	17 1/2
1,195	Pack (A) & Co.	27 1/2	26 1/2	26 1/2
2,773	Phillipsburg	44	42 1/2	43

Open Security Market—Stocks

PUBLIC UTILITIES—Continued

	Rtd.	Offered	
Newpt. N. & H. Rty. Co. 8% E. pf.	93	94	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
North. States Pow. & L. 8% cum.	98	101	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
North. States Pow. Co. 7% pf.	92	93	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Pacific Gas & Elec. 1st pf.	90	91½	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Pacific Gas & L. Lt. pf.	91	—	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Pacific Gas & Elec. Co. 5% pf.	93	98	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Penn. Edison pf.	103	103	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Penn. Ohio Elec. pf.	80	85	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Penn. Ohio Pow. & L. pf.	98	101	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Penn. Pow. & L. pf.	95	97	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Public Service of North. Ill pf.	92	98	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Standard Gas & Elec. Co. 8% pf.	94	96	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Puget Sound Pow. & L. com.	54	50	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Puget Sd. Pow.& Lt. 7% cum. pf.	105	W. O.	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Republic Ry. & L. com.	13½	15	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Republic Ry. & L. 4% pf.	48½	—	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Republic Ry. & L. 4% pf.	13	15	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Scranton Edison 6% pf.	80	90	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
South. Cal. Edison Co. 8% com.	108½	109½	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Southwestern Pow. & L. pf.	91½	94	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
South. Cal Edison Co. 8% pf.	122	128	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Standard Gas & Elec. Co.	30½	23½	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Standard Gas & Elec. Co. 8% pf.	48½	49½	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Tenn. Elec. Pow. Co. com.	10	17	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Tenn. Elec. & Pow. Co. new.	16½	17½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Tenn. Elec. Pow. Co. 4% 2d pf.	42	45	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Texas Pow. & L. pf.	93	94	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Texas Pow. & L. 7% pf.	103	104	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Toledo Edison 8% pf.	108	106	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Toledo Edison 8% pf.	108	106	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Tri-City Rty. & L. 6% pf.	80	W. O.	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
United Gas & Elec. Co. com.	5	4	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
United Gas & Elec. 1st pf.	37	41	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
United Gas & Elec. Co. 5% pf.	97	111	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
United L. & Rys. Co. com.	69	72	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
United L. & Rys. Co. com.	70	72	MacQuoid & Coady, 25 Broad St., N.Y.C. Broad 7654
United L. & Rys. Co. pf.	76½	78½	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
United L. & Rys. Co. pf.	77	79	MacQuoid & Coady, 25 Broad St., N.Y.C. Broad 7654
United L. & Rys. Co. new. pf.	87	90	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Utah Power & L. pf.	94	94	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840
Utah Power & L. pf.	94	96	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
West Virginia Utilities 7% pf.	30	35	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Western Power Corp. com.	40½	48	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Western Power Corp. pf.	85	88	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Western Power	47	49	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
West Penn. Co. com.	34½	35	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
West Penn. Co. com.	78	75	Otto Bilke, 37 Wall St., N.Y.C. Rector 6297
West S. Gas & Elec. Co. 7% pf.	62	87	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Wisconsin Edison capital.	35	W. O.	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Wisconsin Minn. Lt. & Pow. Co.	83	85	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
7% pf.	83	85	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Yadkin River Pow. 7% pf.	91	96	Pynechin & Co., 111 Broadway, N.Y.C. Rector 813
Yadkin River Pow. 7% pf.	91½	94	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6840

INDUSTRIAL AND MISCELLANEOUS

Amnium Mfg. Co., Inc., 7% pf.	100	104	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
American Radiator Co. 7% pf.	113	W. O.	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
American Rolling Mills 7% pf.	100	105	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
American Type Fdra. Co. 7% pf.	95	100	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Hayuk Bros. 2d pf.	103	110	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6940	
Hayuk Bros. 1st pf.	120	104	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6940	
Herrnhaas Brothers 7% pf.	90	95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Borden's Cond. Milk Co. 6% pf.	96	102	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Brighton Mills 7% pf., Class A	77	81	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Brunkwick-Baika-Col. Co. 7% pf.	97	102	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Bucyrus Co. 7% pf.	100	104	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Burroughs 7% pf.	138	145	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Caracas Sugar Co. Marine	16	17	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Central Agguire Sugar	78	80	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Childs Co. 7% pf.	105	110	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Clinchfield Coal Corp. 7% pf.	95	100	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Clinchfield Coal Corp.	31	35	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Conglomerate 7% pf.	100	105	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Continental Oil Co. 8% pf.	139	155	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Dodge Mfg. Co. 7% pf.	90	95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Douglas Shoe Co. cv. 7% pf.	91	96	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Eisenman Masetto 7% pf.	53	59	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Eastern Steel	50	51	Macartney & McLean, 52 B'way, N. Y. C.	Broad 7890
Eastern States 1st pf.	50	60	Macartney & McLean, 52 B'way, N. Y. C.	Broad 7890
Farrell (Wm.) Co. 7% pf.	92	97	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Firestone Tire & Rubber 7% pf.	83	88	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Firestone Tire & Rubber	73	79	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Flake Rubber Co. 7% pf.	60	64	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
The Foundation Co.	415	430	Macartney & McLean, 52 B'way, N. Y. C.	Broad 7890
Ford Motor Co.	390	400	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Ford Motor of Canada	390	400	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Goodyear Tire & Rubber 7% pf.	27	29	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Goodyear Tire & Rubber 8% pf.	62%	63%	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Goudaux Sugar Co. 7% pf.	79	83	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Graton & Knight Mfg. Co. 7% pf.	56	61	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Gr Atlantic & Pac. Tea Co. 7% pf.	105	108	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Great Western Sugar Co. 7% pf.	105	100	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Great Western Sugar Co.	255	265	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Great Western Sugar Co.	260	280	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Holly Sugar Co. 7% pf.	56	61	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Hupp Motor Co. 7% pf.	104	110	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Imperial Oil of Canada	122	125	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Imperial Oil of Canada	125	125	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Int'l. & C. Co. 7% pf.	55	60	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
International Shoe com.	62	65	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6940	
Libby-Owens Glass 7% pf.	103	107	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Libby-Owens Glass	135	145	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Mabb, Baking Co. 7% pf.	78	80	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Merck & Co. 7% pf.	20%	22%	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
New York	47	92	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Packard Motor Car Co. 7% cum.	92	94	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Packard Motor Car Co. 7% pf.	92	94	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Palge Detroit Motor Co.	78	80	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Palge Detroit Motor Co.	150	W. O.	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Procter & Gamble 8%	105	108	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Procter & Gamble 6%	130	135	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Republic Motor Truck Co. 7% pf.	10	30	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Royal-Royce 7% pf.	48	54	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Royal Baking Powder 6% pf.	97	100	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Savannah Sugar Refining Co.	45	50	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Savannah Sugar Refining Co.	45	50	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Savannah Sugar Ref. Co. 7% pf.	101%	102	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Sherwin-Williams 7% pf.	100	105	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Sherwin-Williams 7% pf.	100	105	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Singer Mfg. com.	09%	10	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Stearns (F. B.) Motor Co.	21	22	John Nickerson Jr., 61 Broadway, N.Y.C. Bowl. Gr. 6940	
Virginia Ry. Co.	33	36	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 832
Welch Grape Juice Co. 7% pf.	78	85	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
West India Sugar Ref. Co. 8% pf.	28	34	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Clinchfield Coal Corp.	62	68	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812
Winnboro Mills 7% pf.	98	W. O.	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 812

PUBLIC UTILITIES

SUGAR SECURITIES							
Canevas Sugar Co.	15 1/2	17	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
Central Aquiree Sug. (ex div.)	79 1/2	80	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
Pajardo Sugar	78 1/2	80	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
Federal Sugar Refining Co.	106	110	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
Great Western Sugar.	285 1/2	270	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
Great Western Sugar pt.	107 1/2	108	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
National Sugar Ref. (ex div.)	140	143	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
Savannah Sugar Refining.	45	50	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
Savannah Sugar Refining pt.	44 1/2	46	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428
West Ind. Sugar Ref. Co. Fin. Corp. pt.	52	56	Farr & Co.	133 Front St.,	N. Y. C.	Johns	6428

Gilbert Elliott & Co.

Members New York Stock Exchange
28 Exchange Place, N. Y. Bowling Green 0299

T 16, 1922